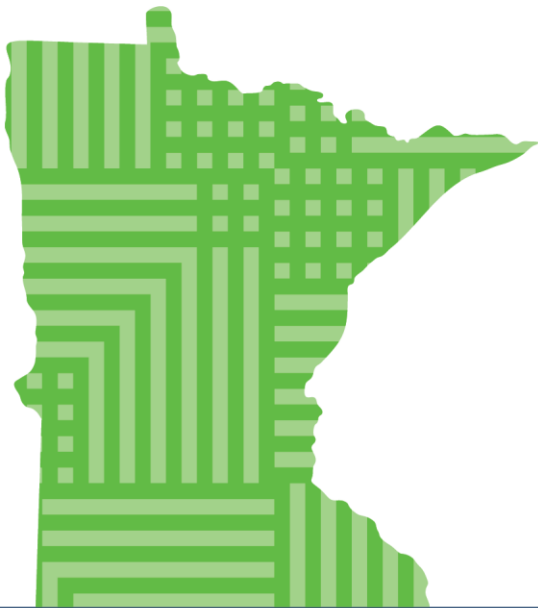




MINNESOTA

GOVERNOR'S WORKFORCE
DEVELOPMENT BOARD



**WIOA State,
Regional and
Local Plan
Guidance**

for 2024-2027

PREPARED BY THE GOVERNOR'S WORKFORCE DEVELOPMENT BOARD

WIOA Combined State Plan for 2024-2027

Under the Workforce Innovation and Opportunity Act (WIOA), the Governor of each state must submit a Unified or Combined State Plan to the Secretary of the U.S. Department of Labor that outlines a four-year strategy for the State's workforce development system. The State Plan serves as the state's strategic workforce development plan and provides analyses of the state's economic conditions, workforce characteristics, and workforce development activities. These analyses drive the required vision and goals for the state's workforce development system and alignment strategies for workforce development programs to support economic growth. The successful submission and approval of the State Plan in turn ensures that Minnesota receives the annual federal appropriation to support the workforce development operating budget.

A state has two options for submitting a State Plan — a Unified State Plan or a Combined State Plan. Minnesota submits a Combined State Plan that meets the requirements described above and outlines a four-year strategy for WIOA's core programs plus the following Combined State Plan partner programs:

- Career and technical education programs authorized under the Carl D. Perkins Career and Technical Education Act of 2006, as amended by the Strengthening Career and Technical Education for the 21st Century Act (Perkins V) (20 U.S.C. 2301 et seq.)
- Temporary Assistance for Needy Families program (42 U.S.C. 601 et seq.)
- Employment and Training programs under the Supplemental Nutrition Assistance Program (programs authorized under section 6(d)(4) of the Food and Nutrition Act of 2008 (7 U.S.C. 2015(d)(4)))
- Trade Adjustment Assistance for Workers programs (Activities authorized under chapter 2 of title II of the Trade Act of 1974 (19 U.S.C. 2271 et seq.))
- Jobs for Veterans State Grants Program (programs authorized under 38, U.S.C. 4100 et. seq.)
- Senior Community Service Employment program (programs authorized under title V of the Older Americans Act of 1965 (42 U.S.C. 3056 et seq.))
- Reintegration of Ex-Offenders program (programs authorized under section 212 of the Second Chance Act of 2007 (42 U.S.C. 17532))

Minnesota has chosen to submit a combined plan to strengthen federally funded workforce programs and related state programs. The Governor's Workforce Development Board (GWDB)

is established under WIOA and will support the development, implementation, and modification of the State Plan as required by the Act.

State Plan Organization

As described by the Department of Labor (DOL) in the [WIOA State Plan Information Collection Request \(ICR\)](#), the major content areas of the Combined State Plan include strategic and operational planning elements. WIOA separates the strategic and operational elements to facilitate cross-program strategic planning.

- The Strategic Planning Elements section includes analyses of the state's economic conditions, workforce characteristics, and workforce development activities. These analyses drive the required vision and goals for the state's workforce development system and alignment strategies for workforce development programs to support economic growth.
- The Operational Planning Elements section identifies the State's efforts to support the State's strategic vision and goals as identified in the Strategic Planning Elements section. This section ensures that the state has the necessary infrastructure, policies, and activities to meet its strategic goals, implement its alignment strategy, and support ongoing program development and coordination. Operational planning elements include:
 - State Strategy Implementation,
 - State Operating Systems and Policies,
 - Assurances,
 - Program-Specific Requirements for the Core Programs, and
 - Program-Specific Requirements for the Combined State Plan partner programs.

The GWDB will be responsible for developing the Strategic Planning Elements and State Strategy Implementation, but this work is only possible with the contributions of each of the program partners.

In addition to the question prompts provided for each of the programs by the DOL in the ICR (linked above and below), each program partner should describe as part of their contribution to the State Strategy Implementation section of the Combined Plan:

- 1) How the State Plan Vision, Goals and Strategies will be implemented by their programs;

- 2) Promising practices from the previous 4-year plan will your program be expanding on, including the data or empirical evidence used to inform this decision; and
- 3) What areas described in your last state plan contribution you will not continue to pursue, including the data or empirical evidence used to inform this decision.
- 4) How is your program aligning programmatic activities with state or federal investments in the Bipartisan Infrastructure Law (BIL), the Creating Helpful Incentives to Produce Semiconductors (CHIPS) and Science Act, and the Inflation Reduction Act (IRA) (collectively referred to as Investing in America (IIA))?

State Plan Administrators should send their responses to these questions for inclusion in the State Strategy Implementation section to kay.kammen@state.mn.us after proofreading and receiving appropriate internal approvals.

More information about the specific plan section requirements can be found in the DOL “Requirements for Workforce Innovation and Opportunity Act (WIOA) State Plans for Program Years (PY) 2024 – 2027 [Training and Employment Guidance Letter \(TEGL\) 04-23](#)” (WIOA TEGL), the Department of Education “Requirements for Workforce Innovation and Opportunity Act (WIOA) State Plans for Program Years (PY) 2024 – 2027 [Program Memorandum OCTAE 24-2](#)”, and the accompanying [WIOA State Plan Information Collection Request \(ICR\)](#) as described below with ICR page numbers:

- Adult, Dislocated Worker, and Youth (Title I), *pages 18-23*
- The Wagner-Peyser Act Employment Service program (authorized under the Wagner-Peyser Act, as amended by title III), *pages 23-27*
- Adult Education and Family Literacy Act program (Title II), *pages 27-33*
- The Vocational Rehabilitation program (authorized under Title I of the Rehabilitation Act of 1973, as amended by Title IV) and State Services for the Blind, *pages 33-45*
- Career and technical education programs authorized under the Carl D. Perkins Career and Technical Education Act of 2006, as amended by the Strengthening Career and Technical Education for the 21st Century Act (Perkins V), *pages 55-61*
- Temporary Assistance for Needy Families program, *pages 62-64*
- Employment and Training programs under the Supplemental Nutrition Assistance Program, *pages 65-68*
- Trade Adjustment Assistance for Workers programs, *page 69*
- Jobs for Veterans State Grants program), *page 70*

- Senior Community Service Employment, *pages 73-74*

Strategic Vision, Goals and Strategies for 2024-2027

The State Strategic Vision, Goals and Strategies for 2024-2027 were developed by modifying the previous State Plan's Vision, Goals and Strategies in consultation with workforce program administrators, the Governor's Workforce Development Board, the Minnesota Association of Workforce Boards, and the National Governor's Association. The shift in Vision, Goals and Strategies represents a new strategic direction for workforce development in the state, one that is focused on breaking down silos across workforce partners and being more intentional and proactive about the delivery of programs and services to Minnesotans. More information on the rationale behind the updated language can be found below.

2024-2027 WIOA Strategic Vision

The strategic vision of the One Minnesota Workforce Development Vision is a healthy economy where all Minnesotans have equitable access to a workforce development system in which partners across the state are working toward a collective goal of providing workforce development programs that are responsive to employer needs in in-demand occupations and lead to good jobs with family-sustaining wages.

2024-2027 WIOA State Plan Goals

1. Increase interagency and local area coordination and alignment around shared goals, maximizing efficiency and coordination of workforce funding and programs and improving system integration, and creating a "no wrong door" approach for individuals or employers engaging in the workforce system.
2. Build employer-led industry-sector partnerships across the state to create or expand responsive and equitable workforce development programs and career pathways with embedded work-based learning or on-the-job training, including Registered Apprenticeships, focused on closing gaps in participation and representation based on race, ethnicity, disability, gender, veteran status, and age.
3. Create a more inclusive, equitable, accessible, and proactive workforce system to serve all Minnesotans, preparing employers and the current and emerging workforce for the changing nature of work including new and emerging technology, changing labor market demands, and for the state's shifting demographics, including our new Minnesotans.

2024-2027 WIOA State Plan Strategies

For the state to achieve the One Minnesota Vision for workforce development, each workforce partner across the state should be working toward implementing the Governor's major workforce priorities in a unified manner. For the 2024-2027 State, Local and Regional plans, we request that plan writers describe how they are implementing any or all of the priorities put forward by the Governor and those requested by DOL and the U.S. Department of Education who oversee and approve the State plans.

The strategies described below are intended to support and advance the coordination of statewide initiatives and strategies and better understand how these strategies can be implemented at a program or local level. This will also help with improving alignment between federally funded and state-funded programs, ensuring that all programs are moving in similar strategic directions.

- [Drive for 5](#): The Drive for 5 Initiative was created to prepare more Minnesotans for high-demand jobs in five occupational categories: technology, the trades, caring professions, manufacturing, and education. Plan writers are encouraged to consider how their programs, local areas, or regions prioritize any or all of the five in-demand sectors.
- [Targeted Populations](#): This state-wide initiative was created to bring workers who have been overlooked for employment – particularly people of color – into the workforce at family-sustaining wages. Plan writers are encouraged to consider who their program's Targeted Populations are and their plans for providing pathways to family sustaining wages.
- [Office of New Americans \(ONA\)](#): ONA was created to support immigrant and refugee inclusion, reduce barriers to employment, and improve connections between employers and job seekers. Plan writers are encouraged to consider how they will work with ONA to support immigrants and refugees in their programs.
- [Good Jobs Principles](#): The U.S. Department of Labor and U.S. Department of Commerce released the Good Jobs Principles to create a shared vision of job quality across workforce partners. Plan writers are encouraged to consider how they will support their employer clients in adopting Good Jobs Principles to provide high-quality employment opportunities and improve retention.
- [North Star Promise](#): Minnesota is implementing a free college program beginning in the fall of 2024. Plan writers are encouraged to examine eligibility criteria as compared to their existing clients and consider how they will account for changes in uses of funds in light of the free college program.

- Individualized Career Services: Career services to job seekers play a critical role in supporting placement, and providing more individualized career services as described in section 134(b)(2)(A)(xii) of WIOA are an evidence-based model for improving individual's earnings. Plan writers are encouraged to describe how they will be utilizing this strategy to improve outcomes for job seekers, and how they may potentially shift funding to career services as funding for workforce training becomes more readily available with the implementation of the North Star Promise Program.
- Attracting and retaining workers: Minnesota continues to face challenges with population growth, which makes attracting and retaining workers all the more important to supporting a healthy and thriving economy in our state. Plan writers are encouraged to describe what strategies they are implementing to support employers in improving job quality and marketing of job opportunities to support attraction and retention strategies.
- Supportive Services: Providing wraparound or supportive services is critical to ensuring that underrepresented populations or individuals with barriers to employment have access to the resources they need to enroll or complete workforce development programs and are retained in employment. Plan writers are encouraged to describe how they are providing supportive services, leveraging partnerships to expand access to such services, or potentially shifting resources to provide supportive services as funding for workforce training becomes more readily available with the implementation of the North Star Promise Program. Please see the [WIOA TEGL](#) for more implementation ideas.

Explanation of Changes

Vision: The updated version has a new focus on workforce partners across the state working toward a set of collective goals of equitably providing workforce development programming for MN employers.

Goal #1 was modified to recognize a strategic focus on increased interagency and local area coordination and alignment around shared goals. This coordination should result in partners understanding how their individual work contributes to the collective goals, and how the work of each of the partners in the workforce system can meet the needs of individuals and employers. This shared understanding will help reach the "no wrong door" approach which will ensure that our workforce customers – employers and job seekers – will be able to understand

and access the full range of workforce services offered in the state whether they engage a CareerForce Center, a community college, or any partner in the system.

Goal #2 was modified to provide more emphasis on the importance of developing sector partnerships to inform workforce development programs, and for there to be a more specific focus on addressing gaps in opportunities in in-demand occupations for underrepresented populations. Plan writers should describe existing sector partnerships, in-demand sectors within their areas where they will focus on creating or participating in new sector partnerships, and detailed demographic information on how the labor force in the sectors of focus align with state or local labor market information and how they plan to address any gaps in representation (e.g. reaching proportional share of women for the state or local labor market).

Goal #3 was modified to have a focus on innovative service delivery with customer-focused design so that our workforce system is more nimble and ready to respond to the changing ways our customers interact with the workforce system. This includes creating ways to better anticipate future workforce needs.

State, Regional, and Local Plan Timeline

The following timeline reflects the timeline provided by DOL's State Plan TEG. A review committee will be selected for the state, local and regional plans to read, provide recommended updates, and recommendations for plan approval for the 16 local areas and 6 regions in Minnesota.

- **August 17:** State Program Administrators to finalize timeline, roles, and responsibilities
- **September 20:** Workforce Summit and "Ideas to Action" afternoon planning session
- **September 21:** GWDB Meeting, State Plan Vision and Goals Review and Approval
- **Mid-October:** DEED Guidance issued for State, Local and Regional Plans
- **December 8:** Due date for first drafts of each of the State Plan sections
- **By the end of December 2023:** State Plan submitted to GWDB Executive Committee and GWDB State Plan special committee
- **January 15, 2024:** State Plan submitted for Governor's Review and posted for 30-day Public Comment Period
- **January 15 - February 15, 2024:** Staff review public comments and feedback from Governor's Office when available

- **January 31, 2024:** Subsequent Designations and Board Certifications for Local Workforce Development Areas due
- **February 17-March 20, 2024:** Staff incorporate any final changes needed from Governor's Office or Public Comment
- **March 20, 2024:** Special Virtual GWDB Meeting to Approve State Plan
- **April 5, 2024:** WIOA 2024-2027 State Plan submitted to US DOL. The WIOA Combined State Plan for 2024 must be submitted to US DOL via the [WIOA State Plan Portal](#) with federal review/approval to be completed by June 2, 2024
- **May 31, 2024:** Local and Regional Plans due. Please send your Local and Regional plans to Sonji.Davis@state.mn.us
- **May 31 – August 30, 2024:** GWDB Local and Regional Plan Special Committee review and provide feedback or suggested modifications
- **August 30, 2024:** All Local and Regional Plans receive final determinations

WIOA 2024-2027 Combined State Plan - State Program Administrator Assignments by Title and Program		
State Plan Section/Subsection	Program	State Administrator
Overview, Section I, Executive Summary, Section II, Strategic Elements, Section III, Operational Planning Elements, Section IV, Coordination with State Plan Programs, Section V, Common Assurances for Core Programs	GWDB	Katie McClelland, Director Kay Kammen, Sr. Policy Analyst and State Staff Editor for the WIOA Combined State Plan
Section I Section IIA	DEED LMI	Cameron Macht, Assistant Director, DEED LMI
Section IIA Section IIIA	DEED Economic Development	Jessica Miller, Director of Workforce Strategy, DEED
State Plan Section/Subsection	Program	State Administrator

Section IIIA	DOC	JoAnn Brown, Sr. State Program Administrative Supervisor
Section VI, Requirements for Core Programs Title I-B Adult and Dislocated Worker	DEED Adult/Dislocated Worker	Nancy Omondi, DEED Adult/Dislocated Worker Director
Section IIIA Section VI, Requirements for Core Programs Title I-B Youth	DEED Youth	Kay Tracy, DEED Youth Services Director
Section IIIA and B Section VI, Requirements for Core Programs Title III, Wagner-Peyser (Employment Services)	DEED CareerForce, Employment Services	Jeanna Fortney, DEED Employment Services Director
Section IIIA Section VI, Requirements for Core Programs Title II - Adult Education and Family Literacy Act	MDE Adult Basic Education	Brad Hasskamp, MDE Adult Education Supervisor
Section VI, Requirements for Core Programs Title IV - Vocational Rehabilitation	DEED VRS	Dee Torgerson, DEED VRS Director
Section VI, Requirements for Core Programs Title IV - Vocational Rehabilitation - State Services for the Blind	DEED SSB	Natasha Jerde, State Services for the Blind (SSB) Director
Section VII, State Plan Partner Programs Career and Technical Education - Perkins V	Minnesota State	Shannon Bryant, Executive Director of Workforce and Economic Development Karl Ohrn, State Director for Career Technical Education (CTE)
Section VII, State Plan Partner Programs Temporary Assistance for Needy Families (TANF)	DHS TANF	Pamela McCauley, TANF Program Manager
State Plan Section/Subsection	Program	State Administrator

Section VII, State Plan Partner Programs Employment & Training Programs under the Supplemental Nutrition Assistance Program (SNAP)	DHS SNAP E&T	Alicia Smith, DHS SNAP E&T
Section III A Section VI, Requirements for Core Programs Section VII, State Plan Partner Programs Trade Adjustment Assistance (TAA)	DEED TAA	Sarah Saito, DEED TAA Supervisor
Section III A and B Section VI, Requirements for Core Programs	DEED Rapid Response Team	Jason Wadell, State Rapid Response Team Supervisor
Section III A and B Section VII, State Plan Partner Programs Jobs for Veterans' State Grants	DEED Veterans Employment Services	Ray Douha, DEED Veterans Employment Services Director
Section VII, State Plan Partner Programs Senior Community Service Employment Program (SCSEP)	DEED Employment & Training Programs Division	Lensa Idossa, Adult/Dislocated Worker Supervisor
Performance Indicators Appendix	All WIOA Core Programs	

The GWDB has created a [SharePoint Site](#) as a repository for guidance, resources, and pertinent timelines. Program Administrators will have access to working documents and will be able to share information with others on the planning team.

For questions regarding State Plan contributions, please contact Kay Kammen at Kay.Kammen@state.mn.us. For questions about Local or Regional Plan contributions, please contact Sonji Davis at Sonji.Davis@state.mn.us.

Regional and Local Planning Guidance

WIOA requires that in addition to a State Plan being submitted by each state applying for funding under the Act, local and regional plans must also be submitted to remain in compliance with the legislation. This guidance for Local and Regional planning reflects a commitment that is guided by the One Minnesota Plan. Minnesota does best when state agencies and community partners collaborate to achieve common goals. Through the state, local and regional planning process, the GWDB seeks to build in alignment of the state agency, local, and regional programs and priorities. This involves transparency in the state's planning, programs, initiatives and funding prior to the start of the local and regional planning process. The Workforce Summit provided an opportunity for both state and local partners to hear from one another, to share best practices and discover potential ways for interagency and local coordination taking into consideration where we are as a state and what we hope to accomplish in the next four years.

In the planning process each local area provides an opportunity to share with the state their regional perspective on ways to incorporate the state's vision, goals, and strategies for interagency coordination at the local level. Local/regional planning will now be overseen by the Governor's Workforce Development Board (GWDB) staff, with the goal of increasing alignment and strategic coordination with the State Plan.

Regional Planning Guidance

- Regional plan narratives must be reviewed for updates in regional activities, partners, and or developments identified and deemed necessary by their area's regional leadership team. Regional plan narratives must incorporate updates in data analysis. In order for communities to flourish there must be equitable access for all Minnesotans to workforce development programming, employment, and a family sustaining wage. DEED's Labor Market Analysts have provided data specific to regions and local areas. Regions have challenges, successes, trends, and promising practices that are unique to their respective locations.
- Regional work plans must be reviewed and updated, based on guidance criteria. The updated work plans should reflect the updated narratives and prioritization of alignment with the state's planned goals.

Local Planning Guidance

- Local plans must be reviewed for updates in policies, activities, partnerships, and or other area updates identified and deemed necessary by the Local Workforce Development Board. Plans should reflect that WIOA places an emphasis on the

integration of services by WIOA partners. All one-stop partners are responsible for providing access to programs and services that will assist in the reemployment of unemployed individuals. It's imperative that partner agencies work seamlessly together with a shared goal to provide opportunities for both the unemployed and the underemployed, particularly for individuals with barriers to employment, including individuals with disabilities and English language learners. Local areas all have challenges, promising practices, and silos of excellence that are unique to their respective locations.

- Local work plans must be reviewed for strategic alignment with the state's updated vision and goals. The local plans work plan and narrative must take into consideration our One Minnesota vision where all Minnesotans are aware of and can access Workforce Development programs and services. There should also be an effort to prioritize the alignment of local strategies with state identified goals.

Through this planning process our local partners are being asked to incorporate strategic alignment between local, state, and federal programs, planning, and resources. It is critical that local areas and regions look to their economic and labor market information (LMI) and adjust strategies for what may now be a different set of circumstances post pandemic, with growing and declining industries, occupations and skills, and changing demographics. Regionally there will be a need to adapt workforce goals and strategic focus for those communities with disproportionately higher unemployment rates and lower earning particularly among underserved population groups, or individuals facing barriers to employment (e.g., low-income individuals, English language learners, individuals without housing, and individuals with disabilities).

