

How do I know what job is right for me?

In our diverse economy, there are many ways to achieve workforce success, and they don't all follow the same straight or orderly path. Employers in Northeast Minnesota now provide over 138,500 jobs and the state has nearly 3 million jobs, so it can be hard to know which one might be right for you.

Assessments and career exploration are a great way to help students and jobseekers make the best possible choices. What things do you like to do? What's your personality style? What skills and abilities do you have? There are a variety of free career assessments available online at sites including CareerOneStop (careeronestop.org), O*NET (www.onetonline.org), and DEED (www.careerforcemn.com) that can help.

Knowing more about yourself is critical to career planning. People choose different jobs at different points in their lives, and for very different reasons, but no one can do it for you.

You are in charge of your career planning process!



How much education or training will I need to get that job?

Graduating from high school is an important first step, but from there the path to success can go in many different directions. For example, students and jobseekers can go straight to work, into the military, on to college, start an apprenticeship, or something else, depending on your career goals.

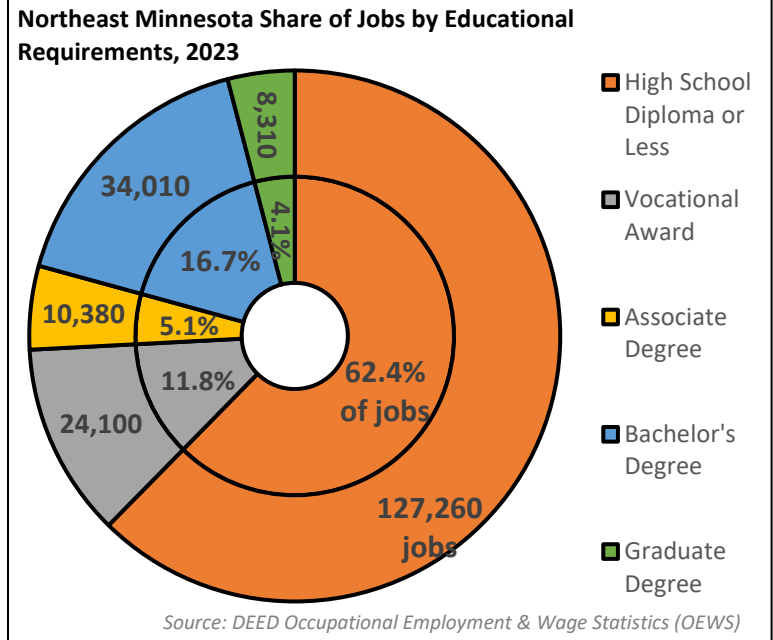


In other words, there are many pathways into the labor market. Some are short-term solutions, while others are long-term decisions. There are costs and benefits to every approach, and there are practical steps that students and jobseekers can take to make the most out of their career planning and educational investment.

It's best to pick something that you enjoy doing, and that matches your skills and personality. Once you've found something you like, it's important to know that every occupation requires some training, ranging from short-term to long-term. **Whether you go to college or not, on-the-job training and continual learning is critical to your career success.**

Do I need to go to college?

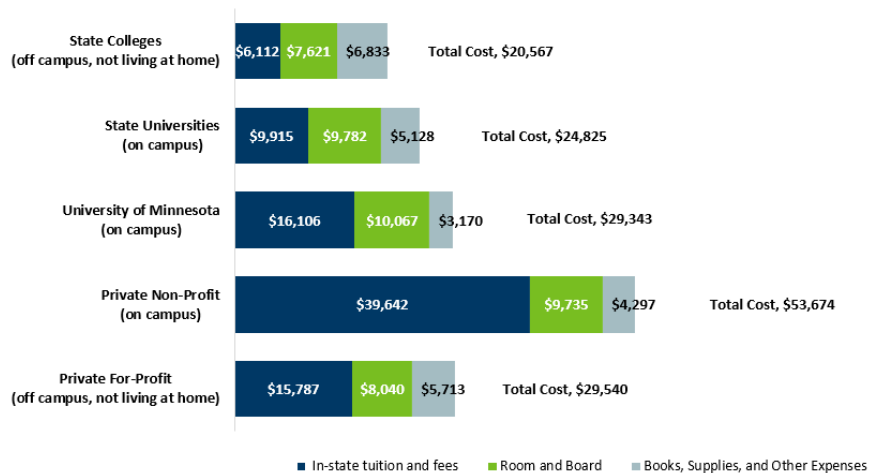
College is an excellent way to move up career ladders and open windows of opportunity to fields that would otherwise be closed, such as nursing or engineering. Many of these occupations offer high wages and are in high demand in the marketplace. Certain careers – such as dentists, lawyers, and school teachers – require a college education, while other jobs – including cost estimators, sales representatives, and correctional officers – do not. **Students and jobseekers might be surprised to learn that over three-fifths of all jobs in Northeast Minnesota can at least be started with a high school diploma or less, and only about a quarter require college.**



How much does college cost?

