

Exhibit D-2: Fee-for-Service Rate Schedule

Contractor: STEP, Inc.
Effective: January 26, 2023

Job Related Services - General Services

Service Title	Rate and Unit	Unit
Placement and Follow-Up Services under a Performance Based Agreement ("PBA")		
See PBA for Placement and Follow-Up Services as referenced at: mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba		
Customized Employment Discovery Services	\$80	Hour
Informational Interview	\$80	Hour
Internship Services	\$80	Hour
Internship Wages	Wages + 50%	Hour
Job Coaching (Time-Limited)	& \$100	Hour
Job Seeking Skills Training	\$80	Hour
Job Shadow	\$80	Hour
Job Tryout Services	\$80	Hour
Job Tryout Wages	Wages + 50%	Hour
On-the-Job Evaluation Services	\$80	Hour
On-the-Job Evaluation Wages	Wages + 50%	Hour
Work Experience – Services	\$80	Hour
Work Experience – Wages	Wages + 50%	Hour

Employee Development Services - General Services

Service Title	Rate	Unit
Employee Development Services (Integrated)	\$80	Hour
Employee Development Services (Non-Integrated)	\$80	Hour

Independent Living Services - General Services

Service Title	Rate	Unit
Independent Living Services	\$90	Hour

Post-Secondary Education Services - General Services

Service Title	Rate	Unit
Postsecondary Supports	\$80	Hour

Pre-ETS Services

Service Title	Individual Rate	Group Rate (3+ Students in Group)	Unit
Pre-ETS Job Exploration Counseling Services	\$90	\$40	Hour
Pre-ETS Post-Secondary Education Counseling Services	\$90	\$40	Hour
Pre-ETS Instruction in Self-Advocacy Services	\$90	\$40	Hour
Pre-ETS Workplace Readiness Training	\$90	\$40	Hour
Pre-ETS Introductory Work Activities	\$90	\$40	Hour
Pre-ETS Internship – Services	\$90	n/a	Hour
Pre-ETS Internship - Wages	Wages + 50%	n/a	Hour
Pre-ETS Work Experience - Services	\$90	n/a	Hour
Pre-ETS Work Experience- Wages	Wages + 50%	n/a	Hour
Pre-ETS Intake (only VR eligible students)	\$125	n/a	Each
Pre-ETS Work-Based Learning Coaching (only VR eligible students)	\$100	n/a	Hour

Small Business Services - General Services

Service Title	Rate	Unit
Consultation for Small Business	\$100	Hour
Coaching for Small Business	\$100	Hour

Training Services -General Services

Service Title	Rate	Unit
Driver's Permit/License Preparation and Training as an Accommodation	\$100	Hour
Transportation Training (Public Transportation Training)	\$80	Hour

Other Provider Services - General Services

Service Title	Rate	Unit
Background Check (DHS specific)	\$50	Each
Intake (Not Applicable to PBA)	\$125	Each
Travel Expense to Provider (to/from participant)	\$50	Hour
Transportation to Vendor (participant is in vehicle)	\$50	Hour

Work/Vocational Evaluation Services - General Services

Service Title	Rate	Unit
Work/Vocational Evaluation	\$80	Hour

Exhibit D: Fee-for-Service Rate Schedule

Contractor: STEP, Inc.
 SWIFT Number: 0000195852001
 Effective: July 1, 2022

Job Related Services - General Services

Service Title	Rate and Unit	Unit
Placement and Follow-Up Services under a Performance Based Agreement ("PBA")		
See PBA for Placement and Follow-Up Services as referenced at: mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba		
Customized Employment Discovery Services	\$80	Hour
Informational Interview	\$80	Hour
Internship Services	\$80	Hour
Internship Wages	Wages + 50%	Hour
Job Coaching (Time-Limited)	\$100	Hour
Job Seeking Skills Training	\$80	Hour
Job Shadow	\$80	Hour
Job Tryout Services	\$80	Hour
Job Tryout Wages	Wages + 50%	Hour
On-the-Job Evaluation Services	\$ 80	Hour
On-the-Job Evaluation Wages	Wages + 50%	Hour
Work Experience – Services	\$80	Hour
Work Experience – Wages	Wages + 50%	Hour

EXPIRED

Employee Development Services - General Services

Service Title	Rate	Unit
Employee Development Services (Integrated)	\$80	Hour
Employee Development Services (Non-Integrated)	\$80	Hour

Post-Secondary Education Services - General Services

Service Title	Rate	Unit
Postsecondary Supports	\$80	Hour

Pre-ETS Services

Service Title	Individual Rate	Group Rate (3+ Students in Group)	Unit
Pre-ETS Job Exploration Counseling Services	\$90	\$40	Hour
Pre-ETS Post-Secondary Education Counseling	\$90	\$40	Hour
Pre-ETS Workplace Readiness Training	\$90	\$40	Hour
Pre-ETS Introductory Work Activities	\$90	\$40	Hour
Pre-ETS Internship - Services	\$90	n/a	Hour
Pre-ETS Internship - Wages	Wages + 50%	n/a	Hour
Pre-ETS Work Experience - Services	\$90	n/a	Hour
Pre-ETS Work Experience- Wages	Wages + 50%	n/a	Hour
Pre-ETS Intake (only VR eligible students)	\$125	n/a	Each
Pre-ETS Work-Based Learning Coaching (only VR eligible students)	\$100	n/a	Hour

Training Services - General Services

Service Title	Rate	Unit
Transportation Training (Public Transportation Training)	\$80	Hour

Other Provider Services - General Services

Service Title	Rate	Unit
Background Check (DHS specific)	\$50	Each
Intake (Not Applicable to PBA)	\$125	Each
Travel Expense to Provider (to/from participant)	\$50	Hour
Transportation to Vendor (participant is in vehicle)	\$50	Hour

Work/Vocational Evaluation Services - General Services

Service Title	Rate	Unit
Work/Vocational Evaluation	\$80	Hour