

Exhibit D-2: Fee-for-Service Rate Schedule

Contractor: Leading Prospects

Effective: December 12, 2023

Job Related Services - General Services

| Service Title | Rate and Unit | Unit |
|--|---------------|------|
| Placement and Follow-Up Services under a Performance Based Agreement (“PBA”) | | |
| See PBA for Placement and Follow-Up Services as referenced at: mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba | | |
| Customized Employment Discovery Services | \$90 | Hour |
| Informational Interview | \$85 | Hour |
| Internship Services | \$90 | Hour |
| Internship - Wages | Wages + 50% | Hour |
| Job Coaching (Time-Limited) | \$115 | Hour |
| Job Seeking Skills Training | \$85 | Hour |
| Job Shadow | \$90 | Hour |
| Job Tryout Services | \$95 | Hour |
| Job Tryout – Wages | Wages + 50% | Hour |
| Work Experience – Services | \$95 | Hour |
| Work Experience – Wages | Wages + 50% | Hour |

Employee Development Services - General Services

| Service Title | Rate | Unit |
|--|------|------|
| Employee Development Services (Integrated) | \$85 | Hour |

Post-Secondary Education Services - General Services

| Service Title | Rate | Unit |
|------------------------|------|------|
| Postsecondary Supports | \$85 | Hour |

Pre-ETS Services

| Service Title | Individual Rate | Group Rate (3+ Students in Group) | Unit |
|--|-----------------|-----------------------------------|------|
| Pre-ETS Job Exploration Counseling Services | \$100 | \$45 | Hour |
| Pre-ETS Post-Secondary Education Counseling Services | \$100 | \$45 | Hour |
| Pre-ETS Instruction in Self-Advocacy Services | \$100 | \$45 | Hour |
| Pre-ETS Workplace Readiness Training | \$100 | \$45 | Hour |
| Pre-ETS Introductory Work Activities | \$100 | \$45 | Hour |
| Pre-ETS Internship - Services | \$100 | n/a | Hour |
| Pre-ETS Internship - Wages | Wages + 50% | n/a | Hour |
| Pre-ETS Work Experience - Services | \$100 | n/a | Hour |
| Pre-ETS Work Experience - Wages | Wages + 50% | n/a | Hour |
| Pre-ETS Intake (only VR eligible students) | \$125 | n/a | Each |
| Pre-ETS Work-Based Learning Coaching (only VR eligible students) | \$115 | n/a | Hour |
| Music Exploration (seven-week course) Work Readiness: 25% Self-Advocacy: 25% Job Exploration: 35% Work Experience: 15% | \$1250 | n/a | Each |

Small Business Services - General Services

| Service Title | Rate | Unit |
|---------------------------------|-------|------|
| Consultation for Small Business | \$95 | Hour |
| Coaching for Small Business | \$100 | Hour |

Training Services - General Services

| Service Title | Rate | Unit |
|--|--------|------|
| Music Exploration (seven-week course) | \$1250 | Each |
| Transportation Training (Public Transportation Training) | \$100 | Hour |

Other Provider Services - General Services

| Service Title | Rate | Unit |
|--|-------|------|
| Intake (Not Applicable to PBA) | \$125 | Each |
| Travel Expense to Provider (to/from participant) | \$50 | Hour |
| Transportation to Vendor (participant is in vehicle) | \$50 | Hour |

Exhibit D-1: Fee-for-Service Rate Schedule

Contractor: Leading Prospects

Effective: February 14, 2023

Job Related Services - General Services

| Service Title | Rate and Unit | Unit |
|---|---------------|------|
| Placement and Follow-Up Services under a Performance Based Agreement ("PBA") | | |
| See PBA for Placement and Follow-Up Services as referenced at: mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba | | |
| Customized Employment Discovery Services | \$90 | Hour |
| Informational Interview | \$85 | Hour |
| Internship Services | \$90 | Hour |
| Internship - Wages | Wages + 50% | Hour |
| Job Coaching (Time-Limited) | \$115 | Hour |
| Job Seeking Skills Training | \$85 | Hour |
| Job Shadow | \$90 | Hour |
| Job Tryout Services | \$95 | Hour |
| Job Tryout – Wages | Wages + 50% | Hour |
| Work Experience – Services | \$95 | Hour |
| Work Experience – Wages | Wages + 50% | Hour |

EXPIRED

Employee Development Services - General Services

| Service Title | Rate | Unit |
|--|------|------|
| Employee Development Services (Integrated) | \$85 | Hour |

Post-Secondary Education Services - General Services

| Service Title | Rate | Unit |
|------------------------|------|------|
| Postsecondary Supports | \$85 | Hour |