Regional and Local Plan Structure

The Regional and Local plan template is organized into four sections:

- Section A: Vision, Goals and Strategies
- Section B: Program Operations
- Section C: Program and Service Delivery
- Section D: Assurances and Certifications

In the Local and Regional Plan template are links to a variety of TEGL's, regulations, and State laws and regulations. Recently, the release of [TEGL 03-23](#) provided Local and Regional areas with guidance that exemplifies best practices in outreach. In the future, TEGL guidance and

information will be shared by DEED with local area in full and in a highlighted and summarized form for easier access to critical information.

Local and Regional Plan Required Attachments

- Attachment A - Regional Oversight Committee
- Attachment B – Local Workforce Development Area Contacts
- Attachment C – Local Area Board Membership List
- Attachment D – Local Area Board Subcommittee List
- Attachment E – Local Workforce Development Area Sub-Grantee List
- If applicable, Attachment F - Local Workforce Development Area Non-CFC Program Service Delivery Location List
- Attachment G - Local Workforce Development Area Key Industries in Regional Economy

Timing

Local Areas will submit their planning drafts to the GWDB staff contact for Local and Regional planning guidance by May 6, 2024. A review committee will be selected for the state, local and regional plans to read, provide recommended updates, and recommendations for plan approval for the State Plan, 16 local areas and 6 regions in Minnesota. The full timeline can be found in the timeline section above, with specific local and regional plan timeline details below:

- **May 31, 2024:** Local and Regional Plans due
- **May 31 – August 30, 2024:** GWDB State, Local and Regional Plan Special Committee review and provide feedback or suggested modifications
- **August 30, 2024:** All Local and Regional Plans receive final determinations

Regional Plan Template

SECTION A: REGIONAL VISION, GOALS AND STRATEGIES

- A.1. Describe the regional workforce development area's vision for a skilled workforce.
- A.2. Describe the region's strategic alignment with the State's Vision, Goals and Strategies.
- A.3. Describe best practices or area of strength of the region as it relates to the State's Vision, Goals and Strategies that should be considered for replication or scale across the state.
- A.4. Describe the strategy to work with the entities within your region to carry out the core programs to align resources available in the region to achieve the strategic vision and goals of the local area boards and the state.
- A.5. Describe any additional goals being set by the regional leadership or individual local area boards.
- A.6. Describe how the region is working together to prepare the workforce for state and federal investments in the Bipartisan Infrastructure Law (BIL), the Creating Helpful Incentives to Produce Semiconductors (CHIPS) and Science Act, and the Inflation Reduction Act (IRA) (collectively referred to as Investing in America (IIA)).

SECTION B: REGIONAL OPERATIONS

- B.1. Provide a Strengths Weaknesses Opportunities Threats (SWOT) analysis of the regional workforce system.
- B.2. Describe the selection process for the membership who will provide the leadership to oversee the development and coordination of the regional plan.
- B.3. Describe how the selected organizations from the region will provide oversight to development and implementation of the regional plan. Complete Attachment A - Regional Oversight Committee
- B.4. Describe how the approach used will ensure that partner engagement includes diverse representation, specifically among populations experiencing barriers to employment.
- B.5. Describe how the local area boards will direct system alignment within the region through shared policies and practices.
- B.6. Describe any cooperative service arrangements being planned for the region and how they will promote consistency within the regional workforce development area and with state policy.

SECTION C: PROGRAM AND SERVICE DELIVERY

- C.1. Describe the condition of the regional economy (cite the sources of data and analysis);
- C.2. Describe the sectors or occupations of focus for region, including:
 - a. How the region will use the labor market information and conduct outreach to business and industry to select the targeted sectors for developing sector partnerships for occupations in demand that provide family sustaining wages. If sectors and occupations have been already selected, describe them within this response.
 - b. Alignment to the five sectors of focus in Drive for 5, including which local area in the region is focused on each or any of the Drive for 5 sectors. Complete Attachment G – Local Workforce Development Area Key Industries in Regional Economy.
 - c. The make-up of the sector partnerships will be determined and the expertise and resources they bring to the partnership.
- C.3. The demographic makeup of the labor force in those sectors as compared to the regional labor force, and how the region will work to close any identified gaps.
- C.4. How the local board will make opportunities in these areas known to customers, including employers and job seekers, and how the local board will create, modify or expand responsive workforce development programs and initiatives.
- C.5. Based on the regional/local assessment of workforce development system services, describe how strategies will be created to pursue a more responsive alignment of employment and training services.
- C.6. Describe how the entities responsible for participating in this process will be selected, including their expected roles and responsibilities.
- C.7. Describe how outcomes will be determined in terms of employment and training services.

Local Plan Template

SECTION A: LOCAL BOARDS VISION, GOALS AND STRATEGIES

A.1. Describe the local area board's strategic vision for preparing a skilled workforce and how it aligns with the State's Vision, Goals and Strategies.

The Board of Commissioners of Stearns and Benton Counties created the Career Solutions Joint Powers Board to maintain the Workforce Development Area (WDA) fiduciary responsibilities. The Career Solutions Local Workforce Development Board (LWDB) is the required Workforce Investment Board under federal legislation, the Workforce Innovation and Opportunity Act. The LWDB is appointed by the Joint Powers Board and is employer-led, with an employer majority representing industry sectors targeted for growth. Other board members include representatives from post-secondary education, community-based organizations, county programs, organized labor, and adult basic education.

The LWDB:

- Provides leadership on current and emerging workforce issues and needs and seeks solutions.
- Collaborates to maintain the economic health of Stearns and Benton Counties.
- Creates partnerships to serve the workforce needs of businesses and job seekers.
- Oversees publicly funded workforce programs in Stearns and Benton Counties.
- Identifies and seeks additional resources that may be retained for Board projects, used to purchase products and services, and support the work of community partners.

Mission: Career Solutions exists to provide comprehensive workforce development, helping all community members acquire the skills, training, and experience to achieve economic security while meeting the workforce needs of local businesses and industries.

A.2. Describe the local area board's goals for preparing an educated and skilled workforce, including youth, individuals with barriers to employment, and individuals underrepresented in the local labor force.

Goals:

1. Grow the economic vitality of our communities by investing in strategic industries and occupations.
2. Ensure Stearns & Benton County workers have opportunities to improve their earning potential by acquiring, advancing, and transferring their skills.

3. Ensure compliance with the Local Workforce Development Board requirements per federal and state legislation.

With their extensive knowledge and expertise, the Workforce Development Board and Program Committee have identified target industries in the local and regional areas. These sectors, with high demand employment opportunities, are the focus of our strategic efforts. Career Solutions LWDB members are resolutely committed to supporting training for and placing workers in jobs within these targeted industries.

- Business Services: Accounting Clerk, Administrative Secretary, Network Administrator, Finance Manager, Computer Software Analysis, Software Developers/Applications.
- Health Services: Nursing Assistant, Dental Assistant, Health Care Technician, Emergency Medical Technician, Surgical Technology, Practical Nursing, Pharmacy Technician, Medical Secretary.
- Manufacturing: Assembly, Production Worker, Boiler Maker, Packaging, Welder, Industrial Engineers, Machine Operator.
- Construction and Extraction: Carpenters, Plumbers, Electrician.
- Transportation: Delivery Driver, CDL, Bus Drivers, Material Movers.
- Education Services: Early Childhood Education.

The local area approach is a strategic alignment with state priorities under WIOA. The LWDB's strategic vision is not only its own but also coincides with the goals established by the Governor's Workforce Development Board. This includes outreach to businesses in these six sectors. Career Solutions Business Services Manager and DEED's regional workforce strategy consultant are tasked with gathering "leading indicators" of area businesses—where companies are headed and what hiring is anticipated. This process provides forward-looking data the LWDB can use to advance its goal of getting Minnesotans back to work via a meaningful career pathway and supporting business needs. DEED's labor market analyst is also consulted to gather data on the local workforce changes, demographics of job seekers, and industry data.

Stearns and Benton LWDA		2022 Annual Data		
NAICS Industry Title	Number of Firms	Number of Jobs	Total Payroll	Avg. Annual Wage
Agriculture, Forestry Fish & Hunting	141	1319	\$ 60,100.00	\$ 45,565.00
Construction	700	7618	\$ 667,607.00	\$ 87,636.00
Manufacturing	340	15003	\$ 928,966.00	\$ 61,919.00
Utilities	13	206	\$ 22,286.00	\$ 108,184.00
Retail Trade	701	12744	\$ 483,596.00	\$ 37,947.00
Transportation & Warehousing	232	4060	\$ 256,370.00	\$ 63,145.00
Information	80	1438	\$ 102,826.00	\$ 69,336.00
Finance & Insurance	305	3928	\$ 333,283.00	\$ 84,848.00
Professional & Technical Services	338	2314	\$ 175,676.00	\$ 75,935.00
Management of Companies	33	1172	\$ 98,302.00	\$ 83,875.00
Admin Support & Waste Management	224	4338	\$ 170,444.00	\$ 39,291.00
Educational Services	128	8164	\$ 447,095.00	\$ 54,764.00
Health Care & Social Assistance	666	19164	\$ 1,235,742.00	\$ 64,482.00
Public Administration	100	3285	\$ 218,906.00	\$ 66,638.00
			<i>Source DEED Quarterly Census</i>	

A.3. Describe how these goals relate to the performance accountability measures based on the primary indicators to support regional economic growth and economic self-sufficiency.

DEED leads the negotiations on performance measures with the Department of Labor. They then pass those measures to the local providers for discussion, negotiation, and agreement. Performance measures are monitored monthly by the Career Solutions Client Services Manager and Team Leaders, who then review the outcome at team meetings. Current outcomes are reported on and discussed quarterly at the WDB Executive Committee meetings. The Career Solutions Program Committee is updated quarterly to ensure performance measures are met. Outcomes are reported annually to all committees and/or as needed. Career Solutions is graded in and exceeds assigned performance measures year after year. Strong performance measures allow the agency to acquire additional grants to support workforce development and innovative initiatives aligned with existing services. These initiatives support economic growth in Stearns and Benton County.

A.4. Describe the strategy to work with the entities within your local workforce development area that carry out the core programs to align resources available to the local area to achieve the strategic vision and goals of the local area board and the state.

Career Solutions is co-located with the St. Cloud Technical & Community College (SCTCC) and regularly partners with all community secondary and post-secondary schools. ABE, SCTCC, and St. Cloud State University (SCSU) are members of the WDB, sharing 1 vote (1/2 vote per member).

- Career Solutions secures interns from public and private post-secondary institutions to assist with the Outreach to School program and to develop additional community outreach initiatives.
- DEED/Job Service staff refer to universal customers.
- CareerONE is a youth-centered work readiness program partnering with SCTCC and CentraCare.
- Career Solutions developed the Immigrant Services program in 2019, which provides area businesses with cultural training for employees, supervisors, and leadership to ensure new hires feel welcome and mediation services if/when issues arise. The program collaborates with 501(c)3 Friends of Career Solutions (FOCS) and offers support to job seekers at Immigrant Community centers.

Additional FOCS partnership programs include Discovery Days, Open Houses, Job Club, and Inclusive Workforce Employer (I-WE) Regional Initiative. Each program supports job seekers and/or businesses and is a bridge to Career Solutions' State and Federally funded Workforce initiatives.

In addition to programs offered by Career Solutions, the Executive Director is a board member for EPIC, an annual hands-on career exploration event for high school students in Central MN, is a member of the St. Cloud Rotary as a board member where she also coordinates the recruitment of Junior Rotarians, serves as a board member for Canvas Health, and a member of the Greater St. Cloud Area Chamber's Government Affairs Committee. The Executive Director is actively involved in community initiatives that address barriers to employment – transportation, housing and childcare.

A.5. Describe a best practice or area of strength of the local area as it relates to the State's Vision, Goals and Strategies that should be considered for replication or scale across the state.

Career Solutions is recognized for its innovative approach to reaching and supporting job seekers, while incorporating businesses in the process. The organization identifies needs and relationships that can further a job seeker's success in the workplace. Programming is as broad, unique, and creative as the clients served. Input from businesses and job seekers is the key to success when paired with support from the State of Minnesota. As essential as it is to seek and

use available resources, so is awareness of the users' needs, goals, and aspirations – job seekers who can elevate both Stearns and Benton County's economic success. Communication between DEED, businesses, and workers has led to a unique programs that ensure a client is prepared for success in state workforce programs.

Career Solutions has been an award recipient of the MN Association of Workforce Boards Promising Practice Award for the past six years. The award spot lights our new and innovative programming which has been replicated in other areas of the state. Career Solutions award winning programs include Job Club, Discovery Days, Open Houses, and CareerONE. Program presentations have been given to MAWB members to provide necessary information to replicate programs throughout the state.

A.6. Describe the sectors or occupations of focus for the local area board, including:

a. How those sectors compare to the sectors of focus within your workforce region;

The local area board's focus sectors are chosen using several factors. The needs of area businesses and the number of openings in a particular industry are reviewed. Access to needed training and available support for that training factor in decisions. The organization also reviews the existing demographics in those sectors to be able to address changing diversity and equity needs in the communities served. Career Solutions reviews the economic impact of the sectors and finally community needs come into play. Areas of focus are Agriculture, Manufacturing and Construction, Healthcare and Social Assistance, Admin Support, Educational Services, and Transportation.

b. The demographic makeup of the labor force in those sectors as compared to the local labor force, and how the local area will work to close any identified gaps;

The LWDB regularly receives updates from DEED's Regional Labor Market Analyst regarding the status of in-demand industry sectors and occupations. WDB members provide updates at LWDB meetings, as do representatives from economic development. Board members and/or Executive Director participate in the Community Priorities and the Greater St. Cloud Development Corporation (GSDC) and various industry-specific activities related to their constituency so that information about employer needs is current. Representatives of strategic industries provide presentations about the challenges, and opportunities they face to keep the LWDB informed of the local climate.

Career Solutions staff are directed to grow capacity in the region and to develop the local workforce. Career Solutions uses labor market information, employer input and reports, asset mapping and community resources, client skills/aptitudes/interests/needed wage, and other job seeker information to define and craft goals. Staff assesses gaps between current skills and those required to obtain the career objectives. They then develop a detailed plan to address the gap. Staff also used information obtained from employers. Employers training investments are analyzed. Employers indicate the classroom and on-the-job training that is required to meet demands and for increasing customization and cross-training of their workforce.

Stearns and Benton LWDA Targeted Industries Demographics 2024 -					
Industry Title	Total	Male	Female	White	Minority
Construction	8205	6863	1342	7921	28300
Manufacturing	14182	10063	4119	12453	1729
Transportation & Warehousing	3496	3603	893	3330	166
Admin Support & Waste Management	3560	1896	1664	2944	616
Health Care & Social Assistance	17316	3288	14028	15275	20.41

Career Solutions works with SCTCC to provide certificate programs for youth who complete specific projects, participate in soft skills training, and complete certifications. Once completed they can advance to higher levels within career pathways. The youth/apprentice then starts at a higher pay rate and the amount of classroom time needed to achieve credentials is decreased.

- c. How the local board will make opportunities in these areas known to customers, including employers and job seekers, and how the local board will create, modify or expand responsive workforce development programs and initiatives.**

Career Solutions operates 8am – 4:30pm. St. Cloud CareerForce lobby hours of operation are 9am – 4pm, Monday through Friday. CareerForce is staffed by Career Solutions. The organization has also developed job fairs, Job Club, and industry targeted Discovery Days for Healthcare, Welding, Construction, Facilities Maintenance, and CDL to expand its impact. Special sessions are held outside of business hours to support programs held at partner facility or business location. Special arrangements are made to meet the needs of clients outside of the normal hours of operation.

Career Solutions staff provide services to the universal customer at strategic locations throughout the community – such as Central Minnesota Community Empowerment Organization, the Islamic Centers and Hillside and Quarryview Education Centers (ESL centers).

Employment Characteristics	2022 Annual Data				
	WDB 17-Stearns Benton			Minnesota	
	In Labor Force	Labor Force Partic. Rate	Unemp. Rate	Labor Force Partic. Rate	Unemp. Rate
Total, Labor Force	112,056	71.00%	4.30%	68.70%	4.00%
16 to 19 years	8312	63.50%	8.20%	53%	9.80%
20 to 24 years	16665	85.30%	5.60%	83.10%	6.70%
25 to 44 years	44209	89.90%	4.10%	88.80%	3.50%
45 to 54 years	19339	90.10%	3.60%	87.80%	2.90%
55 to 64 years	18001	73.90%	2.90%	72.80%	3.10%
65 to 74	4549	26.40%	2.60%	27.60%	3.30%
75 years & over	946	7.30%	0.70%	6.60%	320.00%
Employment Characteristic by Race & Hispanic Origin					
White Alone	97550	70.5	3.50%	67.80%	3.40%
Black or African American	7314	3928	14.10%	71.50%	8.70%
American Indian & Alaska Native	197	968	26.40%	57.60%	11.90%
Asian or Other Pac. Islanders	2198	2314	4.10%	73.90%	3.60%
Some Other Race	1871	1172	2.30%	76.10%	6.10%
Two or More Races	2875	4338	6.90%	74.30%	6.60%
Hispanic or Latino	3710	8164	6.10%	77.00%	6.30%
Employment Characteristics by Veteran Status 18 to 64 years					
Veterans, 18 to 64	3758	73.70%	4.40%	81.10%	4.00%
Employment Characteristics by Disability					
With Any Disability, 20 - 64	6151	56.40%	11.30%	54.40%	10.20%
Employment Characteristics by Education Attainment, 25-64					
Population, 25 - 64	81567	85.90%	3.70%	84.40%	3.30%
Less than H.S. Diploma	4319	71.50%	4.60%	67.20%	4.60%
H. S. Diploma or Equilivant	18339	79.70%	2%	76.80%	2.50%
Some College or Assoc. Degree	33885	2314	4.40%	85.10%	3.60%
Bachelor's Degree or Higher	24988	91.30%	1.30%	90.30%	2.00%

A.7. Describe the process used by the local area board to provide opportunity for public comment, including comment by representatives from businesses and comment by representatives of labor organizations, and input into the development of the local plan, prior to submission of the plan.

Career Solutions is a Minnesota Association of Workforce Boards (MAWB) member. This membership assists this region in capacity building, evaluation and reporting, and continuous improvement.

Career Solutions continues to develop its strengths to address the region's talent needs. The Program Committee reviews all customer satisfaction reports, monitoring reports, and

evaluation summaries for its LWDA. The Youth Council performs a parallel review of its service. LWDB members provide updates on their respective sectors at LWDB meetings and offer presentations for partners.

Career Solutions provides and reviews customer satisfaction comment cards at the point of contact at CareerForce. Data is compiled and action is taken as needed.

Career Solutions, in its commitment to fostering collaboration, has established a Memorandum of Understanding (MOU) partner group. This group, comprising leadership representatives from various community service providers, meets quarterly to exchange information on new initiatives, update existing services, and discusses potential collaborative opportunities. This approach is at the heart of the mission to serve the community.

“All Staff” meetings are held to increase information sharing, relationship building, program updates, and education to build connections and skills that support referrals and improve client services. Feedback from staff has confirmed these meetings are valuable to their work.

A.8. Describe how the local area is working together to prepare the workforce for state and federal investments in the Bipartisan Infrastructure Law (BIL), the Creating Helpful Incentives to Produce Semiconductors (CHIPS) and Science Act, and the Inflation Reduction Act (IRA) (collectively referred to as Investing in America (IIA)).

The LWDB is a testament to the power of collaboration, bringing together a diverse range of partners to deliver services such as job preparation, job search assistance, job placement, and supportive services. The required partners in the LWDA 17 work in unison, fostering strong relationships with business, industry, and post-secondary education, all in support of the LWDB's mission.

Partner managers, supervisors, and staff are not just passive participants in the LWDA but active contributors. They regularly convene in various settings to discuss activities and results and, most importantly, to identify opportunities for further collaboration that can enhance the LWDA's effectiveness.

The LWDB and its subcommittees represent a multitude of service providers, each offering unique services tailored to the needs of the community. Among them are Wagner-Peyser, Adult Basic Education, and Vocational Rehabilitation Services, all working to provide comprehensive support to the Black and Immigrant population.

To serve the growing Immigrant population, Career Solutions has bilingual staff to reflect the clients served. Career Solutions address the issues of language, cultural and skill barriers of immigrant job seekers by creating then partnering with the 501(c)3 Friends of Career Solutions

organization's immigrant Services. The program is funded through foundation grants, as the work performed does not align with state and federal grant requirements.

Childcare, housing, and transportation are all barriers to employment. Lack of access to technology and broadband continues to be one of the most significant barriers to employment. Career Solutions has representation on local and statewide committees working to address these barriers to employment. To mitigate barriers of current clients, the organization offers multiple access points to programming, technology, and to staff with appropriate skills.

Career Solutions has developed a Human Resources Networking group. Employers share job postings with Career Planners. If they have clients who are candidates for the positions, referrals are made. Clients and/or universal customers may also attend the monthly networking meetings in a spotlight setting to introduce themselves and share their resumes with the HR Professionals. Many successful matches are made through this process.

Clients receive support services to help alleviate/mitigate barriers to employment. Partnerships strengthen those referrals by including a personal connection and to increase action taken on the client's behalf for services. Discussions are taking place through the One Stop Operator group to explore how to obtain client consent to share information between core partners.

