

**Exhibit D: Fee-for-Service Rate Schedule**

Contractor: Phoenix Alternatives Inc.  
 Effective: August 21, 2024

**Job Related Services - General Services**

Service Title	Rate and Unit	Unit
Placement and Follow-Up Services under a Performance Based Agreement (“PBA”)		
See PBA for Placement and Follow-Up Services as referenced at: <a href="https://mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba">mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba</a>		
Informational Interview	\$105	Hour
Employment Supports/Job Coaching for Short Term Job Supports	\$105	Hour
Job Seeking Skills Training	\$105	Hour
Job Shadow	\$105	Hour
Job Tryout – Services	\$105	Hour
Job Tryout – Wages	Wages + 60%	Hour
On-the-Job-Evaluation Services	\$105	Hour
On-the-Job Evaluation Wages	Wages + 60%	Hour
Work Experience Services	\$105	Hour
Work Experience Wages	Wages + 60%	Hour

**Employee Development Services - General Services**

Service Title	Rate	Unit
Employee Development Services – Integrated	\$105	Hour
Employee Development Services – Non-Integrated	\$105	Hour

**Pre-ETS Services**

Service Title	Individual Rate	Group Rate (3+ Students in Group)	Unit
Pre-ETS Job Exploration Counseling Services	\$105	\$50	Hour
Pre-ETS Post-Secondary Education Counseling Services	\$105	\$50	Hour
Pre-ETS Instruction in Self-Advocacy Services	\$105	\$50	Hour
Pre-ETS Workplace Readiness Training	\$105	\$50	Hour
Pre-ETS Introductory Work Activities	\$105	\$50	Hour
Pre-ETS Work Experience Services	\$105	n/a	Hour
Pre-ETS Work Experience Wages	Wages + 60%	n/a	Hour

Pre-ETS Intake (only VR eligible students)	\$110	n/a	Each
Pre-ETS Work-Based Learning Coaching (only VR eligible students)	\$105	n/a	Hour

### Training Services - General Services

Service Title	Rate	Unit
Transportation Training (Public Transportation Training)	\$105	Each

### Other Provider Services - General Services

Service Title	Rate	Unit
Background Check (DHS Specific)	\$50	Hour
Intake (Not Applicable to PBA)	\$110	Each
Travel Expense to Provider (to/from participant) Transportation to Vendor (participant is in vehicle)	Statewide Standardized Rate Information as referenced at "Travel/Transportation Guidelines": <a href="https://mn.gov/deed/assets/vrs-travel-transportation-reimbursement_tcm1045-606243.docx">https://mn.gov/deed/assets/vrs-travel-transportation-reimbursement_tcm1045-606243.docx</a>	