While education is typically a worthwhile investment, **college can be expensive** – with average annual expenses ranging between \$13,000 and about \$54,000 per year in Minnesota. If living at home, an associate degree at a state college in 2022 cost roughly \$26,000 (\$12,945 x 2 years) while a four-year bachelor's degree at the University of Minnesota passed \$117,000 (\$29,343 x 4 years). The Office of Higher Education provides a list of tuition and fees for every college in Minnesota (www.ohe.state.mn.us).

Average Annual Expense for a Resident Undergraduate Attending Full-Time at a Minnesota College, 2021-2022



Source: Minnesota Office of Higher Education for tuition data; U.S. Department of Education, IPEDS Institutional Characteristics survey data for 2021-2022

For those who go to college, your **choice of major matters** – different programs lead to different jobs that earn different amounts of money. For example, students who graduated from a Minnesota college or university with an associate degree in Registered Nursing were earning over \$79,500 within 2 years of graduating working full-time, year-round; while students with a 4-year bachelor's degree in Parks, Recreation & Leisure Studies working full-time were earning under \$39,500. DEED's [Graduate Employment Outcomes tool](#) can help potential students compare the costs of college with the typical earnings of graduates from programs at every Minnesota postsecondary institution to determine if their chosen major makes financial sense.

How much income will I need to make?

DEED's [Cost of Living tool](#) provides a yearly estimate of the basic needs cost of living in Minnesota, for individuals and families, by county, region, and statewide. The tool uses federal and state data to examine monthly living costs in seven categories: food, housing, health care, transportation, child care, other necessities, and net taxes.

According to 2023 estimates, the basic needs cost of living for a **single person** in Northeast Minnesota was **\$30,876**, which would require an hourly wage of **\$14.84** over the course of a full-time, year-round work schedule (2,080 hours). The highest costs were for housing and transportation, but of course both of those are greatly impacted by where you choose to live. Other costs would also vary based on your lifestyle, family size, and work status, and can go up or down based on your choices.

Northeast Minnesota Basic Needs Cost of Living, 2023



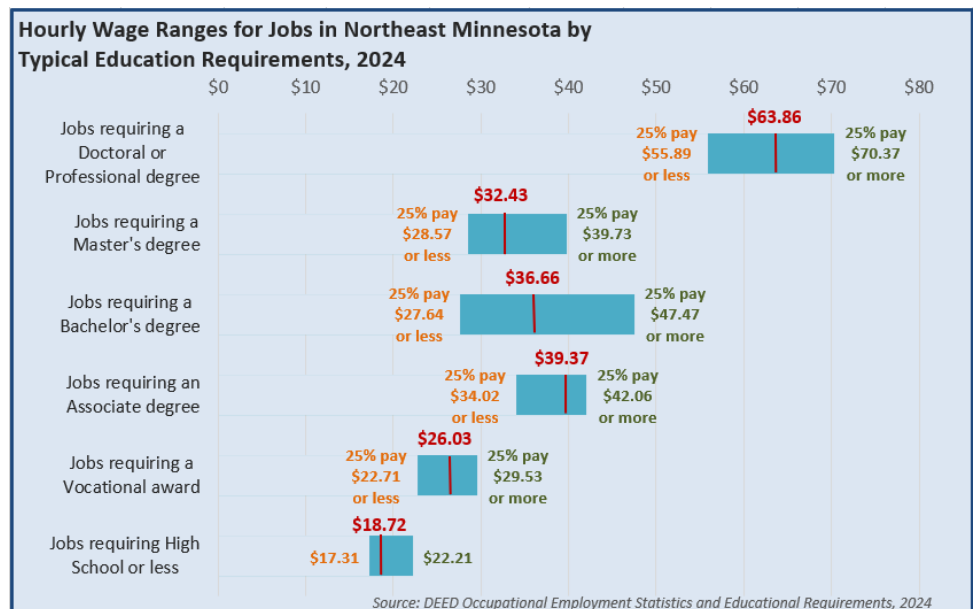
Source: DEED Cost of Living tool, 2023

How much income will I actually make?

While income isn't the only thing that matters when choosing a career, everyone wants and needs to make money. In general, the job you choose determines the amount of money you're able to make over the course of your lifetime.