SECTION B: PROGRAM OPERATIONS

CareerForce Operations – Connection to Services

B.1. Describe how local area boards will work with each other, core title providers and available data to designate at least one CareerForce Center per local workforce development area as comprehensive and make recommendations on recognizing affiliate and standalone partner sites.

Stearns-Benton Employment & Training Council (SBETC), DBA Career Solutions local board designated a single CareerForce (CF) location to serve Stearns and Benton Counties. CareerForce is strategically located in the St. Cloud Technical & Community College (SCTCC) in Stearns County, closely bordering Sauk Rapids, the largest city in Benton County. CareerForce is easily accessed by public transportation and offers free parking.

CareerForce St. Cloud includes the following core partners:

- Career Solutions – Title I
- Job Service – Wagner-Peyser
- State Services for the Blind (SSB)
- Vocational Rehabilitation Services (VRS)

- MFIP/TANF and SNAP Consultant from Avivo.

Space is available for community partners as requested. For example, Adult Basic Education utilizes the computer lab for trainings on an as needed basis. Also, many community meetings, including those for core title providers, are held at CareerForce St. Cloud.

B.2. Describe the strategies to ensure proper connectivity and coordination among the physical sites within the local workforce development area.

St. Cloud has one CareerForce location to serve Stearns and Benton Counties.

The CareerForce Center Partners will collaborate to ensure all required and needed services are available to individuals and businesses and will work to ensure each CareerForce Location offers integrated services and have staff who work to ensure quality service delivery. Services provided by each Partner will depend on their respective eligibility requirements and may not include Universal Customers. To generate referrals, Partner staff provide individuals with information on the full array of applicable and appropriate program services available through all one-stop partners. Referrals are coordinated with Partners and delivered according to procedures set by the receiving Partner in accordance with data privacy requirements, and delivered in a manner that facilitates individual independent decision-making and informed choice.

All referrals and outcomes of referrals are documented and tracked through available data systems, including Minnesota Works, Workforce One, and agency-specific internal tracking mechanisms.

B.3. Describe the strategies to ensure proper connectivity and coordination among the service providers within the local workforce development area.

Quarterly meetings are held amongst the CareerForce Partners to strive for a proactive approach to customer service, safety, cost allocation planning, facility management and security. In addition to addressing the basic needs of the center, leaders work towards optimizing staffing levels and share programmatic changes. Strategic initiatives are brainstormed and planned in formal meeting settings as well as informally on an ad hoc basis. Career Solutions and the other St. Cloud CareerForce partners are re-evaluating the CF location and reviewed space needs in order to maximize efficiency. The group determined it was best to remain in the current location and completed this work prior to signing a 5-year lease with

SCTCC. Requests and adjustments are being made in the renewal process to improve the facility and daily operations. The Facility Director from the St. Cloud Technical & Community College (SCTCC) also attend the quarterly partner meetings to increase communications and to provide a seamless service approach from a facilities standpoint.

A monthly meeting is held with SCTCC leadership and deans to strengthen the working relationship and build synergy between programs. The Executive Director of Career Solutions and the area Job Service Manager represent CareerForce St. Cloud at these meetings.

Career Solutions facilitates quarterly meetings with Community Partners who are included in the Memorandum of Understanding (MOU Partners) in efforts to communicate and update partner agencies on the work that is being planned and completed by their organizations. Partners are encouraged to provide programmatic updates, increasing communication, avoid duplication of services in the area and identifying opportunities for collaboration.

B.4. Describe other strategies that will be used to maximize services and access to services, such as non-traditional hours or using partner facilities.

The St. Cloud CareerForce lobby current hours of operation are 9am – 4pm, Monday through Friday. CareerForce St. Cloud resource lab is managed and staffed by Career Solutions team members. Career Solutions participates and/or hosts job fairs and events in the area at any time of day. Also, special sessions are held outside of business hours to support Career Solutions programs, occasionally held at a partner's facility or business location. Frequently, special arrangements can be made to meet the needs of clients outside of the normal hours of operation.

To expand accessibility to job search, Career Solutions has laptops available for client check out. In partnership with the Great River Regional Library, there is a hotspot check out program available to enable customers and clients the ability to job search any time of day from their own home. We can assess customers' digital literacy needs and provide 1:1 support to bridge any skills gaps.

Career Solutions staff also provide services to the universal customer at strategic locations throughout the community – such as Adult Education (formerly ABE), CMCEO and the Islamic Center. We look to find locations where the community is in need of services and may face transportation challenges. Based upon community need, staff are available to work outside of business hours.

Another example of CareerForce strategic maximization of services can be seen in the partnership between Job Service and Career Solutions. Together, the partners offer an online

course for job seekers which outlines the services provided to the universal customer and highlights other programs that they could qualify for – i.e. Dislocated Worker, Adult and Youth programs. CareerForce St. Cloud is solely staffed by Career Solutions team members which makes seamless referrals to our programs.

B.5. Describe the strategic approaches to ensure all elements of Career Services are available at service locations or online, including services for youth and individuals with barriers to employment or service access.

Career Solutions demonstrates excellent capacity for providing career pathway services to participants. 1:1 career planning provides in-depth career assessment and exploration identifying marketable and strategic career goals. Not all career goals can be met due to limitations in funding and participant life needs/limitations such as limited financial resources for long-term training. In these situations, credentialed training to begin a career pathway is identified and supported. Support services exist within program funds to assist individuals while in training. Job search and placement preparation assistance is available from Career Planners, who direct participants to access many job placement assistance opportunities including Minnesotaworks.net. Additionally, follow-up contact is maintained with helpful retention information shared with individuals. Career Solutions coordinates with other LWDA's through the Minnesota Association of Workforce Boards.

Career Solutions provides equitable and unrestricted job information to all customers and clients. This includes referral activities that are not based on stereotypes of what is considered traditional women's and men's work. Shortly after enrolling in a program when enrollment criteria has been met, clients attend Career Trek, a program designed by Career Solutions. This program helps clients find career paths that are a fit with their personal interests and aptitudes, which does not focus on gender when determining career options. Individual client Career Trek results are reviewed with their career planner. Using labor market information, Career Planners discuss the feasibility of non-traditional occupations since in many cases, pay a higher wage. Local success stories are shared in order to encourage clients to consider non-traditional work.

Career Solutions has been convening partners in the development of career pathways since the inception of WIA and "School-to-Work." Career Solutions has worked with partners to offer "Academies" through ABE and SCTCC partners. Many of these programs are offered through adult competitive grants (i.e. P2P) or through resources received from foundations or other funders.

Youth in the area may enroll in the WIOA Youth program, where they will receive individualized attention in planning their career, navigating their education plans, and preparing to find a job. Career assessments, career plans, training scholarships, supportive services, and work experience related to their career pathway (when possible) are some of the services available. If necessary, community referrals are provided. Services are provided year-round.

Other programs are offered to support at risk/historically underserved youth, such as Youth at Work, and Outreach to Schools programs are efforts to introduce career exploration opportunities. CareerONE is an intensive summer offering that provides at risk/historically underserved youth ages 14-17 work readiness skills, training in a safe, nurturing and learning rich environment. The purpose of the summer program is to give at-risk youth a realistic and positive work readiness training experience and to keep youth from regressing academically during the summer months. Summer components include: teamwork, contextual academic enrichment, career exploration, work readiness skills, workplace safety, financial literacy, reflections and journaling, mental health resources, and work projects for community based organizations and agencies.

CareerONE is not only a paid (Stipend) work experience opportunity, it's a place to explore careers and set a vision/goals for the future. For students who are interested in healthcare, manufacturing/construction, early childhood education, or public safety, a special track has been designed to expand their ability to explore that career field. 20 students are enrolled in each track. At completion, students may receive up to seven college credits for the work performed throughout CareerONE. With CareerONE being held on a college campus, the program is preparing many potential first generation college students by giving them an opportunity to earn one to seven college credits and become comfortable in the college setting. The goal is to ease their transition from high school to a local post-secondary institution.

Career Solutions also provides the Youthbuild Program to the community, operated in collaboration with Central Minnesota Habitat for Humanity and Union Training Centers. Youthbuild provides an opportunity for high school dropouts and potential dropouts to focus on completing high school while working part-time on projects. Youthbuilders learn basic safety and construction skills while improving the availability of low-income housing in the community.

Through a partnership with VRS, Career Solutions offers Pre-ETS services to youth with disabilities. This work is assigned by VRS counselors and youth career planners who plan and coordinate the completion of tasks with individuals or in group settings as appropriate.

Job Service: Job Service, Wagner Peyser staff coordinates closely with CareerForce co-located partners to provide basic career services to universal customers. When appropriate referrals are made to eligibility-based programs/services of co-located partners (i.e. WIOA Adult, DW, Vocational Rehabilitation services, Veterans Services, etc.).

Basic Career Services include the following:

- Eligibility determination;
- Outreach, intake and orientation;
- Initial assessment of skill levels and supportive service needs;
- Labor exchange services including: job search, job placement and provision of in demand industry and occupation information and nontraditional employment opportunities;
- Referrals to other programs and services;
- Provision of workforce and labor market information.

Job Services also provides virtual and interactive services for job seekers, to include workshops, one to one visits and virtual career fairs. <https://www.careerforcemn.com/virtual-interactive-services-career-seekers> On-line and virtual services were incorporated into our service delivery model during the pandemic.

VRS: Vocational Rehabilitation Services (VRS) assist youth, ages 14-21, who have disabilities. Youth who are still in school and have not graduated from high school are eligible for Pre-Employment Transition Services. These services can include job exploration counseling, work-based learning experiences, counseling on opportunities for enrollment in comprehensive transition or post-secondary educational programs at institutions of higher education, workplace-readiness training, and instruction in self-advocacy. They can be provided for students whether or not they have applied for services. In July 2017, VRS began partnering with the Career Solutions Youth Team to provide these services across LWDA 17. Services are performed under a fee for service contract.

VRS also provides services to transition-aged youth who apply for services and fall within the state's priority for service. Individuals in this group can be either in school or out of school and can receive any service VRS offers if that service is necessary to help the student to achieve their educational and employment goals.

SSB: SSB assists all eligible clients to explore their unique career potential. This would include eligible individuals considering career pathways programs.

B.6. Describe how the local area board will facilitate access to services provided through the one-stop delivery system, including in remote areas, through the use of technology and other means.

Career Solutions WDB supported an initiative to revamp the technology framework to allow more flexibility for staff to access information outside of the office. This allows the potential for increased customer service by allowing Career Planners to meet clients where they are rather than requiring them to visit CareerForce/Career Solutions. Numerous intake sessions and trainings have been held at businesses, high schools and other locations during the day and in the evening to serve the needs of our clients and the family members of our youth participants.

The board has a Transporting Client Files and Telecommuting policies in place to guide this work.

With these policies in place, Career Solutions is able to efficiently serve all clients including individuals and employers whose locations are not near our physical office. We can also help with small business closures and mass layoffs, by using their meeting spaces to connect with clients prior to layoff for information, intake and planning sessions, job fairs and job search/trainings.

Career Solutions has modified their business model to meeting with clients virtually, relying heavily on technology when needed. Many forms have been added to the careersolutionsjobs.org website and a locked drop box is in place at our office to accept documents from clients outside of business hours.

Access to technology has been an issue for some clients. Career Solutions created a device checkout program and has partnered with the Great River Regional Library to include hot spots in the program.

Career Solutions also has a strong social media presence to connect with future and existing clients. The agency's website continues to evolve as a resource for employers and job seekers.

B.7. Describe how the one-stop centers are implementing and transitioning to an integrated, technology-enabled intake and case management information system for programs carried out under WIOA and programs carried out by one-stop partners.

Minnesota is compliant with an integrated technology-enabled case management information system, WorkforceOne (WF1). Programs operated by the current workforce system use WF1 for case management. Specifically, it is used for notation, activity and goal tracking, credential documentation, and follow up. WF1 promotes collaboration and co-enrollment by allowing

One-Stop partners to see program information related to common participants when the appropriate releases and permissions are in place.

Career Solutions has transitioned to electronic data storage for all programs starting in January of 2022. Partners are also exploring electronic means of completing a universally accepted enrollment process to reduce paperwork barriers for applicants. A broader use of other electronic, fillable forms (e.g., employment plans, budgets and self-assessments) may also be incorporated.

All staff members who meet with clients, have been given cell phones to be able to both call and text participants and enrollees to increase the likelihood of communication.

Virtual meeting platforms are also available for staff to use for client meetings, connecting with potential clients, etc.

Enhancements have been made to intake forms – making them fillable PDF's and accessible via the careersolutionsjobs.org website when possible/appropriate.

Career Solutions must remain aware of the population in the WDA that do not have access to technology and/or broadband. The pandemic has heightened awareness of this population and that services need to be flexible to meet the customer where they are at. Current broadband initiatives, especially in Benton county are improving this situation.

VRS:

A mobile app for VRS' case management system was developed and released, available to staff and customers. Electronic signature functionality was built into the case management system. WF1 implemented the e-signature with AdobeSign for most common documents to give greater portability in obtaining signature from participants without having to print documents.

B.8. Describe how supportive services, such as transportation and other needs, will be coordinated to better serve individuals with specific barriers to training, education and employment.

Career Solutions only issues supportive services to clients with a financial barrier to employment. Support Services are given based on financial need and are dependent upon funding availability. Clients are made aware of this at their initial orientation session. During intake, each client completes a monthly financial budget form that determines their need for support in relation to their employment or training plan. A need is classified by a deficit between the total money in and money out each month. All sources of household income for the family unit are included in determining whether or not a need exists.

If a client is approved to pursue a training pathway, they must detail how they will meet their monthly financial obligations prior to final approval of the training plan. Per Local policy, support services cannot exceed \$3,000.00 per client per program year. This policy can be waived by the Career Solutions Client Services Manager or Executive Director. Waivers are reviewed quarterly by the Career Solutions leadership team and Workforce Development Board. There are also limits for support for different categories such as transportation, housing, clothing, tools, childcare, mental health & financial counseling and healthcare. Career Solutions chooses to issue supportive services on a “first come, first serve” basis and assist clients as the need arises and as funds are available. The Client Services Manager, team leaders and agency staff monitor the amounts very closely and make adjustments as needed. For example, there are times when, as a team, it has been decided to only allow payments to be made to cover travel expenses related to job search or to reach approved training programs.

Career Solutions contracts with Catholic Charities to provide mental health & financial counseling through their Client Assistance Program. A licensed independent social worker from Catholic Charities Caritas Mental Health Clinic will provide individual mental health counseling services to help referred Career Solutions clients transition from job loss to training and employment and/or identify barriers preventing them from securing and maintaining successful long-term employment (above and beyond career counseling).

Experienced financial and housing counselors are also available through Catholic Charities to guide referred clients and help them make the best choices during the critical time in their lives. The procedure for one-on-one client financial counseling services begins with a thorough assessment of the client’s financial situation. One-on-one financial/ housing counselor assessment sessions average between 1-1.5 hours. Additional financial/ housing counseling services depend on the client’s individual financial situation and his/ her ability to address barriers to financial stability.

To support clients with their computer skills, Career Solutions provides basic computer literacy training on an as-needed basis in Career Solutions’ computer lab, at CareerForce St. Cloud.

To assist with transportation issues, clients, who use public transit, are provided with bus passes when needed. If they have issues with their car, connections are made with the St. Cloud Technical and Community College automotive program, where clients may receive free or reduced cost car repairs. Referrals are made to other community resources and agencies, such as Tri-CAP, who provides support to those facing transportation challenges.

Other resources/connections made are:

- Depending on CASAS results, referrals are made to Adult Basic Education to help those who score low work on improving their math and reading ability.

- Referrals are made to Vocational Rehab and MFIP as needed. Some clients may be co-enrolled between agencies.
- Suggestions are made to connect with their personal place of worship as many faith-based organizations have supported their members with food, clothing, etc.
- Lutheran Social Services is also provided as a potential housing resource.
- We share information with clients about local food shelf resources in order to increase access to low cost, quality foods. We promote our programs by communicating with the local food shelf organizations about resources we have available for the people they serve.

VRS provides supportive services to eligible participants in conjunction with their employment plan. As a CareerForce Partner, VRS refers to the Partners as appropriate for these services as well.

CareerForce Operations - Accessibility

B.9. Describe strategies that will be used to leverage technology for services and ensure compliance with accessibility standards.

Career Solutions completed a restructuring of its technology infrastructure has proven to be more mobile, supporting the need to be a service rather than a place. This restructuring has allowed Career Solutions the ability to expand outreach and conduct work outside of its physical location.

All Career Planners have smartphones allowing them to text, meet virtually, or call clients from any work location to increase accessibility.

Large group sessions are offered in a hybrid model, allowing clients to choose between attending in person or virtually.

Career Solutions regularly advertises through digital marketing via social media outlets/our website (which is ADA-compliant). Testimonials and informational videos have proven to be strong forms of marketing. Greater connections and positive feedback have been received by job seekers, community leaders, employers, and board members. Many resources and forms, some fillable PDFs have been added to the website for easy customer access. We have filled many seats in employment and training programs through social media marketing.

All State of MN websites including the CareerForce site are fully compliant with federal regulations for accessibility standards.

We use appropriate technologies for all clients seeking services. These technologies will be available at our One-Stop Center. Hardware technology will be augmented by software programs, including the CareerForce platform, for more comprehensive job seeker experience and connectivity to real-time job openings. We comply with all ADA requirements by making assistive technologies available to persons with disabilities.

Virtual services are primarily accessed through the CareerForce website. All State of MN websites are fully compliant with federal regulations for accessibility standards. For customers who are Deaf and Hard of Hearing, staff are comfortable using the customer's chosen method for communication including but not limited to computer/phone applications (ie: voice to text apps). Video-based ASL interpreters are available if needed.

B.10. Describe the replicated cooperative agreements (as defined in section 107(d)(11) of WIOA) between the local area board or other local entities described in section 101(a)(11)(B) of the Rehabilitation Act of 1973 (29 U.S.C. 721(a)(11)(B)) and the local office of a designated state agency or designated state unit administering programs carried out under title I of such Act (29 U.S.C. 720 et seq.) (other than section 112 or part C of that title (29 U.S.C. 732, 741) and subject to section 121(f)) in accordance with section 101(a)(11) of such Act (29 U.S.C. 721(a)(11) with respect to efforts that will enhance the provision of services to individuals with disabilities and to other individuals, such as cross training of staff, technical assistance, use and sharing of information, cooperative efforts with employers, and other efforts at cooperation, collaboration, and coordination.

Cooperative Agreements between the local Workforce Investment Boards and Vocational Rehabilitation Services (the designated state unit providing services under the Rehabilitation Act of 1973 as amended).

Each WDA is required to complete a Memorandum of Understanding to include all collocated and non-collocated partners that define each area as required by federal regulations.

The local Workforce Development Board and Vocational Rehabilitation Services collaborate to enhance services to individuals with disabilities, individuals with other barriers to employment, and individuals living in poverty. To the extent possible, services are co-located in CareerForce locations to provide access to a wide variety of services. Each CareerForce provides an orientation to services available to assist jobseekers with making an informed decision on the choice of the service provider. Direct service staff participate in cross-training to ensure they understand the services offered by the various partners and the eligibility criteria for each program.

The LWDB consults with Vocational Rehabilitation Services as they are developing initiatives such as Incumbent Worker Training programs, customized training programs, career pathways initiatives, youth services, and other business services.

Services are co-located in the CareerForce Center to provide access to a wide variety of services. Staff offer an orientation to services available to assist jobseekers, so they may make informed decisions when choosing a service provider. All staff participate in cross-training to ensure they understand the services and eligibility criteria for each program offered by the various partners.

Career Solutions and Vocational Rehabilitation Services are both members of the One Stop Operating (OSO) Committee which meets quarterly to share updates on services and grant programs as well.

B.11. Describe how entities within the one-stop delivery system will comply with section 188 of WIOA, if applicable, and applicable provisions of the Americans with Disabilities Act of 1990, regarding the physical and programmatic accessibility of facilities, programs and services, technology and materials for individuals with disabilities including providing staff training and support for addressing the needs of individuals with disabilities.

MOU Attachment D: Accessibility Plan

On a statewide level, an accessibility assessment was submitted on August 2, 2023, and is completed at each CareerForce before certification and at intervals on an ongoing basis. The CareerForce Career Labs are equipped with accessible equipment and the Department of Employment and Economic Development monitors this equipment to ensure it is current and in working order. Software developed by MN DEED for the CareerForce locations is designed to be fully accessible. All programs within the Minnesota CareerForce system are expected to be fully accessible to all Minnesotans. Vocational Rehabilitation Services and State Services for the Blind located within CareerForce are available for consultation with other programs should unexpected issues of accessibility occur. There are frequent co-enrollment and collaborations between Vocational Rehabilitation and the other partners, which further enhances overall accessibility.

CareerForce Operations – EEO Compliance

B.12. The local workforce development area and their partners are aware of the responsibilities of the Equal Opportunity Officer, including attending DEED sponsored EO Training?

Yes X

B.13. The local workforce development area is aware of and conducts annually a physical and program accessibility review.

Yes X

B.14. Does the local workforce development area have in place an agreed upon WIOA Discrimination complaint process per the [regulations](#)?

Yes X

B.15. Does the local workforce development area have in place an agreed upon WIOA Program Complaint Policy per the [regulations](#)?