Pre-ETS Services

| Service Title | Individual Rate | Group Rate (3+ Students in Group) | Unit |
|--|-----------------|-----------------------------------|------|
| Pre-ETS Job Exploration Counseling Services | \$100 | \$45 | Hour |
| Pre-ETS Post-Secondary Education Counseling Services | \$100 | \$45 | Hour |

| Service Title | Individual Rate | Group Rate (3+ Students in Group) | Unit |
|--|-----------------|-----------------------------------|------|
| Pre-ETS Instruction in Self-Advocacy Services | \$100 | \$45 | Hour |
| Pre-ETS Workplace Readiness Training | \$100 | \$45 | Hour |
| Pre-ETS Introductory Work Activities | \$100 | \$45 | Hour |
| Pre-ETS Internship - Services | \$100 | n/a | Hour |
| Pre-ETS Internship - Wages | Wages + 50% | n/a | Hour |
| Pre-ETS Work Experience - Services | \$100 | n/a | Hour |
| Pre-ETS Work Experience - Wages | Wages + 50% | n/a | Hour |
| Pre-ETS Intake (only VR eligible students) | \$125 | n/a | Each |
| Pre-ETS Work-Based Learning Coaching (only VR eligible students) | \$115 | n/a | Hour |

Small Business Services - General Services

| Service Title | Rate | Unit |
|---------------------------------|-------|------|
| Consultation for Small Business | \$95 | Hour |
| Coaching for Small Business | \$100 | Hour |

EXPIRED

Training Services - General Services

| Service Title | Rate | Unit |
|--|-------|------|
| Transportation Training (Public Transportation Training) | \$100 | Hour |

Other Provider Services - General Services

| Service Title | Rate | Unit |
|--|-------|------|
| Intake (Not Applicable to PBA) | \$125 | Each |
| Travel Expense to Provider (to/from participant) | \$50 | Hour |
| Transportation to Vendor (participant is in vehicle) | \$50 | Hour |

Exhibit D: Fee-for-Service Rate Schedule

Contractor: Leading Prospects

SWIFT Number: 0000920205001

Effective: July 1, 2022

Job Related Services - General Services

| Service Title | Rate and Unit | Unit |
|--|---------------|------|
| Placement and Follow-Up Services under a Performance Based Agreement (“PBA”) | | |
| See PBA for Placement and Follow-Up Services as referenced at: mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba | | |
| Informational Interview | \$85 | Hour |
| Internship Services | \$90 | Hour |
| Job Coaching (Time-Limited) | \$115 | Hour |
| Job Seeking Skills Training | \$85 | Hour |
| Job Shadow | \$90 | Hour |
| Job Tryout Services | \$95 | Hour |
| Work Experience – Service | \$95 | Hour |
| Work Experience – Wages | Wages + 50% | Hour |

EXPIRED

Employee Development Services - General Services

| Service Title | Rate | Unit |
|--|------|------|
| Employee Development Services (Integrated) | \$85 | Hour |

Post-Secondary Education Services - General Services

| Service Title | Rate | Unit |
|------------------------|------|------|
| Postsecondary Supports | \$85 | Hour |

Pre-ETS Services

| Service Title | Individual Rate | Group Rate (3+ Students in Group) | Unit |
|--|-----------------|-----------------------------------|------|
| Pre-ETS Job Exploration Counseling Services | \$100 | \$45 | Hour |
| Pre-ETS Post-Secondary Education Counseling Services | \$100 | \$45 | Hour |
| Pre-ETS Instruction in Self-Advocacy Services | \$100 | \$45 | Hour |

| | | | |
|--|-------|------|------|
| Pre-ETS Workplace Readiness Training | \$100 | \$45 | Hour |
| Pre-ETS Introductory Work Activities | \$100 | \$45 | Hour |
| Pre-ETS Internship - Services | \$100 | n/a | Hour |
| Pre-ETS Work Experience - Services | \$100 | n/a | Hour |
| Pre-ETS Intake (only VR eligible students) | \$125 | n/a | Each |
| Pre-ETS Work-Based Learning Coaching (only VR eligible students) | \$115 | n/a | Hour |

Small Business Services - General Services

| Service Title | Rate | Unit |
|---------------------------------|-------|------|
| Consultation for Small Business | \$95 | Hour |
| Coaching for Small Business | \$100 | Hour |

Training Services - General Services

| Service Title | Rate | Unit |
|--|-------|------|
| Transportation Training (Public Transportation Training) | \$100 | Hour |

Other Provider Services - General Services

| Service Title | Rate | Unit |
|--|-------|------|
| Intake (Not Applicable to FSA) | \$125 | Each |
| Travel Expense to Provider (to/from participant) | \$50 | Hour |
| Transportation to Vendor (participant is in vehicle) | \$50 | Hour |

EXPIRED