Data show that hourly wages rise for each additional level of education completed; however, it's important to see that **there are opportunities**

for jobs that provide livable wages at every level of education, including many that boast strong current and future demand in your region of the state.



Source: DEED Occupational Employment Statistics and Educational Requirements, 2024

Put simply, **not all great jobs require college, and not all college graduates end up in great paying jobs**. You can find state and regional wage information for about 800 occupations in Minnesota using DEED's Occupational Employment & Wage Statistics tool (<https://mn.gov/deed/data/data-tools/oes/>).

What jobs are in demand in my region?

According to DEED's [Occupations in Demand tool](#), there are 280 occupations showing high demand in Northeast Minnesota, with training and education requirements ranging from short-term on-the-job training to postsecondary education to advanced degrees:

| Occupations in Demand by Typical Required Education in Northeast Minnesota with Median Annual Wage, 2023 | | | |
|--|--|---|---|
| High School or Less | Vocational Training | Associate's Degree | Bachelor's Degree or Higher |
| Home Health & Personal Care Aides \$34,948/yr | Nursing Assistants \$40,605/yr | Registered Nurses \$81,894/yr | General & Operations Managers \$76,245/yr |
| Retail Salespersons \$33,663/yr | Licensed Practical & Licensed Vocational Nurses \$54,185/yr | Police & Sheriff's Patrol Officers \$76,015/yr | Accountants & Auditors \$71,413/yr |
| Cashiers \$29,976/yr | Heavy & Tractor-Trailer Truck Drivers \$61,962/yr | Radiologic Technologists & Technicians \$71,154/yr | Human Resources Specialists \$65,973/yr |
| Cooks, Restaurant \$37,144/yr | Bookkeeping, Accounting, & Auditing Clerks \$47,607/yr | Human Resources Assistants, Except Payroll & Timekeeping \$48,119/yr | Elementary School Teachers, Except Special Education \$63,522/yr |
| Fast Food & Counter Workers \$30,037/yr | Automotive Service Technicians & Mechanics \$54,132/yr | Dental Hygienists \$84,405/yr | Physician Assistants \$120,821/yr |
| Teaching Assistants, Except Postsecondary \$38,927/yr | Heating, Air Conditioning, & Refrigeration Mechanics & Installers \$66,247/yr | Civil Engineering Technologists & Technicians \$73,049/yr | Secondary School Teachers, exc. Special & Career/Technical Educ. \$65,592/yr |
| Waiters & Waitresses \$22,936/yr | Substance abuse, behavioral disorder, & mental health counselors \$49,373/yr | Community Health Workers \$43,268/yr | Child, Family, & School Social Workers \$69,154/yr |
| Janitors & Cleaners, Except Maids & Housekeeping Cleaners \$36,904/yr | Machinists \$62,131/yr | Surgical Technologists \$65,008/yr | Medical & Health Services Managers \$100,366/yr |
| Maids & Housekeeping Cleaners \$33,611/yr | Emergency Medical Technicians \$39,523/yr | Forest & Conservation Technicians \$53,442/yr | Substitute Teachers, Short-Term \$41,313/yr |
| Maintenance & Repair Workers, General \$50,367/yr | Medical Assistants \$47,014/yr | Respiratory Therapists \$80,721/yr | Nurse Practitioners \$132,823/yr |

Source: DEED Occupations in Demand

Who can help me with my job search?

There are a lot of people and resources that are willing and able to help you find a job or plan for your career, but it is up to you to reach out to them and put their advice into action.

The sooner you get started forging your path, the better!



CAREER INFORMATION RESOURCES IN NORTHEAST MINNESOTA:

Alysa Hackenmueller
Career Counselor/Youth Program Lead
 JET - Northeast MN Office of Job Training
 CareerForce International Falls
 1501 Highway 71
 International Falls, MN 55792
 Office: 218-421-6071
 Email: alysa.hackenmueller@nemojt.org
 Website: www.nemojt.org

YES Duluth
Duluth Workforce Development
 CareerForce Duluth
 402 West 1st Street
 Duluth MN 55802-1516
 Office: 218-302-8400
 Email: yesduluth@duluthmn.gov
 Website: www.duluthmn.gov/yesduluth

Carson Gorecki
NE Minnesota Regional Analyst
 MN Dept. of Employment & Economic Development
 CareerForce Duluth
 402 West 1st Street
 Duluth MN 55802-1516
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 Email: carson.gorecki@state.mn.us
 Website: www.mn.gov/deed/data/