Yes X

B.16. Does the local workforce development area have in place a [language access policy and plan](#)? Describe your local workforce development areas language access policy. If you do not have a policy in place, use the following link as a guide in creating your policy [Language Access Assessment and Planning Tool for Federally Conducted and Federally Assisted Programs \(lep.gov\)](#). This link on pages 9-15 includes sample assessments, questions and information on: 1) Understanding how LEP individuals interact with your agency; 2) Identification and assessment of LEP Communities; 3) Providing language assistance services; 4) Training of staff on policies and procedures; 5) Providing notice of language assistance services. Should you have questions pertaining to your LWDAs language access policy contact the Office of Diversity and Equal Opportunity at DEED.ODEO@state.mn.us

Yes X

B.17. Describe the affirmative outreach strategies your local workforce development area will employ to recruit participants that are representative of the populations in your

region. (You may also attach an outreach or engagement plan if one exists for your LWDA).

The Career Solutions Workforce Development Board's focus is on maximizing ALL available labor, including new labor force entrants, mature workers, English language learners, youth and job seekers entering or returning to the workforce for any reason – caring for family, re-entry after incarceration, etc. Focus needs to be on preparing not just the entry-level worker or retraining the dislocated worker but also increasing the skills of incumbent workers and low-wage, entry-level workers to increase productivity and advance their positions on their career ladder.

Career Solutions has hired bilingual staff to better reflect the demographics of our community. Currently, 20% of staff are from the BIPOC community. When hiring, additional emphasis is placed on marketing positions to increase diverse representation in the applicant pool. This intentional recruitment benefits CareerForce since it is staffed by Career Solutions, as customers need to see diverse staff in the Career Lab.

Career Solutions has built strong relationships with several key community-based organizations in the community, such as the Islamic Center, The Yes Network, LaCruz, Promise Neighborhood, and Pathways 4 Youth. Below are a few illustrations of the agency's outreach efforts.

Islamic Center – The center is open to staff for recruitment activities, hosting work experiences, job shadowing, etc. The relationship is so important to the center that they will be designating an assigned space for Career Solutions in the new Islamic Community Center that is in the planning phases for the St. Cloud area.

Quarryview Education Center and Hillside – Staff regularly visit these Adult Basic Education and Community Education facilities to provide services and recruit WIOA Youth and Adult participants.

Place of Hope - Place of Hope is a multi-faceted outreach program serving many people in our community who need support and services because of homelessness, poverty, previous incarceration, drug addiction, alcoholism, and other crises. Strong connections with the POH team help to recruit clients for programs where below-poverty level income levels are a requirement. Before the pandemic, POH provided transportation to CareerForce St. Cloud.

McKinley ALC High School – Staff facilitate two job fairs annually at McKinley HS, one in the fall and one in the spring. Most of these students are people of color or low income and face additional barriers to success such as substance abuse struggles. There are up to forty employers in attendance at these job fairs and Career Solutions also has a booth for staff to

recruit for CareerONE summer youth programs, WIOA Young Adult, P2P programs, Welding Discovery Day events, etc.

Central MN Re-Entry Project – Career Solutions, Benton Economic Partnership and CMNRP have partnered together to assist CMNRP participants get back into the workforce after incarceration. Career Solutions is also working with the Stearns County Jail to provide a job fair and job training when appropriate in accordance with their sentence and length of stay at the jail.

The Workforce Development Board supports work and engagement by staff within the community – taking our services to the community, instead of expecting the community to come to CareerForce. The board sees these services to the public as a recruitment effort for state and federally-funded grant programs. Also, with transportation and childcare being two of the top barriers to employment in the community, these outreach efforts respect these barriers by providing personalized, local services.

Many initiatives performed by Friends of Career Solutions (FOCS) (Career Solutions non-profit partner) serve the immigrant population and youth in the area.

Employers:

Inclusive Workforce Employer (I-WE) Initiative- Through the Region 3 Leadership and Planning Board, Career Solutions is partnering with Central MN Jobs and Training Services (CMJTS) on this initiative. The goal of the initiative is to reduce disparities and raise awareness of the value of and methods for increasing diversity by creating a designation to recognize and promote inclusive employers.

To apply for the I-WE designation Central Minnesota employers must:

- Express a commitment to an inclusive workplace in their stated values, mission, or policies.
- Assess how diversity, equity, and inclusion influence their work and culture.
- Provide diversity, equity, and inclusion education for staff and leadership.
- Allocate resources to support and sustain an inclusive and equitable workplace.

The I-WE member perks include:

- A starting place and path to follow.
- A support system of local community leaders.
- Increase in knowledge of and comfort with 'others'.
- Increase in personal soft skill development: Empathy, compassion, and active listening.
- Increase the size of applicant pool when hiring.
- Increase the diversity of workforce.

- Positive work environment that leads to greater soft skill development.
- Employee retention & referrals.
- Increase your consumer or supplier market.

By having the I-WE designation, employers are recognized to be inclusive employers of choice in their area. I-WE-certified members can advertise the I-WE logo on their website, job descriptions, social media, flyers, business cards, etc.

An Employer Resource Guide, which is a directory of organizations (or departments within a larger organization) working primarily with Immigrant Communities or Communities of Color is maintained, hosted, and available on the Career Solutions website (<https://careersolutionsjobs.org/employers/immigrant-employment-connection-group/resource-guide/>)

Career Solutions is in the process of becoming I-WE certified in 2024.

VRS: We have an online Interest Form, as well as accepting walk-in and phone inquiries and referrals from stakeholders.

CareerForce Partners

B.18. Describe the roles and resource contributions of the one-stop partners.

The St. Cloud CareerForce includes the following core partners:

- Career Solutions – Title I
- Job Service – Title III (Wagner-Peyser)
- Services for the Blind (SSB)
- Vocational Rehabilitation Services – Title IV (VRS)
- MFIP/TANF and SNAP Consultant from Avivo

Job Service

Wagner-Peyser, under the One Stop delivery system, provides universal access to an integrated array of labor exchange services so that workers, job seekers and businesses can find the services they need in under one roof in easy-to-find locations.

Wagner-Peyser Employment Service focuses on providing a variety of employment related labor exchange services including but not limited to job search assistance, job referral, and placement assistance for job seekers, re-employment services to unemployment insurance claimants, and recruitment services to employers with job openings. Services are delivered in

one of three modes including self-service, facilitated self-help services and staff assisted service delivery approaches. Most WP services are offered virtually via phone, internet or video chats.

The Minnesota Department of Employment and Economic Development (DEED) delivers key services to job seekers and businesses through Job Service. The focus of all services, which are available through Minnesota's statewide network of CareerForce locations, is to help job seekers find work and help employers find and retain qualified employees.

Vocational Rehabilitation Services

Vocational Rehabilitation Services (VRS) specializes in working with individuals with disabilities that pose barriers to employment, post-secondary training, independent living and community integration. VRS works with other partners to, contribute to the infrastructure of the One Stop system. Resources contributed through VRS include pre-employment transition services, vocational assessments, job tryouts, community based evaluations, job search assistance, job coaching, case management, tuition assistance, and supportive services. VRS staff are available, as needed, to consult with partners working with individuals with disabilities. Additionally, VRS co-enrolls participants with other One-Stop partners to ensure collaboration and cohesive service delivery to the benefit of the consumer. Specifically, VRS provides access or referral to the following partner programs:

- Career & Technical Education
- Title V Older Americans Act
- Job Corps
- Native American Programs
- Migrant Seasonal Farmworkers
- Veterans
- YouthBuild
- Trade Act
- Community Services Block Grant (CSBG)
- Housing and Urban Development (HUD)
- Unemployment Compensation
- Second Chance Programs
- Temporary Assistance to Needy Families (TANF) (Minnesota Family Investment Program (MFIP))
- Ticket to Work
- Supplemental Nutrition Assistance Program (SNAP) Employment and Training Programs

All core partners included in a particular One-Stop location are included in the Infrastructure Funding Agreement (IFA)) to fund One-Stop overhead costs. Expenses are shared based on square footage leased by all partners.

B.19. Describe how the local area board will ensure continuous improvement of eligible providers of services through the system.

Career Solutions is a member of the MN Association of Workforce Boards (MAWB) where best practices are shared amongst the board directors, program managers/directors, and WDB members at the Annual Summer and Winter meetings. "Best practices" on continuous improvement processes for WIOA and other programs are shared during these meetings. Career Solutions has been a "Promising Practice" award winner in 2017, 2019, 2020, 2021, 2022 and 2023.

Many MAWB members represent our association/state on a variety of boards or are assigned to attend meetings with groups such as NAWB, US DOL, US DOE, DEED, and GLETA's 10-state region to learn and share best practices on continuous improvement processes for WIOA service providers. Updates are given to the LWDB and Program Committee as needed to keep them informed of innovative ideas from across the US.

Career Solutions staff have the Global Career Development Facilitator Certificate. Annual training are required in HIPAA and Mandatory Reporting. Career Solutions also participates in the regional Human Services Council to remain current about available community resources.

Career Planners attend weekly meetings along with two all-staff meetings per month, which includes staff development. Individual staff performance is reviewed annually, and improvement plans are developed to include necessary training. Staff who attend training on behalf of the LWDA are required to share lessons learned upon completion with their colleagues in the agency.

Career Solutions sends electronic surveys to clients who have exited the programs to gather participant feedback. Also, the Career Solutions team is responsible for staffing the CareerForce Lab, surveys are placed at each lab computer to gather general customer feedback as well.

In 2023, we received almost 50 cards. Among the short survey, we asked *'How likely would you be to recommend the services at this CareerForce location to a friend or colleague?'* Average response rate was 9.68 out of 10. Many open ended comments mentions how staff are very friendly, courteous, and helpful!

B.20. Describe the local workforce development area's processes to assure non-duplicative services and avoid duplicate administrative costs.

Career Solutions created a Memorandum of Understanding (MOU) between local agencies and community partners. The purpose of the MOU is to establish an agreement among the parties concerning their respective roles and responsibilities for implementation of the provisions.

This agreement is to coordinate resources to prevent duplication and ensure the effective and efficient delivery of workforce services in the Career Solutions Workforce Development Area (Stearns and Benton Counties). In addition, this agreement will establish joint processes and procedures that will enable partners to integrate the current service delivery system resulting in a seamless and comprehensive array of education, human service, job training, disabilities, and other workforce development services to the Career Solutions Workforce Development Area.

B.21. Describe how the Memorandum of Understanding will be or has been developed and used to ensure commitment of resources from service providers and required partners.

Career Solutions has a Memorandum of Understanding (MOU) partner group and another with the CareerForce partners. This group includes leadership representatives from CareerForce St. Cloud and multiple community service providers who meet quarterly to exchange information on new initiatives, updates on existing services, and to discuss opportunities to collaborate, while avoiding duplication of services in the area.

The purpose of the MOU is to confirm the understanding of the Parties regarding the operation and management of Local Workforce Development Area 17 (LWDA 17), its One-Stop delivery system, and to define the roles and responsibilities as mutually agreed by the Parties for the operation of the CareerForce Center delivery system in LWDA 17 as required under the Workforce Opportunity and Innovation Act (WIOA) of 2014.

The MOU is to coordinate resources to prevent duplication and ensure the effective and efficient delivery of workforce services in the Career Solutions Workforce Development Area. In addition, the MOU establishes joint processes and procedures that enable partners to integrate the current service delivery system resulting in a seamless and comprehensive array of education, human service, job training, disabilities, and other workforce development services to the Career Solutions Workforce Development Area.

The sharing and allocation of infrastructure costs among one-stop partners is governed by WIOA sec. 121(h), its implementing regulations, and the Federal Cost Principles contained in the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance) at 2 CFR part 200.

B.22. Describe how local area boards will ensure state policies on infrastructure funding requirements are adhered to and the process for addressing any discrepancies or disagreements.

A Memorandum of Understanding endorsed and signed by the current Local Area Board Chair and all current CareerForce partners. An Infrastructure Funding Agreement (IFA) is agreed upon and in place reviewed by the Minnesota Department of Employment and Economic Development (DEED). The IFA is updated as required and any changes in cost allocations due to discrepancies or disagreements are addressed at that time.

CareerForce partners work collaboratively to make improvements, research costs associated with maintenance, enhancements, etc., striving to improve the overall customer experience, while focused on the goals of a customer centered design.

The MOU and IFA are being revised in accordance with DOL's feedback to DEED and DEED's IFA policy. Revisions are in progress as the CareerForce leaders look ahead to the site's lease renewal in November 2024. The changes to each partner's square footage need to be solidified in order for an IFA to be signed. The group is anticipating a new IFA to be signed by July 2024.

In the event of a discrepancy or disagreement, the regularly scheduled MOU meeting would convene and take up the issue.

B.23. Describe how local area boards, who contract out for provider services, will ensure that providers fully participate in infrastructure funding requirements and the alignment of service delivery within the local workforce development area 134(c)(3)(G) of WIOA.

All current CareerForce partners and contracted providers that have a presence in CareerForce St. Cloud are required to participate in the Infrastructure Funding Agreement (IFA) to fund the infrastructure of CareerForce St. Cloud. The Local Workforce Development Board, through the Program Committee, maintains an active role in monitoring service delivery by assisting the service provider in developing credential criteria and establishing policies. The Program Committee also reviews program performance, service evaluations, customer satisfaction and

other reports to ensure quality of service delivery. Performance information is also presented to the Local Workforce Development Board on a consistent basis.

B.24. Describe the competitive process to be used to award the sub-grants and contracts in the local workforce development area for activities carried out under section 107(d)(16) WIOA.

The LWDA provides services directly and does not create sub-grants unless necessary. For example, if workers who are a part of a mass layoff live outside of Stearns and Benton Counties, the LWDA may sub contract with another neighboring LWDA to serve clients where they live vs where they used to work.

For all contracts and sub-grants, the LWDA follows the OMB Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards in the Code of Federal Regulations (CFR) Section 200.319-320 regarding competition and procurement and adheres to the requirements pertaining to the procurement for State and local government as defined in 29 CFR 97.36:

1. Sub-grantee bids for program delivery are to be let every two years.
2. Career Solutions has adopted the five (5) methods of procurement as outlined at 2 CFR Section 200.320:
 - a) Procurement by micro-purchases. Procurement by micro-purchase is the acquisition of supplies or services, the aggregate dollar amount of which does not exceed \$3,000 (or \$2,000 in the case of acquisitions for construction subject to the Davis-Bacon Act). To the extent practicable, Career Solutions must distribute micro-purchases equitably among qualified suppliers. Micro purchases may be awarded without soliciting competitive quotations if the Career Solutions considers the price to be reasonable.
 - b) Procurement by small purchase procedures. Small purchase procedures are those relatively simple and informal procurement methods for securing services, supplies, or other property that cost between \$3,000 and \$75,000 (CFR 200.320 requires if more than the Simplified Acquisition Threshold of \$150,000). Career Solutions will adhere to all other current federal requirements related to procurement. If small purchase procedures are used, price or rate quotations must be obtained from an adequate number of qualified sources. Career Solutions may

- require a WSA Request for Proposal (RFP) process for any program services resulting in an anticipated cost of more than \$75,000.
- c) Procurement by sealed bids (formal advertising). Bids are publicly solicited and a firm fixed price contract (lump sum or unit price) is awarded to the responsible bidder whose bid, conforming with all the material terms and conditions of the invitation for bids, is the lowest in price. The sealed bid method is the preferred method for procuring construction.
 - d) Procurement by competitive proposals. The technique of competitive proposals is normally conducted with more than one source submitting an offer, and either a fixed price or cost reimbursement type contract is awarded. It is generally used when conditions are not appropriate for the use of sealed bids.
 - e) Procurement by noncompetitive proposals. Procurement by noncompetitive proposals is procurement through solicitation of a proposal from only one source and may be used only when one or more of the following circumstances apply:
 - 1) The item is available only from a single source;
 - 2) The public exigency or emergency for the requirement will not permit a delay resulting from competitive solicitation;
 - 3) The Federal awarding agency or pass-through entity expressly authorizes noncompetitive proposals in response to a written request from the non-Federal entity; or
 - 4) After solicitation of a number of sources, competition is determined inadequate.
3. Program service deliverers shall be monitored and their effectiveness determined not less than annually.
 4. Program service deliverers shall be notified 60 days prior to the contract termination date regarding Career Solutions intent to renegotiate a contract or to provide open competitive bidding for service delivery.
 5. Demonstrated program effectiveness shall not guarantee continued contract for services due to changing program requirements, local needs, and/or budgets.
 6. Career Solutions retains the right to competitively bid any or all services annually.
 7. When a bid is issued, Career Solutions will issue a Request for Proposal package stating the requirements per OMB Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards and utilizing the required

- written code of standards of conduct for contracting, written selection procedures and records to detail the history of procurement.
8. Proper consideration shall be given to community-based organizations and education agencies in the local area.
 9. Career Solutions Workforce Development Board and/or Career Solutions Joint Powers Board members shall act on the recommendations of the Executive Director or his/her delegate. The Code of Ethics applied and shall be reviewed with all raters prior to participation.
 10. A competitive bidding process and timeline will be maintained and updated as necessary.
 11. Career Solutions will take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.

When a competitive bid process is used the proposals are evaluated in detail, a summary evaluation is presented to the Joint Powers Board who approves the final selection and the corresponding contract.

B.25. Describe and identify the entity responsible for the disbursement of grant funds described in section 107(d)(12)(B)(i)(III) of WIOA.

Pursuant to WIOA, and in order to assist in administration of the grant funds, the chief elected official or the Governor, where the Governor serve as the local grant recipient for a local area, may designate an entity to serve as a local grant sub recipient for such funds or as a local fiscal agent.

There is an agreement between the Joint Powers Board and LWDB designate Career Solutions as the as the grant recipient and administrative entity for activities under the Workforce Investment and Opportunities Act.

Levels of Performance

- B.26. Describe how the local levels of performance negotiated with the Governor and chief elected official will be used to measure the performance of the local workforce development area and to be used by the local area board for measuring the performance of the local fiscal agent, eligible providers under subtitle B of WIOA and the One-stop delivery system.**

State performance is negotiated between the Department of Labor and the Department of Employment and Economic Development. The measures are then negotiated between DEED and the local board. Once set, performance compliance is reported to all of the boards numerous times throughout the year and more often if there is an issue. If there is an issue, measures are taken to make changes. Actions are based on input from the provider as well as the governing boards. Performance measures are a top priority along with client service standards.

B.27. Describe the actions the local area board will take toward becoming or remaining a high-performing board, consistent with the factors developed by the state board.

As previously stated, performance is a top priority of the board and the local provider. Continuous examination of current practices is key to maintaining a level of high performance. Changes will be made when needed and the agency will continue to adapt to change in order to remain relevant. The local boards evaluate the programs, performance, and the provider, yearly. The Joint Powers Board then certifies Career Solutions as the local provider based on meeting performance.

Local Labor Market information is also utilized to ensure innovative initiatives are meeting the needs of local businesses and job seekers. Additional grants and foundation funding are sought to develop programs and provide services to support workforce development in the community.

Local Workforce Board Governance

B.28. Briefly describe the local area board's policy and timetable for filling vacancies, replacing/reappointing individuals whose terms have come to an end. Include in your description any plans to fill the terms that will be expiring as of June 30, 2024.

The WDB Executive Committee addresses membership recruitment, orientation, and discuss ideas for process improvement. The roster of members is reviewed in committee periodically. Any member whose term is expiring is identified and contacted by Committee members to inquire about their desire to continue on the LWDB. Those continuing are presented by roster to the WDB and Joint Powers Board for approval no later than the Annual Meeting held in February. Any member resigning or any member not wishing to renew is asked to submit a letter to the LWDB indicating that decision. The resignation/vacancy is accepted by both the LWDB and Joint Powers Board and recruitment begins. Meeting calendar impacts the timeline.

For recruitment, the notice of vacancy is published and provided to LWDB members and business/employer organizations. LWDB members identify and recruit members for the constituency and industry the vacancy represents. Completed board application forms are presented to the LWDB for consideration and recommendation to the Joint Powers Board for appointment.

B.29. Is your local area board currently in compliance with WIOA?

Yes _____

No _____

If No, what steps will be taken to bring your local area board into compliance by June 30, 2024?

B.16. Please include in Attachment B the composition of your board, including the sectors represented on the board, and to the extent practicable, the demographic makeup of your board.

SECTION C: PROGRAM AND SERVICE DELIVERY

Local Area Board Program and Service Delivery

C.1. Describe how the local area board, working with the entities carrying out core programs will expand access to employment opportunities for eligible individuals, particularly eligible individuals with barriers to employment.

The LWDB brings many separate partners together to provide an effective and efficient array of services, including job preparation, job search assistance, job placement, and supportive services. All required partners in the LWDA 17 One-Stop collaborate to ensure strong relationships with business, industry, and post-secondary education as well as the continued support of the LWDB.

Partner managers, supervisors, and staff meet often and in a variety of settings to discuss activities, results, and opportunities for further collaboration to benefit the LWDA.

Additionally, the LWDB and subcommittee membership includes many service providers, including Wagner-Peyser, Adult Basic Education, and Vocational Rehabilitation Services.

