

Exhibit D: Fee-for-Service Rate Schedule

Contractor: Phoenix Alternatives, Inc. DBA PAI

SWIFT Number: 0000210825001

Effective: July 1, 2022

Job Related Services - General Services

Service Title	Rate and Unit	Unit
Placement and Follow-Up Services under a Performance Based Agreement ("PBA")		
See PBA for Placement and Follow-Up Services as referenced at: mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba		
Informational Interview	\$85	Hour
Job Coaching (Time-Limited)	\$85	Hour
Job Seeking Skills Training	\$85	Hour
Job Shadow	\$85	Hour
Job Tryout Services	\$85	Hour
Job Tryout Wages	Wages + 50%	Hour
On-the-Job Evaluation Services	\$85	Hour
On-the-Job Evaluation Wages	Wages + 50%	Hour
Work Experience – Services	\$85	Hour
Work Experience – Wages	Wages + 50%	Hour

Employee Development Services - General Services

Service Title	Rate	Unit
Employee Development Services (Integrated)	\$85	Hour
Employee Development Services (Non-Integrated)	\$85	Hour

Pre-ETS Services

Service Title	Individual Rate	Group Rate (3+ Students in Group)	Unit
Pre-ETS Job Exploration Counseling Services	\$85	\$40	Hour
Pre-ETS Post-Secondary Education Counseling Services	\$85	\$40	Hour
Pre-ETS Instruction in Self-Advocacy Services	\$85	\$40	Hour
Pre-ETS Workplace Readiness Training	\$85	\$40	Hour
Pre-ETS Introductory Work Activities	\$85	\$40	Hour
Pre-ETS Work Experience - Services	\$85	n/a	Hour

Pre-ETS Work Experience- Wages	Wages + 50%	n/a	Hour
Pre-ETS Intake (only VR eligible students)	\$100	n/a	Each
Pre-ETS Work-Based Learning Coaching (only VR eligible students)	\$85	n/a	Hour

Training Services - General Services

Service Title	Rate	Unit
Transportation Training (Public Transportation Training)	\$85	Hour

Other Provider Services - General Services

Service Title	Rate	Unit
Background Check (DHS specific)	\$50	Each
Intake (Not Applicable to PBA)	\$100	Each
Travel Expense to Provider (to/from participant)	\$50	Hour
Transportation to Vendor (participant is in vehicle)	\$50	Hour