

**Exhibit D: Fee-for-Service Rate Schedule**

Contractor: Blue Sky, Inc  
 SWIFT Number: 0000262205001  
 Effective: July 1, 2022

**Job Related Services - General Services**

Service Title	Rate and Unit	Unit
Placement and Follow-Up Services under a Performance Based Agreement (“PBA”) See PBA for Placement and Follow-Up Services as referenced at: <a href="http://mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba">mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba</a>		
Customized Employment Discovery Services	\$100	Hour
Informational Interview	\$75	Hour
Internship Services	\$75	Hour
Internship Wages	Wages + 50%	Hour
Job Coaching (Time-Limited)	\$86	Hour
Job Seeking Skills Training*	\$95	Hour
Job Shadow	\$89	Hour
Job Tryout Services	\$89	Hour
Job Tryout Wages	Wages + 50%	Hour
On-the-Job Evaluation Services	\$100	Hour
On-the-Job Evaluation Wages	Wages + 50%	Hour
Work Experience – Services	\$89	Hour
Work Experience – Wages	Wages + 50%	Hour

### Employee Development Services - General Services

Service Title	Rate	Unit
Employee Development Services (Integrated)	\$92	Hour

### Independent Living Services - General Services

Service Title	Rate	Unit
Independent Living Services	\$85	Hour

### Post-Secondary Education Services - General Services

Service Title	Rate	Unit
Postsecondary Supports	\$75	Hour

### Pre-ETS Services

Service Title	Individual Rate	Group Rate (3+ Students in Group)	Unit
Pre-ETS Job Exploration Counseling Services	\$100	\$45	Hour
Pre-ETS Post-Secondary Education Counseling Services	\$100	\$45	Hour
Pre-ETS Instruction in Self-Advocacy Services	\$100	\$45	Hour
Pre-ETS Workplace Readiness Training	\$100	\$45	Hour
Pre-ETS Introductory Work Activities	\$100	\$45	Hour
Pre-ETS Internship – Services*	\$100	n/a	Hour
Pre-ETS Internship - Wages	Wages + 50%	n/a	Hour
Pre-ETS Work Experience - Services	\$100	n/a	Hour
Pre-ETS Work Experience- Wages	Wages + 50%	n/a	Hour

<b>Service Title</b>	<b>Individual Rate</b>	<b>Group Rate (3+ Students in Group)</b>	<b>Unit</b>
Pre-ETS Intake (only VR eligible students)	\$100	n/a	Each
Pre-ETS Work-Based Learning Coaching (only VR eligible students)	\$90	n/a	Hour

### **Training Services - General Services**

<b>Service Title</b>	<b>Rate</b>	<b>Unit</b>
Driver's Permit/License Preparation and Training as an Accommodation	\$75	Hour
Transportation Training (Public Transportation Training)	\$85	Hour

### **Other Provider Services - General Services**

<b>Service Title</b>	<b>Rate</b>	<b>Unit</b>
Background Check (DHS specific)	\$60	Each
Intake (Not Applicable to PBA)	\$125	Each
Travel Expense to Provider (to/from participant)	\$50	Hour
Transportation to Vendor (participant is in vehicle)	\$50	Hour