Table 4. Race and Hispanic Origin, 2022	WDB 17 - Stearns-Benton				Minnesota	
	Number	Percent	Change from 2011-2022 Numeric Percent		Percent	Change from 2011-2022
Total	199,922	100.0%	12,228	6.5%	100.0%	7.9%
White	170,210	85.1%	-4,148	-2.4%	79.7%	-0.4%
Black or African American	15,100	7.6%	10,035	198.1%	6.7%	44.3%
American Indian & Alaska Native	400	0.2%	-303	-43.1%	0.9%	-10.2%
Asian & Other Pac. Islander	3,458	1.7%	-47	-1.3%	5.1%	37.1%
Some Other Race	3,534	1.8%	1,765	99.8%	2.3%	84.7%
Two or More Races	7,220	3.6%	4,926	214.7%	5.3%	159.6%
Hispanic or Latino origin	7,246	3.6%	2,559	54.6%	5.7%	34.6%

Source: U.S. Census Bureau, 2018-2022 American Community Survey

To serve the growing Black or African American population, Career Solutions hired bilingual staff to better reflect the clients served in the CareerForce. Career Solutions continues to build on the foundation started by the Immigrant Employment Connection group to address the issues with a large portion of the unemployed Immigrants who have language and skill barriers. This work has and continues to evolve into the Immigrant Services offered, which is funded through foundation grants as the work performed does not align with current state and federal grant requirements.

Childcare, housing, transportation are all barriers to employment. During the pandemic, lack of access to technology and broadband has escalated to become one of the biggest barriers to employment. 80- 150 job seekers visit CareerForce St Cloud to access technology, representing technology barriers still exist in the LWDA. Career Solutions has representation on local and/or statewide committees working to address these barriers to employment.

In addition to the Job Search Activities provided by Job Service outlined below, Career Solutions has developed a Human Resources Networking group. These employers share job postings with staff to see if they have clients that are candidates for the positions and referrals are made. Also, clients attend the networking meetings to introduce themselves and share their resume with HR Professionals. Many successful matches have been made through this process.

Clients may receive support services to help alleviate/mitigate barriers to employment. (See response to question #7 above for details)

Partners are encouraging staff to strengthen referrals to partner agencies by including a personal connection – via phone, facetime, or other technology or in person to increase action taken on the clients part to receive services. Discussions are taking place through the One Stop

Operator group to explore how to obtain client consent to share information between core partners.

Job Service

DEED delivers key services to jobseekers and businesses through Job Service. The focus of all services, which are available through Minnesota's statewide network of CareerForce locations, is to help jobseekers find work and help employers find and retain qualified employees.

DEED's Job Service staff guide jobseekers through all steps of job search and career planning.

Job Service Activities

Provide virtual and interactive services for job seekers, to include workshops, one to one visits and virtual career fairs.

<https://www.careerforcemn.com/virtual-interactive-services-career-seekers>

- Inform jobseekers about CareerForce services, including eligibility-based employment and training programs including Title 1 Adult programs such as the Dislocated Worker program, Youth programs and Career Pathway grant programs.
- Educate jobseekers on how to use MinnesotaWorks.net and CareerForcemn.com, DEED's online job bank, to search for and apply for jobs
- Offer 1:1 job search advice and assisting with writing effective résumés
- Provide free workshops and training on job-search fundamentals, including up-to-date strategies online and social media strategies, to jobseekers
- Recommend other community-based resources and services
- Jobseekers who are veterans receive priority referral to jobs and training, as well as special employment services and assistance

Wagner-Peyser staff attempt to connect with UI RESEA participants via phone and provide follow-up services with the intent of helping each participant create a viewable résumé on MinnesotaWorks.net.

RESEA participants also receive information and referrals to eligibility-based programs (such as WIOA Dislocated Worker), orientations to CareerForce services, and workshops.

Encourage co-enrollment with Title 1 programs for Public Assistance recipients to access additional education and support services.

DEED/Job Service manage the "Good Jobs Now" Campaign, contacting UI recipients to provide outreach services to this population and provide career guidance along with referrals to WIOA Dislocated Worker, VRS and community partners.

C.2. Describe how the local area board, working with the entities carrying out core programs, will expand access to supportive services for eligible individuals, particularly eligible individuals with barriers to employment.

Providing access to supportive services for eligible individuals is an integral part of the existing case management system for all core partners in the area. Available supportive services, such as access to transportation resources, assistance with childcare expenses, and housing, enable individuals to participate in activities and maintain successful progress.

Most programs offered by core partners also include provisions for clothing or equipment required for a new job and resources for medical needs, relocation, and emergency financial assistance during training and/or job search.

In many cases, before support services funds are used, staff provide alternative suggestions to assist clients with their issue – i.e. suggesting client call the SCTCC automotive program to see if they can assist with car repairs, reducing or eliminating the demand for support services funds. Local resources are outlined within the client enrollment information, including resource and referral information for community-based organizations, including:

- County human service departments
- Food shelves
- Energy assistance
- Weatherization/winterization
- Housing
- Head Start
- Counseling and therapy

Through the MOU meetings, program updates, funding levels and/or deadlines for applications from local providers are shared with agency staff – i.e. heating assistance updates from Tri-CAP.

Career Solutions continues our long-standing history of coordinating services through pathway programs for low income and New American recipients of public assistance. Recent pathway programs include pre-manufacturing, construction, facilities maintenance, and welding. These pathway programs have been very beneficial to the recipients and have provided access to support services and postsecondary credentials.

C.3. Describe how the local area board will facilitate the development of career pathways, co-enrollments (as appropriate) and activities that lead to industry recognized post-secondary credentials that are portable and stackable.

Career Solutions services revolve around the development of career pathways for clients on an individual basis, as well as programs when available (i.e. P2P Competitive Grant funding) that provide participants with stackable credentials. Career Solutions has long required that the majority of training funds be committed to industry accepted credentialed training which leads to employment in targeted high-growth, high-wage, demand driven, and/or career laddering occupations in our area.

CareerForce customers are directed to appropriate online resources to investigate career pathways and given career guidance by CareerForce staff or, when enrolled, by Career Planners.

The LWDB and Program Committee continues to be concerned about the ability of the system to secure credentialed training in an employment/skill market requiring increasing educational and skill attainment that is also increasingly specialized in a fiscal environment of declining resources and increasing costs of credentialed training (including books, tools, tests/exams required to obtain credentials).

C.4. Describe and assess the type and availability of adult and dislocated worker employment and training activities in the local workforce development area.

Career Solutions provides an array of services to adult and dislocated worker clients. With dislocated workers, this starts pre-layoff if possible. Working around shift start/end times, Career Solutions attempts to provide on-site informational sessions. This allows for less intrusion or disruption of the employee's current work schedule and is more convenient for potential clients. This also allows for the information to be received on familiar grounds.

Once a client decides they want to participate in the dislocated worker program, they attend an intake session and are subsequently assigned a Career Planner. They participate in Career Trek, a 9-hour course including assessments, aptitude tests, job search tools, etc. that assist career services staff in ensuring the client will be happy and successful in their next chosen career path and validate training plans and expenditures. The Career Planner asks questions pertaining to the client's work history, education, experiences and anything else that helps them advise the client on their next move. If, after a lengthy conversation and assessment(s), it is deemed a client is fully employable, they are then placed into job search activities. The assigned Career Planner then helps the client obtain re-employment at the needed wage as soon as possible. If the client needs minor skill increases, in certain areas, that is explored as well. An example of this could be training in Microsoft Office software such as Word or Excel. If it is determined that a client's skills are obsolete, they have minimal education, or their previous sector of

employment is decreasing in demand, the client may be eligible for retraining in a high demand, high wage area. During all of the processes noted above the client is required to maintain participation and contact with their assigned Career Planner. Plans are signed and agreed upon between the Agency and the participant.

For individual inquiries about the Dislocated Worker or Adult programs, Intake and Eligibility Specialists work to determine edibility and if requirements are met, invite applicants to an intake session. Once paperwork is complete, clients are then assigned a Career Planner.

Note: the services described above are for a small layoff. For large layoffs, action will not occur until DEED's Rapid Response team has followed the process to determine who the DW provider will be for the project.

C.5. Describe and assess the type and availability of youth workforce investment activities in the local workforce development area, including youth with disabilities, which description and assessment shall include an identification of successful models of such youth workforce development activities.

Career Solutions provides youth services to youth between the ages of 14 and 24 under WIOA, MYP, Youthbuild, YAW, Pre-ETS and other special project youth models. Career Solutions enrolls youth that fall under one of the "underserved" categories per the WIOA law. This includes youth with disabilities. Career Solutions does extensive outreach to other community agencies as well as presentations in schools and utilizes other Career Solutions grant specialists for recruitment. Career Solutions looks at our youth programs as a pathway model. A youth may start in one program, complete it, and move into another program provided they meet eligibility requirements. This "pathway" model allows for the youth to be provided with a progression of service and allows them to continue to build on what is learned in the previous program. Ultimately, our goal is to enroll them into WIOA and assist them into a career pathway. Career Solutions does extensive assessment with the youth to ensure the career path of choice is a proper fit. From there, the youth go through a progression of services somewhat similar to the dislocated worker and adult programs depending on their individual needs. However, overall youth are harder to serve and may require a longer-term commitment than an adult would. Many of the youth Career Solutions services do not have a positive or committed role model in their life or stable housing. This requires Career Solutions youth staff to act as mentors and to hold the youth accountable. Career Solutions utilizes incentive payments at times to ensure the youth follow through and attain benchmarks that are written into their individual plan.

In addition to individualized case management, many youth participants are offered work-based learning opportunities, On-the-job Training (OJT) and career exploration through Career Trek.

Over the last decade, Career Solutions has worked with CentraCare, the area's largest employer, to increase the size and locations of the CareerONE summer program. This employer has committed in more ways than just monetarily. They are committed, alongside Career Solutions, to providing a life altering experience for the youth of Central Minnesota. This comes in the form of education to the youth, career exploration, mock interviews, health screenings, campus tours and providing supervisory staff to work with the youth while on site. This has proven to be a very valuable relationship and will continue to grow in the future to meet the needs of the hundreds of kids who need these vital services each year. As with all of the other programs, the need greatly exceeds the funding available.

In 2016, an abbreviated, two-week CareerONE program was held in Sauk Centre, MN for 10 youth. Based on the success of this expansion, 20 youth were served in 2017 and another remote site was added in Paynesville, MN. Also, 10 youth mentors were offered 40 hour internships within the CentraCare Health System and other businesses and non-profits to further explore careers in healthcare.

Starting in summer 2018, CareerONE added a healthcare track – a focused program for 20 youth interested in a medical career. At the completion of the program, participants receive college credits. In 2019, a manufacturing and construction track was added and in 2020, a business track was added (hybrid camp due to the pandemic). In 2021, CareerONE students in the healthcare and manufacturing tracks will be offered a CareerTWO opportunity which starts promptly after CareerONE has ended. CareerTWO will continue the learning and increase the experience and credits earned.

By participating in CareerONE, students can work with their school guidance counselor to gain an elective credit for their participation in the program. Also, participants can earn up to seven college credits for the work performed. CareerONE is held on the St. Cloud Technical and Community College campus.

Career Solutions partners with 180 Degrees, a youth homeless shelter and Pathways 4 Youth (a day center for youth experiencing homelessness) to help with job applications, resumes, cover letters, etc. to achieve employment, allowing them to transition into stable housing. When appropriate, youth are enrolled into youth programs offered by Career Solutions.

Many youth have multiple encounters with Career Solutions. Co-enrollment in multiple programs is common. Youth might start off by attending CareerONE, then YAW or Youthbuild, then WIOA OSY to prepare them for employment with a credential.

In 2017, Career Solutions expanded its youth offering by becoming a recipient of the Pre-ETS grant to serve youth with disabilities. Through a partnership with Vocational Rehabilitation Services, school guidance counselors, SPED leadership, etc. 75-100 youth were served annually under this grant for the first two years. This grant was instrumental in increasing outreach efforts and strengthening connections between Career Solutions and VRS. In 2019, VRS switched Pre-ETS from a grant to a fee for service. Career Solutions worked to create a fee for service model in order to continue providing services to youth with disabilities.

Vocational Rehabilitation Services (VRS) assist youth, ages 14-21, who have disabilities. Youth who are still in school and have not graduated from high school are eligible for Pre-Employment Transition Services. These services can include job exploration counseling, work-based learning experiences, counseling on opportunities for enrollment in comprehensive transition or post-secondary educational programs at institutions of higher education, workplace-readiness training, and instruction in self-advocacy. They can be provided for students whether or not they have applied for services.

VRS also provides services to transition-aged youth who apply for services and fall within the state's priority for service. Individuals in this group can be either in school or out of school and can receive any service VRS offers if that service is necessary to help the student to achieve their educational and employment goals.

Throughout the State of Minnesota, VRS is committed to providing students with disabilities Pre-Employment Transition Services to meet their needs. VR transition services assist eligible youth to plan for and make the transition from secondary school to competitive integrated employment. Ultimately, VRS assists students in choosing a post high school employment goal and ensures that they receive the services needed to reach that goal. Each school is assigned a Counselor and a Pre-ETS Representative who work in collaboration with school staff to provide services to students with disabilities. Some of the ways that VR staff support the needs of students include, attending IEP meetings, providing group services and instruction to prepare for employment, arranging work experiences or job try outs for students, and any activity that aligns with the Pre-ETS categories below that will meet the need of a student and fill in the gaps of what the school is unable to provide.

As a part of these efforts, any of the 5 Pre-ETS to students who are potentially eligible (served by Pre-ETS Representatives) and eligible for VR (served by VR counselors):

- Job exploration counseling
- Work-based learning experiences
- Counseling on opportunities for enrollment in comprehensive transition or postsecondary educational programs at institutions of higher education
- Workplace readiness training
- Instruction in self-advocacy

Both internal and external placement and Pre-ETS staff have many ways in which they work closely with employers to coordinate services. Many have developed relationships with employers in the community and know those who are willing and able to support students with disabilities. In cases where an employer relationship does not exist, they reach out to develop them. Furthermore, Business Engagement Networks (BENs) are another forum where placement and Pre-ETS providers come together as partners to share information about employer relationships in order to assist in job placements and Pre-ETS WBLEs.

C.6. Describe how training services under chapter 3 of subtitle B of WIOA will be provided in accordance with section 134(c)(3)(G) of WIOA, including, if contracts for training services will be used, how the use of such contracts will be coordinated with the use of individual training accounts under that chapter and how the local area board will ensure informed customer choice in the selection of training programs, regardless of how the training services are to be provided.

A participant who expresses interest in pursuing post-secondary education and has completed the required “Basic Criteria for Training” is used for training approval. It is during this process the participant chooses their training institution, using the ETLP list on DEED’s website to ensure funding is WIOA certified. The Basic Criteria for Training requires a thorough investigation of the training program by the participant including researching Labor Market Projections indicating it is a demand occupation. It is expected that the vast majority of training programs will not only be in demand occupations, but regionally selected strategic/targeted Industries.

Career Solutions has a local policy regarding classroom training which further defines the prerequisites and responsibilities. Each participant is required to complete a budget and apply for federal grants. When the participant’s request for training is approved, a Training Authorization for Classroom Training is generated. The authorization will list the amount for

tuition, fees, books, and supplies, needed for the specific semester. This authorization is signed by the Career Planner and Manager. The post-secondary institution will submit a bill and the payment will be made by check directly to the institution. The certification is printed and kept in the participant's file. Payments are posted in the electronic accounting system. When a Career Solutions Career Planner meets with a client, and a training program is decided on, the Career Planner advises the client on their options for training providers. At no time does Career Solutions decide for the client. Career Solutions does advise the client of available funding and what amount of support is available. It is up to the client to decide where they will pursue training based on the totality of the situation and all of the options available.

Career Solutions does not contract for training services except when required or other options are not readily available. When this takes place, Career Solutions follows all procurement laws, rules, and policies. A Request for Proposal is sent to at least three different providers. Career Solutions then chooses the provider based on their history of performance, cost, ability to provide the requested service and their history of providing excellent service to Career Solutions clients.

At no time does Career Solutions decide for the client. Career Solutions does advise the client of available funding and what amount of support is available. It is up to the client to decide where they will pursue training based on the totality of the situation and all of the options available.

C.7. Describe the plans and strategies for, and assurances concerning, maximizing coordination of service provided by the state employment service under Wagner-Peyser Act, and services provided in the local workforce development area through the one-stop delivery system, to improve service delivery and avoid duplication of services.

Wagner-Peyser, under the One Stop delivery system, provides universal access to an integrated array of labor exchange services so that workers, job seekers and businesses can find the services they need under one roof in easy-to-find locations.

Wagner-Peyser Employment Service focuses on providing a variety of employment related labor exchange services including but not limited to job search assistance, job referral, and placement assistance for job seekers, re-employment services to unemployment insurance claimants, and recruitment services to employers with job openings. Services are delivered in one of three modes including self-service, facilitated self-help services and staff assisted service delivery approaches.

Job Service

The Minnesota Department of Employment and Economic Development (DEED) delivers key services to job seekers and businesses through Job Service. The focus of all services, which are available through Minnesota's statewide network of CareerForce locations, is to help job seekers find work and help employers find and retain qualified employees.

Job Service Mission:

To **inform**, **educate** and **connect** job seekers, career changers **and employers** through innovative, effective and customer-friendly services

We achieve our mission by:

- Facilitating access to services and resources that help businesses attract and retain good workers.
- Connecting Unemployment Insurance applicants, Veterans and others to good career opportunities.
- Operating as an enterprise to offer consistent and high quality services, leverage resources, improve efficiencies, and build capacity.
- Collaborating with our state and local partners to improve services to customers and minimize duplication.
- Using the most effective tools and latest data to serve our customers.
- Adapting quickly to changes in the economy and finding innovative ways to address the needs of our customers and communities.

DEED's Job Service staff guide job seekers through all steps of job search and career planning.

Job Service Activities:

- Informing job seekers about CareerForce (CF) services including eligibility-based employment and training programs.
- Educating job seekers on how to use MinnesotaWorks.net, DEED's online job bank, to search for and apply for jobs.
- Offering job search advice and assisting with writing effective resumes.
- Providing free workshops and training to job seekers on the fundamentals of a successful job search; including up-to-date strategies using social media and online tools.
- Recommending other community-based resources and service.
- Job seekers who are Veterans receive priority referral to jobs and training as well as special employment services and assistance.

- Wagner-Peyser staff attend every UI RESEA workshop and provide follow up services with the intent of having every participant create a viewable resume in MinnesotaWorks.
- RESEA participants also receive information and referrals to eligibility-based programs (such as WIOA Dislocated Worker), orientations to CF services, and workshop enrollments.

Business Service Activities:

- Providing information on MinnesotaWorks.net, our no-fee online job bank connecting job seekers and employers in Minnesota.
- Delivering proven recruitment and retention strategies through job fairs, recruitment events and employer workshops.
- Offering training on MinnesotaWorks.net to help find the best candidate by creating effective online job postings for access to the largest group of Minnesota job seekers.
- Providing education on labor market information, tax credits and hiring incentives.
- Connecting to local, state and federal business information and resources on education, training, exports, business expansion and human resources.

All CareerForce locations provide a staffed Career Lab to serve the public without regard for eligibility. Minnesota maintains strong, inclusive eligibility policies that also address services available to the universal customer, ensuring that all individuals can access services.

CareerForce uses the "customer service protocol" to simplify and clarify the process of assisting customers effectively in the Career Lab. The steps are to greet the customer, assess needs and expectations with the customer, take action on expressed needs and confirm customers' needs were met.

Other continuous improvement efforts include:

Classroom presentation skills training based on the state's Creative Job Search workshop will continue to be offered to all employees who facilitate workshops.

All Job Service employees have access to the Skill-soft online training platform. Training specific to each employee is documented in the employee's Individual Development Plan.

Quarterly partner manager meetings are held to discuss CareerForce program and operational practices to ensure program compliance, discuss concerns and/or improvements. Best practices are shared among partners and new ideas generated based on changes in employment practices, unemployment figures and business input.

Minnesota's WIOA State Plan describes the state's strategy for providing reemployment assistance to Wagner Peyser's targeted population of UI claimants. The strategy will be as follows:

A Wagner Peyser staff person will attempt to reach Reemployment Services and Eligibility Assessment (RESEA) individuals by phone. Calls include information on how to register for the state's labor exchange system [MinnesotaWorks](#), and information about programs such as the Dislocated Worker program that they may be eligible for. Workshops are offered consisting of training on how to find a job that includes career planning, preparing for the job hunt, skills identification, resumes and cover letters, applications and references, social media, interviewing skills, and more.

Wagner Peyser will follow up with RESEA participants who are not enrolled in a program to ensure that they have a complete registration and resume in MinnesotaWorks, and that they are taking advantage of job placement services.

WAGNER-PEYSER ASSURANCES

The State assures the following:

The Wagner-Peyser Employment Service is co-located with one-stop centers or a plan and timeline has been developed to comply with this requirement within a reasonable amount of time.

The State agency is complying with the requirements under 20 CFR 653.111 (State agency staffing requirements) if the State has significant Migrant Seasonal Farm Worker one-stop centers;

If a State Workforce Development Board, department or agency administers State laws for vocational rehabilitation of individuals with disabilities, that board, department, or agency cooperates with the agency that administers Wagner Peyser services, Adult and Dislocated Worker programs and Youth Programs under Title I; and

State agency merit-based public employees provide Wagner-Peyser Act-funded labor exchange activities in accordance with Department of Labor regulations.

Interagency Coordination

C.8. Describe how the local workforce development system will work with entities carrying out core programs to align and support services with programs of study authorized under Carl D. Perkins Career and Technical Education Act.

Career Solutions is co-located with the St. Cloud Technical & Community College (SCTCC) and partners regularly with all post-secondary schools in the area. To support talent retention and provide meaningful work opportunities to post-secondary students. Career Solutions has partnered regularly with SCTCC to provide Pathways to Prosperity programming, Adult Career Pathways Grants, along with other DEED Grants and SCTCC has developed transition programming for adult learners accessing training after layoff that better serves all learners.

Perkin V's requires a Comprehensive Local Needs Assessment (CLNA) to be done by each consortium. The findings in a CLNA are to help the consortium identify programs of study with careers having high wage, in-demand jobs in our consortium area. One of those programs of study identified by the Great River Perkins Consortium's (GRPC) CLNA was healthcare. Career Solutions is supporting this work by offering a healthcare track in CareerONE and CareerTWO, and is working with the Boys and Girls Club to enroll any CareerONE participants that were not accepted into CareerTWO into their CNA program.

Career Solutions has partnered with Adult Basic Education (ABE) in programming. Career Solutions has offered to work with ABE and the library to explore how we can maximize resources in the community. SCTCC, St. Cloud State University (SCSU) and ABE are MOU partners. ABE, SCTCC and SCSU are members of the LWDB, sharing voting authority (.5 vote for SCSU and SCTCC). Career Solutions has secured interns from public and private post-secondary institutions to assist with the Outreach to Schools program activities as well as developing community outreach initiatives.

DEED/Job Service staff refer universal customers to Adult Basic Education (ABE) service to upgrade their basic skills, computer skills and to learn/improve English skills. High schools and post-secondary schools request labor market and career information which Job Service staff present to students. Job Service also provides an online resume review service to universal customers and to area high school students.

C.9. Describe how the local area board will coordinate education and workforce investment activities carried out under this title with relevant secondary and post-secondary education programs and activities to coordinate strategies, enhance services, and avoid duplication of services.

Career Solutions is co-located in the St. Cloud Technical and Community College. Career Solutions and SCTCC collaborate on numerous projects and regularly provide each other input on services. Career Solutions and SCTCC meet regularly to discuss service strategies and how to best ensure any SCTCC students that are eligible for services receive services. Career Solutions has also built extensive relationships with the school districts within the service area and

collaborates on projects with them also. Career Solutions plays a crucial role in ensuring that the schools meet the requirements outlined in the World's Best Workforce Legislation through the Outreach to Schools program. The guidance counselor to student ratio within the school districts is definitely alarming. For example, Minnesota counselor averages is ratio of 1 counselor per every 533 students. This hinders individual students' mental health, academic progress, career exploration and preparation. (Source:

https://www.house.mn.gov/comm/docs/r6JiRiz2CUCFN_4iSvEdYA.pdf5)

CareerONE is held on the SCTCC campus to get youth comfortable being in a college setting, many of them potential first-generation college students. College credit is given to those participating in one of the three tracks offered through CareerONE, providing motivation to these students to consider post-secondary, and relieving some of the costs in doing so. During CareerONE, campus tours and career exploration opportunities are provided by SCTCC and SCSU.

EPIC – Exploring Potential Interests in Careers event is held annually for high school sophomores in Central MN (60 mile radius of St. Cloud). Career Solutions Executive Director is an EPIC Board Member and staff are involved in event planning as a Career Cluster Leader or volunteers the day of the event to assist in hosting activities or providing guidance to students. EPIC is a Hands-On Career Exploration Event supported through a Community-wide Collaboration. The goal is to create a high-quality career exploration annual event that effectively bridges education and industry for high school students in Central Minnesota, contributing to the fulfillment of the economic and workforce needs of the greater Central MN region. This event is also held on the SCTCC campus, getting youth comfortable with the post-secondary environment.

United Way of Central MN also leads Partner for Student Success – driving initiatives through collective impact. The goal of our Post-Secondary Readiness network is that every student is ready for career training or post-secondary education. Members of our network continue to develop and implement plans to achieve this goal through community-wide work teams that coordinate and engage multiple constituencies and existing initiatives and efforts in the partnership area.

Career Solutions is a member of the Career and Post-Secondary Readiness Network, guiding the work as well as ensuring connections are made to the youth programs offered by Career Solutions.

This group is working to:

- Develop a peer network to connect 9th grade students with high school seniors for support during the transition year.
- Align and create curriculum and resources to support community partners to leverage college and career readiness plans for students through trainings and a toolkit that enhances what is being delivered within our three school districts.
- Develop a framework and program that provides internships, apprenticeships and other experimental opportunities with community partners and businesses.

Efforts in the area are well connected and are achieved through collaboration amongst agencies, business, non-profits and business leaders which greatly reduces the risk of duplicating services.

Career Solutions is also a partner in the Full Service Community Schools program being piloted at North Junior High School, led by District 742. This will start in fall of 2024. Career Solutions will have staff present during scheduled times to provide services to youth and members of their family.

C.10. Describe how the local area board will coordinate education and workforce investment activities carried out under this title with public transportation and other appropriate supportive services.

Transportation, childcare and housing are the top three barriers to employment in Stearns and Benton County.

Public Transportation:

Career Solutions Program Committee, which reports to the LWDB is well connected with St. Cloud's public transportation system. At least annually, status updates are presented to the Program Committee by public transportation and other support service organizations.

Public transportation passes are used to support clients in their job search activities.

Employer feedback is given to increase services to a broader area in the community as well as longer service hours to support second shift workers. Career Solutions Executive Director is a member of Metro Bus's strategic planning process being led by an outside consultant.

Housing:

Career Solutions Executive Director is a member of the Economic Development, Workforce, and Housing Policy Subcommittee. The subcommittee goals are to support legislative efforts to ensure a speedy, equitable, and sustainable economic recovery that aims to alleviate stresses

borne by business owners, employees, landlords, homeowners, renters, and those without access to housing during the pandemic. As of late, other community groups have formed to address the shortage of workforce housing. Career Solutions is represented by board members who report back to the LWDB periodically.

Child Care:

Career Solutions Executive Director is also a member of the Childcare Strategies Committee, focused on improving access to affordable and quality childcare in the area.

Support Services:

Representatives from support service agencies, such as Tri-CAP, Catholic Charities, and United Way present program updates to Career Solutions. Also, Career Solutions staff are engaged in committee and/or board work for local agencies to increase connections and communication with clients.

Other support services include financial assistance with the following items to lessen the burden for job seekers and students:

- Rent/ mortgage
- Utilities/ telephone
- Transportation (car repairs, gas vouchers/ bus passes to help clients get to interviews and training, auto insurance, car payment, car tabs)
- Mental health & financial counseling
- Health insurance
- Eyewear
- Childcare

Career Solutions has other vendors that are approved and are coordinated with to provide support services. These include certain reputable local gas stations for client gas vouchers and local auto repair shops for client car repairs.

C.11. Describe how the local area board will coordinate workforce investment activities carried out under this title in the local workforce development area with the provision of adult education and literacy activities under title II, including a description of how the local area board will carry out, consistent with subparagraphs (A) and (B)(i) of section 107(d)(11) and section 232 of WIOA, and the review of local applications submitted under title II of WIOA.

The Adult Basic Education (ABE) Director from Dist. 742 (Consortium leader) is a member of the Career Solutions WDB, the ABE Manager is Vice-Chair of the Youth Council and is also a member of the WDB and ABE staff are well connected with Career Solutions staff. There are frequent exploration meetings held between the two agencies to collaborate to serve clients. District 742's ABE leads a consortium which includes all school districts in the Career Solutions service area. Career Solutions has collaborated on many projects with ABE and continues to explore opportunities. ABE and Career Solutions youth staff work very strategically together to provide a steady stream of recruitment for Career Solutions youth programs. This allows for the needs of area youth to be met and allows them to access services that will provide them with a fruitful career path.

With a growing population of immigrants that need English language courses, ABE's services are in high demand. Career Solutions continues to monitor service availability and to ensure referrals are made correctly and are appropriate.

Employer & Economic Development Engagement –

C.12. Describe how the local area board will ensure that eligible providers meet the employment needs of local employers, workers and job seekers.

The LWDB is made up of at least 51% membership from local businesses. Their experience and guidance at the board level is a critical driver for planning and program development. Many LWDB board members are also members of the Program Committee where more detail is shared, and discussions take place about programs development and offerings.

Career Solutions is held to very stringent yearly performance measures. These measures are reviewed several times per year by the different committees. Career Solutions continually meets and exceeds these measures. Career Solutions is devoted to high client satisfaction. Career Solutions has processes in place, and an appeal process, to ensure non-discrimination and fair client treatment. Career Services staff are trained to be an advocate for the client as well as educate them on all available community resources. This ensures that Career Solutions understands the needs of many of the local businesses and can promote the services that are available through CareerForce. Career Solutions also partners with many local employers to recruit potential employees and meet their needs through specific grants. Surveys are sent to local employers to ensure that their needs are being met. Career Solutions has participated in many projects and partnerships to help increase skills and abilities to become better employees and work toward wage increases and promotions within their respective places of work.

The monthly HR Networking group is another way for Career Solutions to monitor the needs of local employers. During each meeting, employers share current events, challenges they are facing, etc. which guides the work we do as well as allow timely suggestions/solutions/recommendations to programs available through Career Solutions or DEED (MJSP, JTIP, etc.).

C.13. Describe how the local area board will facilitate engagement of employers, including small employers, and employers in in-demand industry sectors and occupations, in workforce development programs.

The LWDB regularly receives updates from DEED's Regional Labor Market Analyst as to the status of in-demand industry sectors and occupations. WDB members provide updates at LWDB meetings as do representatives from economic development. Board members participate in the Community Priorities and the work of the Greater St. Cloud Development Corporation, and various industry-specific activities related to their constituency so that information about employer needs is current. Representatives of strategic industries provide presentations about their industry, challenges, and opportunities at board meetings to keep the LWDB informed of the local climate.

Career Solutions staff are directed to grow capacity in the region to develop the local workforce. Staff use labor market information, employer input and reports, asset mapping, and community resources, client skills/aptitudes/interests/needed, wage, and other job seeker information to define a career goal when working on employer-led employment and training programs. Staff assess gaps between current skills and those needed to obtain the career goal and develop a service plan to address the gap. Staff also use information obtained from employer visits. An example is input received from employers about training investments. Historically, more funds have been used to "upskill" the labor force during a recession by investing in classroom training; and in a recovery, more is used for "on-the-job." Employers have now indicated that a combination of the two is required to meet demands for increasing customization and cross-training of the workforce. This is leading to increasing interest in apprenticeship.

**C.14. Describe how the local area board will support a local workforce development system that meets the needs of businesses in the local workforce development area.
102(b)(4)(ii).**

Career Solutions: The LWDB continues in the role of convener as well as participating in efforts convened by others that address the “system” needs; to identify needs/gaps and plan how to address them. This may mean that the WDB challenges “system partners” to be innovative and to take risks - not usually encouraged with taxpayer funding. The WDB defined “meeting the needs of participants” to include “meeting the needs of employers”. This includes mapping community resources, integration at the co-located SCTCC facility, and supporting needs identified as being critical to maximizing available labor. The WDB continues its role as a provider of service. At the class level, employers, including WDB members, develop the curriculum and the “credential” criteria as well as assist in teaching the classes. This creates a “value-added” service for both the job seeker and the employer. The Program Committee of the WDB reviews program performance, service evaluations, customer satisfaction, and other reports to ensure quality of service delivery.

Career Solutions offers a monthly Human Resources Networking meeting. Standing items on the agenda include highlighting one of Career Solutions’ programs, up to four job seekers are invited to showcase their talents to HR professionals, and business best practices and challenges are shared by all participants. Business professionals and LWDB members have expressed that this meeting is a valuable resource that fills a need in the business community. Participation has grown to over 170 companies on the group list. The Career Solutions Business Services Manager meets periodically with employers to review their hiring practices, recruitment and training needs, networking opportunities, etc., and provides an overview of the menu of services provided. Career Solutions also offers the employers Incumbent Worker training programs to assist employers with credentialed training for their current workforce and promotes the OJT program for new hires as well as services for their immigrant workforce.

Businesses recognize Career Solutions as a source of innovative workforce development initiatives and are willing to invest time and resources into developing a creative program that meets their needs and in turn benefits local job seekers.

C.15. Describe how the local area board will better coordinate programs and services with local and regional economic development providers.

Connections have been made with the Benton County Economic Partnership, as well as the Greater St. Cloud Development Corporation (GSDC) which serves as the regional economic development provider. GSDC has four Strategic Imperatives – Engage Leaders, Expand Talent,

Grow Business, and Shape Tomorrow. Career Solutions Executive Director is a member of the talent core to ensure that resources are used wisely and do not overlap with the work of Career Solutions. A collaborative approach is taken to create synergy between the two organizations.

Business attraction/retention visits and presentations – When Economic Development partners are working with prospective companies to relocate or expand in the St. Cloud area, Career Solutions is a part of the team to share information about the local workforce. In collaboration with DEED's Labor Market Analyst, data is shared to provide a clear assessment of the workforce available to support the company. CareerForce is promoted to businesses as a resource to use as an extension of their recruitment office – job fairs, application drop-off sites, interview areas, etc.

C.16. Describe how the local area board will strengthen linkages between the one-stop delivery system and unemployment insurance programs by offering services to laid-off workers and possible lay-off preventative services for businesses, such as incumbent worker training that up-skills the workers and meets the needs of employers (can include but not be limited to, on-the-job training, apprenticeships, etc.).

As the selected local provider, Career Solutions provides services to dislocated workers.

Career Solutions offers and promotes all the above-mentioned programs. Career Solutions, along with the State Rapid Response team and UI, responds to potential layoffs as early as possible. This could mean lay-off aversion, if possible, but usually means getting to the affected workers to provide information on available services to allow for a quicker, less stressful, transition back into suitable employment. Career Solutions partners with many local employers on specific projects as well as provide services under allocated grant funds. Career Solutions conducts business visits when possible.

Career Solutions has been offering Job Seeker Open House events – offering many job search activities and services that have proven to be successful in bringing in new customers who have been laid off.

Leadership at the Benton County Economic Partnership (BEP) has been briefed on the programs and services provided by Career Solutions to ensure proper referrals are made to businesses in transition.

Career Solutions utilizes both state and federal funding, up to 20 percent, to provide Incumbent Worker Training programs to employers to upskill and retain current employees. Incumbent worker training (IWT) is designed to increase the competitiveness of businesses by helping employees acquire the skills necessary to retain employment, advance within the business, or to gain the work skills necessary to avert a layoff.

Whenever possible, On-the-Job Training (OJT) opportunities are maximized, utilizing training dollars. OJTs have helped employers hire clients who may not have been a perfect match for the position, knowing they have the resources needed to provide training to fill in the skills gap. Some companies have reported that the additional savings to their budget have allowed them to hire a second staff person. OJTs are set up for 2-4 months, depending on the training needed to meet the demands of the job description, and reimburse the company 50% of the employee's wages.

C.17. Describe how the local area board will coordinate workforce investment activities with economic development activities, including the promotion of entrepreneurial skills training and microenterprise services.

Career Solutions has utilized the CLIMB (Converting Layoffs into Minnesota Businesses) Program offered to State Dislocated Workers to encourage and support clients interested in starting their businesses. Dislocated Worker clients who are interested in entrepreneurship discuss their goals with their career planner; they complete a self-assessment tool and watch several online training classes from the US Small Business Administration (SBA). If CLIMB seems like a good choice, the service provider helps them identify organizations in the community that can help them develop an effective business plan and obtain funding to start their business. CLIMB cannot provide either direct grants or loans to participants, but the state-funded Dislocated Worker program can pay for business consulting and training for the CLIMB participant to help them establish their business. The cost of entrepreneurial training (and support services, if needed) for the CLIMB participants is provided through dislocated worker program funds. CLIMB participants are advised about the benefits that are built into the program participation. Since they are in re-employment assistance training, they are not required to complete work search activities to be eligible for Unemployment Insurance (UI) benefits, earnings generated by the business are not deducted from their UI benefit, and they may work more than 32 hours per weeks on their new businesses and still be eligible for UI.

Business consulting and training services are available through the Small Business Development Center, located on the St. Cloud State Campus. connections are made to obtain additional consultation support in developing their business plan and other resources available. Connections are also made with other resources in the community – including Launch MN, Initiative Foundation, Great North Labs, Entrepreneur Fund, and gBETA Greater MN St. Cloud.

Dislocated Worker Supports

C.18. How does the local workforce development area ensure staff comply with the policies and procedures for Rapid Response as communicated on DEED's website?

Career Solutions is fully aware of and committed to complying with all policies and procedures for Rapid Response including the two specific policies cited. Career Solutions Client Service Manager ensures that all program and administrative staff working within the Dislocated Program review the two policies at the onset of the program year, and that compliance is maintained with each dislocation event coordinated by Rapid Response. The Executive Director and Client Services Manager ensures compliance with all policies by taking a lead role with Rapid Response.

- a. How does the local workforce development area inform the state Rapid Response team within 24 hours about an actual or potential dislocation event when there is possibility of a mass layoff (50 or more dislocations)?**

Immediate contact with Rapid Response is made via email (with more than one Rapid Response staff) and/or phone by Career Solutions to upon hearing fact or alleged actual or potential dislocation event.

- b. Describe how the local area board will coordinate workforce investment activities carried out in the local workforce development area with statewide rapid response activities.**

When Career Solutions is informed of a mass layoff from an employer primarily located in Stearns and/or Benton County, contact is immediately made with the Rapid Response office indicating willingness to provide services locally. The board then awaits follow-up instructions and information from Rapid Response.

Career Solutions works closely with Rapid Response in ascertaining whether a project is needed or if formula funds are more appropriate to be used to serve the workers. Career Solutions will comply with Dislocated Worker Policies 13.09 and 13.10 in delivering Dislocated Worker Services in coordination with State Rapid Response.

When Rapid Response issues an email Broadcast of mass layoff, Career Solutions administrative staff evaluate interest and resources to serve an employer inside of the WSA area.

C.19. How does the local workforce development area inform the state Trade Act staff of companies that are potentially TAA certifiable?

Immediate contact will be made with TAA Program Coordinator at DEED via email and/or phone by Career Solutions upon hearing any facts that could signal potential TAA certification. Email will also be sent to TRA Unit (deed.tra@state.mn.us) Close WSA contact with Rapid Response Unit also ensures State Trade Act staff be brought into the loop as quickly as possible.

a. How does the local workforce development area cooperate with the state Trade Act staff where the layoff involves a company that the DOL trade-certified?

When the company layoff is identified as a TAA project, the TAA Specialist team meets with the impacted employees to share TAA benefit information. The project is then handed off to the Career Solutions team to form an employee committee where they evaluate the needs of the group and then services are coordinated based on these needs. Career Solutions staff works with the TAA Specialists assigned to help process all TAA benefits for the impacted employees, such as training approvals, training progress reports, RTAA/ATAA plans, OJT contracts, and support for interviews and relocations.

b. Is the local workforce development area willing to participate in TAA Counselor Training and TAA Participant Training when a trade-certification occurs?

Yes X

C.20. The local workforce development area has developed and implemented local Supportive Service policies that are consistently applied for all participants.

Yes X

Describe the steps taken to ensure consistent compliance with the policy.

Per Local policy, support services cannot exceed \$3,000.00 per client per program year. This policy can be waived by the Career Solutions Client Services Manager. Waivers are reviewed quarterly by the Career Solutions leadership team. There are also limits for support for different categories such as transportation, housing, clothing, tools, childcare and healthcare. Career Solutions chooses to issue supportive services on a “first come, first served” basis and assist clients as the need arises and as funds are available. The Client Services Manager and agency staff monitor the amounts very closely and make adjustments as needed. For example, there are times when, as a team, it has been decided to only allow payments to be made to cover travel expenses related to job search or to reach approved training programs.

The DEED Policy requirement to identify the need for support services on the Individual Employment Plan and that support services are made available during the 12 month follow up period are adhered to.

Services to Military Service Members and Spouses

C.21. Are all WIOA-funded partners complying with the guidance provided in [TEGL 10-09](#) regarding Priority of Service for Veterans and Eligible Spouses?

Yes X

C.22. How do you identify current or former Military Service Members coming into your CareerForce Center?

CareerForce staff actively support providing a priority of service for all veterans coming into our CareerForce through the multiple services offered by partners. Upon meeting a customer, staff are trained and will ask for the information to determine their veteran status to then be able to expedite the services they are interested in receiving and need to assist them to be re-integrated into the civilian workforce or the veteran will self-disclose their veteran status.

Programs funded by the Department of Labor are covered by Section 4215 of the “Jobs for Veterans Act” (PL 107-288). These programs include Wagner Peyser, WIOA Title One Adult and Dislocated Worker, Trade Adjustment Act, National Emergency Grants, Migrant/Seasonal Farmworker, WIOA Demonstration Grants, H-1B Technical Skills Training/Grants, Youth Opportunity Grants, WIOA Youth Formula program and Labor Market Information.

The Minnesota Veterans Questionnaire is used to identify Veterans. We ask all customers that come to the CareerForce if they ever served in the US Military. If the answer is yes, we ask them to complete the Veterans Questionnaire. Non-JVSG staff do the initial assessment/review of the questionnaire, and make appropriate referrals based on the responses on the questionnaire.

On-site signage helps the customers to self-identify themselves as U.S. Military members.

Job Service: If a customer is a veteran, the staff will “thank” them for their service to our country. The veteran will receive information about the availability of the Local Veteran Representative on-site whose primary job is to assist the veteran to receive information regarding CareerForce services/community resources and to assist him/her in their career selection and to obtain the skills needed to become re-employed. All veterans are provided one on one interviews upon their initial visit or are contacted to arrange for a future meeting on a timely basis. The veteran is encouraged to register and submit their resume on the labor exchange job listing MinnesotaWorks. They are also informed about the job preparation workshops offered by Job Service to universal customers at the CareerForce.

The law states that Disabled Veteran Outreach Program Specialists (DVOPS) are to provide services to veterans with a barrier to employment. This means that not all veterans coming into a CareerForce will (need to) see a DVOP or an LVER.

All CareerForce staff are responsible for the delivery of Gold Card services to veterans.

Career Solutions: Career Solutions Intake and Outreach Specialist inquires of all individuals seeking services as to their veteran status to ensure priority of services is afforded these individuals. Even if a waiting list exists for services, Veterans are immediately served. As funds permit, veterans receive direct client training and support services within eligibility based programs as a priority. All Career Solutions Career Planners make a point of reviewing the Veteran Status of participants at the first meeting.

C.23. How do you inform current or former Military Service Members coming into your CareerForce Center about “Veteran Priority of Service?”

Signage in CareerForce advises veterans and other eligible persons of the Veterans’ Priority of Service Section D - Page 41 Minnesota Department of Employment and Economic Development 2021-2024 Regional and Local Plans Service (POS). Information on Priority of Service is also provided during various program orientations, by CareerForce Lab staff, and during workshops. LVER staff train and update local partner staff on the provisions of POS and PL 107-288. Career Solutions: For Title IB – Career Solutions, self-disclosure is used for any initial barrier to employment. Meetings with the Career Planner identify and plan for addressing and finding solutions to the presenting barriers and any additional barriers that are identified as the Veteran participant receives services. An Individual Service Strategy is developed for each Veteran participant. Coordination with the Job Service Veteran’s Representative is required. Career Solutions has identified a Career Planner as a Veteran’s Specialist.

Job Service: At their initial visit to the CareerForce, the veteran will either self-disclose their veteran status or staff will inquire if they are a veteran. The veteran is then given a self-assessment questionnaire available at the reception desk. Upon completion of the self-assessment form, the veteran will either meet with the Local Veteran Representative immediately or he/she will be contacted by the Veteran Representative staff to set up an appointment to be seen. During this meeting, the Veteran Representative will inquire about their current situation to determine if there are barriers to the veteran returning to work or address the information on the questionnaire regarding the barriers the veteran has self-disclosed. Veteran Representatives are knowledgeable about the programs and services available in the CareerForce and are aware of the community resources that the veteran may be eligible to access for further assistance. The veteran is assisted in registering on and submitting their resume on MinnesotaWorks.net and informed of the universal workshops offered by Job Service staff.

C.24. If your CareerForce Center has a presence on the Internet (outside of your local DEED CareerForce Center site) how do you promote Public Law 107-288, “Veterans Priority of Service” to veterans on that website?

All websites associated with the CareerForce locations provide information on and notice of Veterans Priority of Service.

C.25. How do you identify current or former Military Service Members with “significant barriers to employment?”

In CareerForce, it is a phone call or personal visit to the service provider. Because every provider of service has an eligibility criteria, the veterans are moved to the next intake session and eligibility is determined. If the veteran is unable to schedule at their convenience, at a minimum the appropriate paperwork may be given to the veteran to complete and return or they will see someone from the service provider that will personally explain the process to the veteran. Services are provided depending on the need of the veteran and may include scheduling a workshop, resume writing assistance, career guidance, discussion of local employers and economy, research regarding training opportunities, and referral to supportive services (such as a County Veterans Service Officer or VA contact depending on the need such as Voc. Rehab.), referral to training programs, basic unemployment insurance information, referral to educational contacts, etc.

The Minnesota Veterans Questionnaire, a DOL approved standard process, is used to identify Veterans with a significant barrier to employment (SBE). The questionnaire identifies DOL designated SBE's per VLP 03-14, including change 2.

In regards to Veterans Retraining Assistance (VRAP), referrals are made by DEED/Veteran Representatives to the local post-secondary contact person, the Higher Education Veterans Program representative from the Minnesota Department of Veteran Affairs for information and enrollment. We do help veterans navigate the website and give them copies of the application and the list of growing occupations to those interested in pursuing the VRAP training and also refer to the appropriate technical college to assist with career choice or assist them ourselves with career plans.

C.26. When a current or former Military Service Member with a significant barrier to employment is identified, how do you refer them to an appropriate intensive service provider when there is no Disabled Veteran Outreach Program (DVOP) specialist in your CareerForce Centers?

The local area has identified partner staff in each CareerForce to provide services (including intensive services) to SBE veterans in the absence of a DVOP. These staff have had training on serving Veterans via the NVTI Webinar “Helping Veterans to Meaningful Careers”, and from LVER staff one on one, and during staff and partner meetings.

CareerForce staff conducts an initial assessment with current or former Military Service Member with a significant barrier to employment and then refers them to the designated intensive service provider when the DVOP is not available.

Job Service: For referrals to the appropriate program staff, the Veteran Representative will give the veteran the specific contact information and/or often directly contact the program staff person with the referral information. The Local Veteran Representative provides outreach services at the Veteran's Administration Hospital and works closely with their staff to provide services to those veterans who are in transition to employment. Outreach services are also provided in the western part of Stearns County in Sauk Centre, MN on a bimonthly basis by appointment. Coordination of services and referral also occurs with the County Service Officers in both Stearns and Benton Counties as well as with the local VFW and American Legion.

The Local Veteran Representative takes a lead in organizing the local "Stand Down" event where multiple services are provided by the various community organizations for veterans. Information about the Stand Down event is well publicized throughout the community as well as at the CareerForce. Veteran Representatives and Job Service management participate in the local "Call to Action" effort to identify and coordinate local services for veterans and their families. We will continue to explore opportunities to provide and expand the provision of information and services to veterans in our area by promoting the hiring of veterans on a priority basis. CareerForce staff will continue to receive updates and training at our local meetings to insure that veterans will be provided the best service and information available in our continual commitment to the priority of service to those that served our country.

Career Solutions: An excellent referral and coordination process is in place between Local Veteran's Representative and Career Solutions Eligibility and Outreach Specialist. During the Career Solutions Intake process, if the Veteran is not aware of the local Veteran's Employment Representative, the Eligibility and Outreach Specialist conducting the intake, supplies the name and phone number of this individual. This is in addition to, but not in lieu of program specific services from Career Solutions. Any Veteran with a self-disclosed permanent disability is referred to Rehabilitation Services. Career Solutions services are available to complement the plan instituted by Rehab Services and the veteran.

LWDA 17 has identified partner staff in CF to provide services (including intensive services to SBE veterans. These staff have been trained on how to effectively serve veterans via the NVTI Webinar "Helping Veterans to Meaningful Careers," and from LVER staff. CF staff conduct initial assessments with current and former military service members with significant barriers to employment and refer them to the designated intensive service provider.

CareerForce St. Cloud has a State Veteran Service Officer(s). This individual shares information and provides assistance with Veteran Assistance and state veteran benefits applications. This includes applications for service connected disability compensation, pensions, home loans, education benefits, burial benefits, surviving spouse benefits, health care, long-term nursing home care, emergency financial grants, and other benefits.

C.27. How are DVOP and/or Local Veterans Employment Representatives (LVER) staff integrated into the overall service delivery strategy in your CareerForce Centers?

Local DVOP and/or LVER staff attend staff and partner meetings and orientations participate on CF teams, collaborate with CF partners on various events, and provide training to partner staff and management regarding the JVSG program.

Career Solutions: Staff ask each veteran accessing services, veterans being a priority.

Job Service: As identified previously, we use the Veterans Job Search Assessment and ask each veteran visiting the CareerForce to self-identify themselves. The first question is "Are you a Post 9/11 Veteran?" and veterans are asked for active duty dates, etc. Each veteran visiting the CareerForce is then seen individually by staff. All staff provide services to veterans on a priority basis. Services are explained face to face and the opportunity for the veteran to ask questions is provided. Veterans staff will typically follow up with a phone call or a follow up interview to ensure the veteran has received the information they are seeking. As needed, they are referred to the appropriate resource for additional services.

C.28. What is your strategy to ensure that job-ready job seekers enrolled in your programs (including non-program universal customers) are registering in MinnesotaWorks.net and are making their resumes viewable to employers?

Career Solutions: Career Solutions requires registration of all participants funded by WIOA and State Dislocated worker funds prior to intake. This is also reiterated at the first meeting with the job seeker client and is part of their Action Plan with Career Solutions.

Job Service has MinnesotaWorks.net information available in the CF reception and

Career Lab area. This information provides complete registration instructions for customers to register with Minnesotaworks.net. Staff who assist customers in the Career Lab inform customers about Minnesotaworks.net and provide individual assistance to help them become registered and enter their resumes so they are viewable to employers. For jobseekers participating in the MFIP and Title I Adult and Dislocated Worker programs, customers are required to register and enter their viewable résumé on Minnesotaworks.net.

UI recipients enrolled in Re-employment Assistance are also required to register on Minnesotaworks.net and are provided information on creating viewable resumes. Staff who provide workshops and facilitate networking groups inform all participants about Minnesotaworks.net and provide registration instructions, Veterans receiving case management services are also required to be registered on Minnesotaworks.net. In addition to MinnesotaWorks.net registration, work-ready jobseekers are encouraged to attend local resume workshops.

C.29. Are all WIOA-funded partners complying with the guidance provided in [TEGL 11-11, Change 1](#) and [TEGL 11-11, Change 2](#) regarding Selective Service?

Yes X

SECTION D: ASSURANCES AND CERTIFICATIONS

Training and Employment Guidance and State Law Compliance

Conflict of Interest and Integrity: Local area boards must make decisions in keeping with several laws and regulations. Indicate below that your local area board is aware and that the local workforce development area's conflict of interest policies are in compliance with DOL Training and Employment Guidance Letter [\(TEGL\) 35-10](#) and [Minnesota OGM 08-01](#) and its relevant federal laws and regulations, including being aware of the:

- A) referenced statute on Government Records
- B) requirement to retain documentation for six years.

Yes X

Handling and Protection of Personally Identifiable Information: The local workforce development area is complying with the guidance provided in [TEGL 39-11](#).

Yes X

Human Trafficking: The local workforce development area is aware of [TEGL 09-12](#) and will follow the procedures for working with trafficked persons.

Yes X

Gender Identification: The local workforce development area is aware of [TEGL 37-14](#) (and associated Attachments [1](#) and [2](#)) and will follow the procedures for developing a similar policy including key terminology and have in place regarding working with customers who may be lesbian, gay, bisexual and transgender. Local workforce development areas will also participate in any related training.

Yes X

Uniform Guidance: The local workforce development area is aware of [TEGL 15-14](#) regarding Uniform Guidance.

Yes X

Assurances

By signing and submitting this plan, the local area board is assuring on behalf of itself and the subgrantee, where applicable:

As a condition to the award of financial assistance from the Department of Labor under Title I of the Workforce Investment Act of 1998 (WIA) and the Workforce Innovation and Opportunity Act and any other DEED/Workforce Development Employment and Training funds, the grant applicant assures that it will comply fully with the nondiscrimination and equal opportunity provisions and other assurances of the following laws:

- **Accessibility** - [Section 508 of the Rehabilitation Act of 1973, as amended](#) - Requires that federally funded program providers make their electronic information and technology accessible to people with disabilities;
- **ACORN** – [Funds may not be provided](#) to the Association of Community Organizations for Reform Now, or any of its affiliates, subsidiaries, allied organizations or successors;

- **Audits** – [2 CFR 200.501](#) and [Single Audit Act Amendments of 1996](#) - organization-wide or program-specific audits shall be performed;
- **Buy American**- Buy American Act – award may not be expended unless the funds comply with [USC 41, Section 8301-8303](#);
- **Data Sharing** – [MN Access to Government Data](#), [MN Duties of Responsible Authority](#); [MN Access to Information](#); [MN Administrative Rules Data Practices](#); [DEED Policy – Data Practices](#);
- **Disability** - that there will be compliance with the [Architectural Barriers Act of 1968](#), [Sections 503 and 504 of the Rehabilitation Act of 1973](#), as amended, and the [Americans with Disabilities Act of 1990](#);
- **Drug-Free Workplace** – [Drug-Free Workplace Act of 1988](#) – requires all organizations to maintain a drug-free workplace;
- **Equipment** – [2 CFR 200. 313](#), [200.439](#) – must receive prior approval for the purchase of any equipment with a per unit acquisition cost of \$5,000 or more, and a useful life of more than one year;
- **Fire Safety** – [15 USC 2225a](#) – ensure that all space for conferences, meetings, conventions or training seminars funded in whole or in part complies with the protection and control guidelines of the Hotel and Motel Fire Safety Act ([Public Law 101-391](#));
- **Fraud/Abuse** - that the provider has policies on fraud and abuse and will contact DEED for potential fraud and abuse issues; [20 CFR 667.630](#); [DEED Policy – Fraud Prevention and Abuse](#);
- **Health Benefits** – [Public Law 113-235, Division G, Sections 506 and 507](#) – ensure use of funds for health benefits coverage complies with the [Consolidated and Further Continuing Appropriations Act, 2015](#);
- **Insurance** - that insurance coverage be provided for injuries suffered by participants in work-related activities where Minnesota's workers' compensation law is not applicable as required under Regulations [20 CFR 667.274](#);
- **Insurance** – [Flood Disaster Protection Act of 1973](#) – provides that no Federal financial assistance to acquire, modernize or construct property may be provided in identified flood-prone communities in the United States, unless the community participates in the National Flood Insurance Program and flood insurance is purchased within 1 year of the identification;
- **Limited English** - [Executive Order 13166](#) - Improving access to services for persons with limited English proficiency;

- **Nondiscrimination** - [Section 188 of the Workforce Innovation and Opportunity Act](#) (WIOA) - Requires applying nondiscrimination provisions in the administration of programs and activities for all eligible individuals, including individuals with disabilities;
- **Nondiscrimination** - [Section 188 of the Workforce Investment Act of 1998](#) (WIA) - Requires applying nondiscrimination provisions in the administration of programs and activities for all eligible individuals, including individuals with disabilities;
- **Nondiscrimination** - [Title VI of the Civil Rights Act of 1964, as amended](#) – Prohibits discrimination on the bases of race, color, and national origin under any program receiving federal financial assistance;
- **Nondiscrimination** - [Title VII of the Civil Rights Act of 1964, as amended](#) - Prohibits discrimination on the basis of race, color, religion, sex or national origin in employment;
- **Nondiscrimination** - [Title II of the Genetic Information Nondiscrimination Act of 2008](#) - Prohibits discrimination in employment on the basis of genetic information;
- **Nondiscrimination** - [Title V of the Older Americans Act of 1965](#) - Prohibits discrimination based on race, color, religion, sex, national original, age disability or political affiliation or beliefs in any program funded in part with Senior Community Services Employment Program funds;
- **Nondiscrimination** - [Title IX of the Education Amendments of 1972, as amended](#) - Requires applying nondiscrimination provisions, based on sex, in educational programs;
- **Nondiscrimination** - [Title I \(Employment\) Americans with Disabilities Act \(ADA\)](#) - Prohibits state and local governments, from discriminating against qualified individuals with disabilities in job application procedures, hiring, firing, advancement, compensation, job training, and other terms, conditions, and privileges of employment;
- **Nondiscrimination** - [Title II \(State and Local Governments\) Americans with Disabilities Act \(ADA\)](#) - Prohibits qualified individuals with disabilities from discrimination in services, programs, and activities;
- **Nondiscrimination** - [Section 504 of the Rehabilitation Act of 1973, as amended](#) - Prohibits discrimination against qualified individuals with disabilities;
- **Nondiscrimination** - [Age Discrimination Act of 1975, as amended](#) - Prohibits discrimination on the basis of age;

- **Nondiscrimination** - [Title 29 CFR Part 31](#) Nondiscrimination in federally-assisted programs of the Department of Labor, effectuation of Title VI of the Civil Rights Act of 1964;
- **Nondiscrimination** - [Title 29 CFR Part 32](#) Nondiscrimination on the basis of disability in programs and activities receiving or benefiting from federal assistance;
- **Nondiscrimination** - [Title 29 CFR Part 33](#) Enforcement of nondiscrimination on the basis of disability in programs or activities conducted by the Department of Labor;
- **Nondiscrimination** - [Title 29 CFR Part 35](#) Nondiscrimination on the basis of age in programs or activities receiving federal financial assistance from the Department of Labor;
- **Nondiscrimination** - [Title 29 CFR Part 37](#) Implementation of the Nondiscrimination and Equal Opportunity provisions of the Workforce Investment Act of 1998;
- **Nondiscrimination** - [Title 29 CFR Part 38](#) Implementation of the Nondiscrimination and Equal Opportunity provisions of the Workforce Innovation and Opportunity Act;
- **Nondiscrimination** - [Executive Order 13160](#) Nondiscrimination on the basis of race, sex, color, national origin, disability, religion, age, sexual orientation, and status as a parent in federally conducted education and training Programs;
- **Nondiscrimination** - [Executive Order 13279](#) - Nondiscrimination against grant seeking organizations on the basis of religion in the administration or distribution of federal financial assistance under social service programs, including grants, contracts, and loans;
- **Nondiscrimination** - [The Minnesota Human Rights Act of 1973, Minnesota Statutes, Chapter 363A](#) - Prohibits discrimination in employment and providing public services on the basis of race, color, creed, religion, natural origin, sex, marital status (employment only), disability, status with regard to public assistance, sexual orientation, familial status (employment only), citizenship, or age (employment only), and local human rights commission activity (employment only);
- **Nondiscrimination** - that collection and maintenance of data necessary to show compliance with the nondiscrimination provisions of WIA and [WIOA Section 188](#), as provided in the regulations implementing that section, will be completed;
- **Opportunity** – [Executive Order 12928](#) – encouraged to provide subcontracting/subgranting opportunities to Historically Black Colleges and Universities and other Minority Institutions and to Small Businesses Owned and Controlled by Socially and Economically Disadvantaged Individuals;

- **Personally Identifiable Information (PII)** – [Training and Guidance Letter 39-11](#) – must recognize and safeguard PII except where disclosure is allowed by prior written approval of the Grant Officer or by court order;
- **Procurement** – Uniform Administrative Requirements – [2 CFR 200-317-36](#) – all procurement transactions to be conducted in a manner to provide, to the maximum extent practical, open and free competition;
- **Publicity** – no funds shall be used for publicity or propaganda purposes, preparation or distribution or use of any kit, pamphlet, booklet, publication, radio, television or film presentation designed to support or defeat legislation pending before the Congress or any state/local legislature or legislative body, except in presentation to the Congress or any state/local legislature itself, or designed to support or defeat any proposed or pending regulation, administrative action, or order issued by the executive branch of any state or local government. Nor shall grant funds be used to pay the salary or expenses of any recipient or agent acting for such recipient, related to any activity designed to influence the enactment of legislation, appropriations regulation, administrative action, or Executive Order proposed or pending before the Congress, or any state government, state legislature or local legislature body other than for normal and recognized executive-legislative relationships or participation by an agency or officer of a state, local or tribal government in policymaking and administrative processes within the executive branch of that government;
- **Salary/Bonus** – [Public Law 113-235, Division G, Title I, Section 105](#) – none of the funds appropriated under the heading “Employment and Training” shall be used by a recipient or sub-recipient of such funds to pay the salary and bonuses of an individual, either as direct costs or indirect costs, at a rate in excess of [Executive Level II](#). Further clarification can be found in [TEGL 5-06](#);
- **Seat Belts** - [Executive Order 13043](#) – Increasing Seat Belt Use in the United States;
- **Text Messaging** – [Executive Order 13513](#) – encouraged to adopt and enforce policies that ban text messaging while driving company-owned or –rented vehicles or GOV or while driving POV when on official Government business or when performing any work for or on behalf of the Government;
- **Trafficking of Persons** – [2 CFR 180](#) – OMB Guidelines to Agencies on Government wide Debarment and Suspension – may not engage in severe forms of trafficking, procure a commercial sex act or use forced labor in the performance;
- **Veteran Priority of Service** - [Public Law 107-288: Jobs for Veterans Act](#) - Priority of service for veterans (including veterans, eligible spouses, widows and widowers of service members) in qualified job training programs;

- **Veterans** - [Public Law 112-56: Vow to Hire Heroes Act of 2011](#) - Establishes guidelines for service providers who are providing employment, training, academic or rehabilitation services for military veterans;
- **Veterans** - that veterans will be afforded employment and training activities authorized in WIA and WIOA Section 134, and the activities authorized in Chapters 41 and 42 of Title 38 US code, and in compliance with the veterans' priority established in the Jobs for Veterans Act. ([38 USC 4215](#)), U.S. Department of Labor, [Training and Employment Guidance Letter 5-03](#) and Minnesota's Executive Order 06-02;
- **Voter Registration** - that the required voter registration procedures described in [Minnesota Statutes 201.162](#) are enacted without the use of federal funds;
- **Voter Registration** – [52 USC 20501 – 20511](#) – National Voter Registration Act of 1993.

Certifications

By signing and submitting this plan, the local area board is certifying on behalf of itself and the subgrantee, where applicable:

- A. That this **Regional and Local Workforce Development Area Plan** was prepared and is in accordance with all applicable titles of the WIOA Act of 2014, Title V of the Older Americans Act, applicable Minnesota state statutes and that it is consistent with Minnesota's current and future state plans;
- B. that it has provided at least a thirty day period for public comment and input into the development of plan by members of the local area board and the public (including persons with disabilities) and has provided information regarding the plan and the planning process, including the plan and supporting documentation, in alternative formats when requested and that any comments representing disagreement with the plan are included with the local plan forwarded to DEED (as the Governor's representative) Section 118(c); Section 108 (d)
- C. that the public (including individuals with disabilities) have access to all of the local area boards and its components' meetings and information regarding the local area board's and its components' activities;
- D. that fiscal control and fund accounting procedures necessary to ensure the proper disbursement of, and accounting for, funds paid through the allotments funded through the contract/master agreement issued by DEED have been established;
- E. that it is, and will maintain a certifiable local area board;

- F. that it will comply with the confidentiality requirements of WIA Section 136 (f)(3) and WIOA Section 116 (i)(3)
- G. that the respective contract/master agreement and all assurances will be followed;
- H. that it will ensure that no funds covered under the contract/master agreement are used to assist, promote, or deter union organizing;
- I. that this plan was developed in consultation with the local area board;
- J. that it acknowledges the specific performance standards for each of its programs and will strive to meet them;
- K. that the local area board members will not act in a manner that would create a conflict of interest as identified in 20 CFR 667.200(a)(4), including voting on any matter regarding the provision of service by that member or the entity that s/he represents and any matter that would provide a financial benefit to that member or to his or her immediate family;
- L. that local area board and staff are aware of local CareerForce Center services, and are working with and referring to the CareerForce Center services as appropriate;
- M. that all staff are provided the opportunity to participate in appropriate staff training;
- N. that, if applicable, the local area board must maintain the currency of its information in the System Award Management until submission of the final financial report or receive the final payment, whichever is later;
- O. that sponsored (in whole or in part) conferences are charged to the grantee as appropriate and allowable; and
- P. that funds are not used for the purpose of defraying costs of a conference unless it is directly and programmatically related to the purpose of the award.
- Q. that the local area board and its sub-grantees must also adhere to the same certifications and assurances that DEED must assure.

WIOA Guidance

This list of guidance is non-exhaustive and applies only to ETA programs. ETA has published a number of documents to guide the operationalization of WIOA, with the most recent and popular listed below. Find the full library of guidance [here](#).

- [Training and Employment Guidance Letter \(TEGL\) 04-23](#)
 - *Conveys to states the Administration's priorities, State Plan requirements, submission process, and deadline for WIOA Unified and Combined State Plans (State Plans) for PY 2024 through 2027, consistent with WIOA Sections 102 and 103.*
- [Training and Employment Guidance Letter \(TEGL\) 05-23](#)
 - *Provides information to the public workforce system and other entities that receive federal financial assistance under Title I of WIOA, as well as education and training programs or activities receiving DOL financial assistance, regarding the prohibition on discrimination based on actual or perceived religion, shared ancestry, or ethnic characteristics.*
- [Training and Employment Guidance Letter \(TEGL\) 09-22](#)
 - *Guidance and planning information to states, local workforce areas, and other recipients of Workforce Innovation and Opportunity Act (WIOA) Title I youth formula funds on the activities associated with the implementation of WIOA.*
- [Training and Employment Guidance Letter \(TEGL\) 07-22](#)
 - *Increasing Employer and Workforce System Customer Access to Good Jobs.*
- [Training and Employment Notice \(TEN\) 16-22](#)
 - *The Employment and Training Administration is Implementing Grant Solutions for Grant Award Processing and the Payment Management System for Financial Reporting.*
- [Training and Employment Guidance Letter \(TEGL\) 22-20](#)
 - *Program Year (PY) 2021 Funding Allotments and Instructions for the Indian and Native American (INA) Programs.*
- [Training and Employment Guidance Letter \(TEGL\) 23-20](#)
 - *Program Year (PY) 2021 Planning Guidance for National Farmworker Jobs Program Career Services and Training Grantees and Housing Grantees.*

- [Training and Employment Guidance Letter \(TEGL\) 07-20](#)
 - *Effective Implementation of Priority of Service Provisions for Most in Need Individuals in the Workforce Innovation and Opportunity Act (WIOA) Adult Program.*
- [Training and Employment Guidance Letter \(TEGL\) 08-19](#)
 - *Workforce Innovation and Opportunity Act (WIOA) Title I Training Provider Eligibility and State List of Eligible Training Providers (ETPs) and Programs.*
- [Training and Employment Guidance Letter \(TEGL\) 19-16](#)
 - *Guidance on Services provided through the Adult and Dislocated Worker Programs under the Workforce Innovation and Opportunity Act (WIOA) and the Wagner-Peyser Act Employment Service (ES), as amended by title III of WIOA, and for Implementation of the WIOA Final Rules.*
- [Training and Employment Guidance Letter \(TEGL\) 21-16](#)
 - *Third Workforce Innovation and Opportunity Act (WIOA) Title I Youth Formula Program Guidance.*

SIGNATURE PAGE

Local Workforce Development
Area Name

Region 3 – Region 3 Leadership and Planning Board

Local Area Board Name

Career Solutions Workforce Development Board

Name and Contact Information for the Local Area Board Chair:

Name	Jill Magelssen
Title	Franchise Owner
Organization	Express Employment Professionals
Address 1	1410 West St. Germain Street
Address 2	Ste. 101
City, State, ZIP Code	St. Cloud, MN 56301
Phone	320.281.2234
E-mail	Jill.Magelssen@expresspros.com

Name and Contact Information for the Local Elected Official(s):

Name	Steve Heinen
Title	Benton County Commissioner
Organization	Benton County
Address 1	531 Dewey Street

Address 2

City, State, ZIP Code

Foley, MN 56329

Phone

320.267.1255

E-mail

SHeinen@co.benton.mn.us

We, the undersigned, attest that this submittal is the Local Plan for our Workforce Development Board and Local Workforce Development Area and hereby certify that this Local Plan has been prepared as required and is in accordance with all applicable state and federal laws, rules and regulations.

Local Area Board Chair

Local Elected Official

Name Jill Magelssen

Name Steve Heinen

Title Local Area Board Chair

Title Joint Powers Board Chair

Signature



Signature



Date 05/09/2024

Date 05/09/2024

Attachment A

REGIONAL OVERSIGHT COMMITTEE

**Regional Workforce
Development Area**

Region 3 – Leadership and Planning Board

**Local Workforce Development
Area**

Career Solutions Workforce Development Board

MEMBER (Name, Title)	ORGANIZATION	LWDA	COMMITTEE ROLE
Steve Heinen, Joint Powers Commissioner	Benton County	Career Solutions	Chair
Lisa Fobbe, Joint Powers Commissioner	Sherburne County	CMJTS	Vice-Chair
Jeff Bertram, Joint Powers Commissioner	Stearns County	Career Solutions	Board Member
Jeanne Holland, Joint Powers Commissioner	Wright County	CMJTS	Board Member
Brent Bultema, HR Talent Director	CentraCare	Career Solutions	Board Member
Brian O’Donnell, Owner/Broker	Priority One Metrowest Realty	CMJTS	Board Member
Jill Magelssen, Franchise Owner	Express Employment Professionals	Career Solutions	Board Member
Rob Stark, Financial Advisor	Edward Jones Investments	CMJTS	Board Member
Tammy Biery, Executive Director	Career Solutions	Career Solutions	Board Member
Dina Wuornos, Executive Director	Central Minnesota Jobs & Training Services, Inc. (CMJTS)	CMJTS	Board Member

Attachment B

LOCAL WORKFORCE DEVELOPMENT AREA CONTACTS

ROLE	Contact Name	Phone	Email	Reports to (name only)
Rapid Response Liaison for Mass Layoffs	Angie Dahle	320.308.5334	Angie.Dahle@csjobs.org	Tammy Biery
Equal Opportunity Officer	Tammy Biery	320.266.5060	Tammy.Biery@csjobs.org	Career Solutions Joint Powers Board
Program Complaint Officer	Tammy Biery	320.266.5060	Tammy.Biery@csjobs.org	Career Solutions Joint Powers Board
Records Management/Records Retention Coordinator	Tammy Biery	320.266.5060	Tammy.Biery@csjobs.org	Career Solutions Joint Powers Board
ADA Coordinator	Andrea Chirhart	320.249.1136	Andrea.Chirhart@state.mn.us	Department of Employment & Economic Development (DEED)
Data Practices Coordinator	Casey Carmody	651.201.2505	Casey.Carmody@state.mn.us	Taya Moxley-Goldsmith
Language Access Coordinator	Adam Holm	320.370.8225	Adam.Holm@isd742.org	Laurie Putnam

CareerForce Center in Saint Cloud

ROLE	Contact Name	Phone	Email	Reports to (name only)
Site Representative	Tammy Biery	320.266.5060	Tammy.Biery@csjobs.org	Career Solutions Joint Powers Board
Job Service Manager	Melissa Ball-Warriner	320.441.6568	Melissa.Ball-Warriner@state.mn.us	Department of Employment & Economic Development (DEED)
Vocational Rehabilitation Services Manager	Andrea Chirhart	320.249.1136	Andrea.Chirhart@state.mn.us	Department of Employment & Economic Development (DEED)
State Services for the Blind Manager	Sara Kreiling Edward Lecher	612.394.3000 651.539.2324	Sara.L.Kreiling@state.mn.us Edward.Lecher@state.mn.us	Department of Employment and Economic Development (DEED)
Local Workforce Development Area Director	Tammy Biery	320.266.5060	Tammy.Biery@csjobs.org	Career Solutions Joint Powers Board
Adult Basic Education (ABE)	Adam Holm	320.370.8225	Adam.Holm@isd742.org	Laurie Putnam
Carl Perkins Post-Secondary Manager	Susan Jordahl	320.308.3435	Susan.Jordahl@sctcc.edu	Kenneth Matthews, Interim VP of Institutional Effectiveness, Assessment and Research
Adult, Dislocated Worker, & Youth Programs	Jacob Kaduk	320.250.5964	Jacob.Kaduk@csjobs.org	Tammy Biery

Attachment C

LOCAL AREA BOARD MEMBERSHIP ROSTER

Please Click on the link below to access Attachment C:



Attachment C_
Local Board Member

Attachment D

LOCAL AREA BOARD SUBCOMMITTEE LIST

Regional Workforce Development Area	Regional Workforce Development Area 3
Local Workforce Development Area	Career Solutions Workforce Development Board

Committee Name	Objective/Purpose
Youth Council	<p>Youth Council Mission: To lead and bring together community resources to focus on youth becoming capable and satisfied workers.</p> <p>Youth Council Purposes: Guide Youth Policy and Coordinate Youth Services in Local Area.</p> <p>Youth Council Functions/Responsibilities:</p> <ul style="list-style-type: none"> • Strategic Planning • Leveraging Resources • Overseeing Programs. <p>To coordinate youth activities in WSA; develop portions of local plan related to eligible youth as determined by Local Board; recommend eligible youth service providers subject to Local Board approval; conduct oversight with respect to eligible providers of youth activities in local area subject to approval of Local Board; carry out other duties as authorized by the chairperson of local board. The purpose of the Youth Council is to provide expertise in youth policy and to assist the local board in:</p> <ul style="list-style-type: none"> • Developing and recommending local youth employment and training policy and practices; • Broadening the youth employment and training focus in the

	<p>community to incorporate a youth development perspective;</p> <ul style="list-style-type: none"> • Establish linkages with other organizations services youth in the local area; and <p>Talking into account a range of issues that can have an impact on the success of youth in the labor market.</p>
<p>Program Committee</p>	<p>Mission: Create a collaborative partnership between the CareerForce Center, jobseekers, employers, and the community partners that assist people to acquire skills, advance and transfer employable skills while building economic vitality and prosperity.</p> <p>Vision: Educate, prepare, and assist job seekers by building and strengthening their skills and knowledge through active participation from the CareerForce Center, job seekers, employers, and the community partners using their expertise and resources.</p> <p>To provide input to, review performance of, and report to Boards and Community about the programs available through the CareerForce Center, partnership (the “core” business of the WIB), the Memorandum of Understanding partners, and other community resources. Includes input into local plans, review of local performance, Customer Satisfaction reports and Annual Report, recommendations to local boards on certification of training providers. Receive reports from Local CareerForce Center Site Manager and “core” CF partners. Recommend and approve subject to approval of local board service providers.</p>
<p>Executive Committee</p>	<p>Comprised of the Current Workforce Development Board Chair, the past Workforce Development Board Chair, Chair-Elect, the Workforce Development Board representative to the Joint Powers Board, and the chairs of the standing committees, to coordinate the work of the Local Workforce Development Board. To market and communicate needs of employers and job seekers, needs identifications, outcomes to the public and stakeholder groups. To recruit and train Board and Committee members, evaluate member experiences (at minimum annual satisfaction survey and review of attendance records), recommend slates of members and officers for full Workforce Council Board consideration. With Joint Powers Board, to provide guidance and oversight of Executive Director of Career Solutions.</p> <p>Duties of the Executive Committee shall include but not limited to:</p> <ul style="list-style-type: none"> • Member Recruitment; • Orientation and Development;

	<ul style="list-style-type: none">• Performance;• Career Solutions Executive Director Hire and Performance Reviews;• Day-to-Day Governance of Career Solutions as LWSA Administrative Entity;• Oversight of the One-Stop Operating Consortium;• And Oversight of Memorandum of Understanding.
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Attachment E

LOCAL WORKFORCE DEVELOPMENT AREA SUB-GRANTEE LIST

**Regional Workforce
Development Area**

Regional Workforce Development Area 3

**Local Workforce
Development Area**

Career Solutions Workforce Development Board

Name of Sub-Grantee	Services Provided	Funding Source	Sub-Grantee located in which CFC?	If not in CFC, provide Address, City, State, ZIP Code
Central Minnesota Community Empowerment Organization (CMCEO)	Referral sources, community education, and space: <ul style="list-style-type: none"> • X-Cel Energy Power Up Grant • Drive for 5 	State Funding		St. Cloud, MN 56301
St. Cloud Technical and Community College (SCTCC)	Educational Training Provider: <ul style="list-style-type: none"> • Drive for 5 • P2P 	State Funding		St. Cloud, MN 56303
Central Minnesota Re-Entry Project	Referral/Recruitment Source: <ul style="list-style-type: none"> • Drive for 5 	State Funding		St. Cloud, MN 56303

Attachment F

**LOCAL WORKFORCE DEVELOPMENT AREA NON-CFC PROGRAM SERVICE
DELIVERY LOCATION LIST**

Regional Workforce Development Area	Regional Workforce Development Area 3
Local Workforce Development Area	Career Solutions Workforce Development Board

Name and Location (City)	Program Service Delivered
ISD # 742 (St. Cloud with various locations)	Youth at Work (YAW), Discovery Days, Program Recruitment, and Job Fairs
ISD # 47 (Sauk Rapids)	Youth at Work (YAW) and Program Recruitment
Sauk Centre High School (Sauk Centre), Melrose High School, and Paynesville High School	MYP (CareerONE)
Foley High School & Sauk Centre High Schools (Foley & Sauk Centre)	Outreach to Schools (OTS) Interns & Program Recruitment
St. Cloud Technical & Community College (St. Cloud)	MYP (CareerONE), Youth Build CareerTWO, Discovery Day Events, and Program Recruitment
CentraCare Health (St. Cloud)	CareerONE
Schools in the Stearns and Benton County Area	Outreach to Schools (depending upon funding)
Islamic Center (St. Cloud)	Immigrant services, job search related activities, and program referrals.
Hillside (Sauk Rapids)	Immigrant services, job search related activities, and program referrals.

Central Minnesota Community Empowerment Organization (CMCEO) (St. Cloud)	Immigrant services, job search related activities, and program referrals.
Quarryview (Waite Park)	Immigrant services, job search related activities, and program referrals.

Attachment G

LOCAL WORKFORCE DEVELOPMENT AREA KEY INDUSTRIES IN REGIONAL ECONOMY

Based on your most recent analysis of regional economies, provide a list of the key industries in your regional economy.

Table 37. Industry Employment Statistics, 2022

Central Minnesota	2022 Annual Data				2021-2022		2019-2022	
	Number of Firms	Number of Jobs	Total Payroll (\$1,000s)	Avg. Annual Wage	Change in Jobs	Percent Change	Change in Jobs	Percent Change
NAICS Industry Title								
Total, All Industries	19,538	274,181	#####	\$53,301	5,584	2.1%	-4,297	-1.5%
Agriculture, Forestry, Fish & Hunt	509	5,067	\$233,704	\$46,123	121	2.4%	269	5.6%
Mining	27	342	\$23,725	\$69,371	-49	-12.5%	5	1.5%
Construction	2,958	20,767	\$1,575,535	\$75,867	812	4.1%	1,931	10.3%
Manufacturing	1,201	41,384	\$2,644,945	\$63,912	1,380	3.4%	-594	-1.4%
Utilities	65	2,146	\$255,805	\$119,201	18	0.8%	-84	NA
Wholesale Trade	690	10,290	\$722,343	\$70,199	715	7.5%	589	6.1%
Retail Trade	2,155	35,875	\$1,248,693	\$34,807	132	0.4%	-697	-1.9%
Transportation & Warehousing	874	9,801	\$565,167	\$57,664	154	1.6%	-180	-1.8%
Information	258	2,993	\$179,852	\$60,091	54	1.8%	-127	-4.1%
Finance & Insurance	879	7,254	\$573,672	\$79,084	-383	-5.0%	124	1.7%
Real Estate & Rental & Leasing	579	1,733	\$64,983	\$37,498	44	2.6%	-163	-8.6%
Professional & Technical Services	1,193	6,423	\$488,679	\$76,083	-36	-0.6%	-96	-1.5%
Management of Companies	83	1,905	\$178,164	\$93,525	45	2.4%	-1,097	-36.5%
Admin. Support & Waste Mgmt. Svcs.	862	9,694	\$428,961	\$44,250	44	0.5%	78	0.8%
Educational Services	386	23,479	\$1,207,497	\$51,429	667	2.9%	-730	-3.0%
Health Care & Social Assistance	2,480	47,389	\$2,620,698	\$55,302	-524	-1.1%	-1,776	-3.6%
Arts, Entertainment, & Recreation	363	3,098	\$56,675	\$18,294	228	7.9%	-195	-5.9%
Accommodation & Food Services	1,302	22,976	\$498,756	\$21,708	1,394	6.5%	-1,014	-4.2%
Other Services	2,194	8,375	\$278,595	\$33,265	508	6.5%	-365	-4.2%
Public Administration	482	13,187	\$767,675	\$58,215	257	2.0%	-175	-1.3%

Source: DEED Quarterly Census of Employment & Wages (QCEW) program

Table 37. Industry Employment Statistics, 2022

WDB 17 - Stearns-Benton	2022 Annual Data				2021-2022		2019-2022	
	Number of Firms	Number of Jobs	Total Payroll (\$1,000s)	Avg. Annual Wage	Change in Jobs	Percent Change	Change in Jobs	Percent Change
NAICS Industry Title								
Total, All Industries	5,638	101,831	\$5,877,247	\$57,716	2,252	2.3%	-3,123	-3.0%
Agriculture, Forestry, Fish & Hunt	141	1,319	\$60,100	\$45,565	29	2.2%	70	5.6%
Mining	5	101	\$7,147	\$70,764	-57	-36.1%	-42	-29.4%
Construction	700	7,618	\$667,607	\$87,636	480	6.7%	836	12.3%
Manufacturing	340	15,003	\$928,966	\$61,919	621	4.3%	-575	-3.7%
Utilities	13	206	\$22,286	\$108,184	9	4.6%	206	NA
Wholesale Trade	225	4,940	\$337,175	\$68,254	387	8.5%	320	6.9%
Retail Trade	701	12,744	\$483,596	\$37,947	-208	-1.6%	-750	-5.6%
Transportation & Warehousing	232	4,060	\$256,370	\$63,145	141	3.6%	-296	-6.8%
Information	80	1,483	\$102,826	\$69,336	-46	-3.0%	-122	-7.6%
Finance & Insurance	305	3,928	\$333,283	\$84,848	27	0.7%	55	1.4%
Real Estate & Rental & Leasing	182	968	\$36,639	\$37,851	47	5.1%	-88	-8.3%
Professional & Technical Services	338	2,314	\$175,676	\$75,935	-237	-9.3%	-462	-16.6%
Management of Companies	33	1,172	\$98,302	\$83,875	21	1.8%	-1,083	-48.0%
Admin. Support & Waste Mgmt. Svcs.	224	4,338	\$170,444	\$39,291	104	2.5%	-515	-10.6%
Educational Services	128	8,164	\$447,095	\$54,764	116	1.4%	-388	-4.5%
Health Care & Social Assistance	666	19,164	\$1,235,742	\$64,482	22	0.1%	436	2.3%
Arts, Entertainment, & Recreation	113	959	\$18,087	\$18,861	99	11.5%	-52	-5.1%
Accommodation & Food Services	428	6,926	\$139,908	\$20,200	420	6.5%	-268	-3.7%
Other Services	687	3,134	\$113,384	\$36,179	217	7.4%	-194	-5.8%
Public Administration	100	3,285	\$218,906	\$66,638	64	2.0%	-23	-0.7%

Source: DEED Quarterly Census of Employment & Wages (QCEW) program